# **PUBLIC DISCLOSURE**

August 1, 2022

# COMMUNITY REINVESTMENT ACT PERFORMANCE EVALUATION

Vantage Bank Texas RSSD #26765 45 NE Loop 410, Suite 400 San Antonio, Texas 78216

Federal Reserve Bank of Dallas 2200 North Pearl Street Dallas, Texas 75201

NOTE: This document is an evaluation of this institution's record of meeting the credit needs of its entire community, including low- and moderate-income neighborhoods, consistent with safe and sound operation of the institution. This evaluation is not, nor should it be construed as, an assessment of the financial condition of this institution. The rating assigned to this institution does not represent an analysis, conclusion or opinion of the federal financial supervisory agency concerning the safety and soundness of this financial institution.

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#### INSTITUTION'S COMMMUNITY REINVESTMENT ACT RATING

# Institution's Community Reinvestment Act Rating: Vantage Bank Texas is rated Satisfactory.

The following table indicates the Community Reinvestment Act (CRA) performance level of Vantage Bank Texas (Vantage or the bank) with respect to the Lending, Investment, and Service Tests.

Performance Levels	Vantage Bank Texas Performance Tests Lending Test* Investment Test Service Test					
Outstanding						
High Satisfactory						
Low Satisfactory	Х	Х	Х			
Needs to Improve						
Substantial Non-Compliance						

<sup>\*</sup> The Lending Test is weighted more heavily than the Investment and Service Tests when arriving at an overall rating.

# **Summary of Major Factors Supporting Rating**

Major factors supporting Vantage's rating include:

- Lending activity reflects good responsiveness to the credit needs of the banks' assessment areas (AAs).
- A substantial majority of loans are made in the bank's AAs.
- The geographic distribution of loans reflects adequate penetration throughout the AAs.
- The distribution of the bank's residential real estate lending, also referred as Home Mortgage Disclosure Act (HMDA), lending reflects adequate penetration among customers of different income levels.
- The distribution of small business lending reflects good penetration among businesses of different revenue sizes.
- Vantage makes a relatively high level community development loans.
- The bank makes use of innovative and/or flexible lending practices in serving AAs' needs.
- Vantage has an adequate level of qualified community development investments and grants, particularly those not routinely provided by private investors: however, the bank is rarely in a leadership position.
- Delivery systems are accessible to individuals of different income levels throughout the bank's AAs, which have not been adversely affected by the bank's opening and closing of branches
- The record of opening and closing of branches has not adversely affected the accessibility
  of its delivery systems, particularly to low- and moderate-income (LMI) geographies and/or
  LMI individuals.
- The bank's services do not vary in a way that inconveniences the AAs, particularly LMI geographies and/or LMI individuals.
- Vantage provides a limited level of community development services.

#### INSTITUTION

# **Description of the Institution**

Vantage, a financial institution headquartered in San Antonio, Texas, has the following characteristics:

- As of March 31, 2022, the bank reported total assets of approximately \$3.3 billion and gross loans of \$2.5 billion.
- VBT Financial Corporation, headquartered in San Antonio, Texas, wholly owns the bank.
- In November 2018, Vantage acquired and merged Inter National Bank, expanding the bank's geographic footprint into Tarrant County, which is part of the Dallas-Fort Worth-Arlington, TX Metropolitan Statistical Area (MSA).
- Currently, the bank operates 23 branch offices and 27 deposit-taking automated teller machines (ATMs) throughout its AAs, closing four branch locations since the previous CRA evaluation.
- The bank offers traditional deposit and loan products to meet the needs of the communities it serves.
- Vantage is predominately a commercial lender, with commercial loans representing a majority of the bank's loan portfolio (85.0 percent) as of March 31, 2022.
  - Commercial loans are made for a variety of business purposes, including financing for interim construction of industrial and commercial properties; financing for equipment, inventories, and accounts receivable; and acquisition financing.
  - Residential real estate loans comprise a smaller but material portion of the total loan portfolio, representing 12.0 percent of the bank's loan portfolio.

The table below reflects Vantage's loan portfolio composition as of March 31, 2022.

Table 1

1 0.1010						
Composition of Loan Portfolio as of March 31, 2022						
Loan Type	\$(000)	%				
Construction and Land Development	512,425	20.5				
Farmland	45,628	1.8				
1-4 Family Residential Real Estate	229,071	9.2				
Multifamily Residential Real Estate	70,668	2.8				
Non-Farm Non-Residential Real Estate	1,108,173	44.4				
Agricultural	3,322	0.1				
Commercial and Industrial	501,036	20.1				
Consumer	7,211	0.3				
Other	18,640	0.7				
Gross Loans	2,496,174	100.0				
Note: Percentages may not total 100.0 percent due to rounding.						

The Federal Reserve Bank of Dallas rated the bank's CRA performance as **Satisfactory** at the previous performance evaluation dated May 6, 2019. The bank received a **Satisfactory** rating under the Lending Test and a **Satisfactory** rating under the Community Development Test.

The bank's ability to meet various credit needs of the communities it serves has not been hampered by Vantage's capacity to lend, financial condition and size, product offerings, prior performance, legal impediments, or other factors.

# Scope of the Evaluation

The bank's CRA performance was evaluated using the Interagency Examination Procedures for Large Retail Institutions, developed by the Federal Financial Institutions Examination Council (FFIEC). Examiners evaluated the bank's CRA performance through the Lending, Investment, and Service Tests, considering all of Vantage's AAs. Full-scope reviews were conducted for three of the bank's seven delineated AAs. Factors to determine which AAs would receive full-scope reviews include, but are not limited to:

- the level of the bank's lending, investment, and service activities as well as the availability of opportunities in AAs;
- comments received from community groups and the public regarding the institution's CRA performance;
- population density;
- the number of other institutions in the AAs; and
- the length of time since the most recent full-scope review.

Overall, approximately 76.4 percent of Vantages' total lending activity (by number of loans), 87.0 percent of total deposits, and 70.0 percent of total branches were evaluated through the full-scope reviews performed.

The following table depicts Vantage's AAs and the scope of the review received.

Table 2

Assessment Areas	Scope of Review Received
San Antonio Metropolitan	Full-Scope
McAllen MSA	Full-Scope
El Paso Metropolitan	Full-Scope
Brownsville MSA	Limited-Scope
Fort Worth Metropolitan	Limited-Scope
Laredo MSA	Limited-Scope
Refugio Nonmetropolitan	Limited-Scope

This evaluation consists of a review of the bank's 2019, 2020, and 2021 HMDA and CRA reported small business lending data, as well as the community development loans, investments, and services extended from May 7, 2019 through August 1, 2022, including the prior period's community development investments. The bank's volume of small business lending is greater than the volume of HMDA lending; therefore, small business lending carried a heavier weight when assessing the bank's CRA performance.

# **Evaluation Analysis**

The evaluation of the bank's lending record in the individual AAs includes the use of and comparison to demographic characteristics. The primary sources for the demographic information are the 2011-2015 U.S. Census and 2021 Dun & Bradstreet (D&B) data. Demographic characteristics of a particular AA are useful in analyzing the bank's record of lending, as they provide a means of estimating loan demand and identifying lending opportunities. To understand small businesses, examiners relied on D&B data, which consists of self-reported data of revenue size and geographical location by businesses entities. The demographic data should not be construed as defining an expected level of lending in a particular area or to a particular group of borrowers. The information was used to understand the bank's performance context.

In conjunction with the evaluation, examiners interviewed community leaders serving the bank's AAs receiving a full-scope review, and leveraged interviews previously conducted in conjunction with CRA evaluations performed for other financial institutions serving in the same AAs. Community contacts included representatives of community-based organizations, municipalities, and quasi-government agencies that extend housing and small business-related loans and services within the bank's delineated AAs.

# **Conclusions With Respect to Performance Tests**

# **Lending Test**

The bank's lending performance is **Low Satisfactory**. Lending activity reflects good responsiveness to AAs' credit needs. The geographic distribution of loans reflects adequate geographic dispersion and adequate distribution among borrowers of different income levels and businesses of different revenue sizes. Vantage makes a relatively high level of community development loans.

# **Lending Activity**

Vantage originated significantly more small business loans than HMDA-reportable loans from January 1, 2019 through December 31, 2021. As a result, small business lending had greater impact on lending ratings. Within the analysis of HMDA-reportable lending, each loan product (home purchase, home refinance, home improvement, and multifamily lending) were also weighted by relative volume within each AA. The bank's lending levels reflect good responsiveness to the credit needs in all delineated AAs and were generally commensurate with deposits in each AA. No conspicuous gaps in lending activity by income category were identified. Detailed information about lending activity can be found in each of the AA sections of this report.

# Lending Inside and Outside of the Assessment Areas

This performance criterion evaluates the volume and percentage of HMDA and CRA loans extended inside and outside of the bank's delineated AAs. As depicted in the table below, Vantage extends a substantial majority of its loans, by number and dollar, within its seven AAs.

Table 3

Assessment Area Concentration									
Loan Types		I	nside		Outside				
	#	%	\$(000s)	%	#	%	\$(000s)	%	
Home Improvement	2	100	\$182	100	0	0	\$0	0	
Home Purchase - Conventional	381	76.5	\$115,312	64.7	117	23.5	\$62,800	35.3	
Home Purchase - FHA	4	80	\$729	87.3	1	20	\$106	12.7	
Multi-Family Housing	16	88.9	\$19,962	83.1	2	11.1	\$4,050	16.9	
Other Purpose Closed-End	25	78.1	\$4,312	55.9	7	21.9	\$3,408	44.1	
Refinancing	161	87.5	\$40,168	78.5	23	12.5	\$11,023	21.5	
Total HMDA	589	79.7	\$180,665	68.9	150	20.3	\$81,387	31.1	
Total Small Bussiness	2,359	87.9	\$475,448	84.9	326	12.1	\$84,494	15.1	
Total Small Farm	10	55.6	\$1,098	37.2	8	44.4	\$1,852	62.8	
TOTAL LOANS	2,958	85.9	\$657,211	79.7	484	14.1	\$167,733	20.3	

# Geographic Distribution and Distribution by Borrower Income and Business Revenue Size

The geographic lending distribution considers the number and amount of bank loans extended in low-, moderate-, middle-, and upper-income geographies within Vantage's AAs. The geographic distribution of loans reflects good penetration throughout the AAs.

The borrower lending distribution considers the number of HMDA loans extended to low-, moderate-, middle-, and upper-income individuals and small business loans extended to businesses of different revenue sizes. The bank's borrower lending distribution reflects good penetration among individuals of different income levels and businesses of revenue different sizes.

A detailed discussion of the facts and data supporting the overall conclusions are presented in the Conclusions with Respect to Performance Criteria section for each AA.

# **Community Development Lending**

The bank makes a relatively high level of community development loans, taking into account both the number and dollar volume of qualified activity. Community development loans originated during the evaluation period were extended for a variety of purposes, as noted in the table below. Moreover, Vantage's volume of community development lending includes a large number of qualified loans originated in participation with the Small Business Administration's (SBA) Paycheck Protection Program (PPP), a program specifically designed to meet the needs of businesses in the United States struggling during the COVID-19 pandemic. The bank's participation in the SBA PPP reflects favorably on Vantage's responsiveness to the credit needs of the delineated AAs. Specific details regarding the community development lending can be found in the Conclusions with Respect to Performance Tests section for each AA.

Table 4

Community Development Lending Assessment Area: All					
Purpose Number \$(000s)					
Economic Development	4	20,664			
Revitalization and Stabilization	43	118,577			
Total	47	139,241			

#### **Investment Test**

The bank's overall Investment Test rating is **Low Satisfactory**. The bank has an adequate level of qualified community development investments and grants, particularly those not routinely provided by private investors. The volume and amount of such investments and grants rarely positions the bank as a leader. Specific details regarding investments, grants, and donations can be found in the Conclusions with Respect to Performance Tests section for each AA.

Table 5

i able 5									
Investments, Grants, and Donations									
Assessment Area: All									
Community Development Current Prior Period Donations Total								Total	
Purpose	Investments <sup>1</sup>		Investments <sup>2</sup>		Donations		Iotai		
Purpose	#	\$(000s)	#	\$(000s)	#	\$(000s)	#	\$(000s)	
Affordable Housing	1	1,593	2	3,548	1	1	4	5,142	
Community Services	0	0	0	0	41	136	41	136	
Economic Development	0	0	0	0	4	12	4	12	
Revitalization and Stabilization	11	7,042	1	3,408	0	0	12	10,450	
Total	12	8,635	3	6,956	46	149	61	15,740	
Original Market Value of Investment									

#### **Service Test**

The bank's overall Service Test rating is **Low Satisfactory**.

#### Retail Services

The bank's Service Test performance is adequate. Its retail and community development services reflect adequate responsiveness to the needs of the AA. The bank's delivery systems are accessible to the bank's geographies and individuals of different income levels in its AA. The bank's record of opening or closing branches has not adversely affected the accessibility of its delivery systems, including to LMI geographies. Banking services and hours of operations do not vary in a way that inconveniences the delineated AAs, particularly in LMI geographies or to LMI individuals.

<sup>&</sup>lt;sup>2</sup> Book Value of Investment

Table 6

Branch and Full-Service ATM Locations Assessment Area: All								
Tract % of % of % of Branches Full-service ATMs								
Income	Geographies	Population Businesses #		#	%	#	%	
Low	8.1	6.2	5.1	1	4.3	1	4.0	
Moderate	32.6	29.3	23.0	4	17.4	5	20.0	
Middle	30.6	32.8	29.0	8	34.8	7	28.0	
Upper	27.6	31.6	42.7	10	43.5	12	48.0	
Unknown	1.1	0.1	0.2	0	0.0	0	0.0	
Total	100.0	100.0	100.0	23	100.0	25	100.0	

# **Community Development Services**

The bank provides a limited level of community development services in the bank's AAs. The majority of services provided focused on community services targeted to LMI individuals. The bank's performance reflects a decrease in community development services since the previous examination. This is partially attributable to the COVID-19 pandemic, which severely limited the opportunity for banks to provide in-person services due to quarantine and social distancing measures. However, the limited number of services provided adversely impacts the bank's community development service performance. The table below demonstrates the services provided during the review period.

Table 7

I ubic	, 1					
Community Development Services						
Assessment Area: All						
Total Total						
Purpose	Services	Organizations				
Community Services	17	14				
Revitalization and Stabilization	1	1				
Total	18	15				

# Fair Lending or Other Illegal Credit Practices Review

No evidence of discriminatory or other illegal credit practices inconsistent with helping to meet community credit needs was identified. The bank is in compliance with the substantive provisions of the anti-discrimination laws and regulations. Established policies and procedures are designed to ensure ongoing compliance with applicable laws and regulations.

# METROPOLITAN AREAS (Full-Scope Review)

#### Description of the Institution's Operations in the San Antonio Metropolitan Assessment Area

The bank's San Antonio Metropolitan AA consists of a portion of the San Antonio-New Braunfels, Texas MSA including the entirety of Bexar County and Medina County. The remainder of the MSA, including the counties of Atascosa, Bandera, Comal, Guadalupe, Kendall, and Wilson, are excluded from the bank's San Antonio Metropolitan AA. (See Appendix A for an AA map and Appendix B for additional demographic data).

- The San Antonio Metropolitan AA contains 374 census tracts, 8.8 percent of which are classified as low-income tracts and 35.3 percent are moderate-income. No material changes have been made in the makeup of the AA since the previous examination.
- As of June 30, 2021, 47 financial institutions held approximately \$161.3 billion in deposits in the San Antonio Metropolitan AA. Vantage ranks 16<sup>th</sup>, with \$392 million in deposits, constituting a market share of 0.2 percent.
- In 2021, 755 financial institutions reported 96,256 HMDA-reportable loan originations or purchases in the San Antonio Metropolitan AA. Only 0.1 percent of reported loans were originated by Vantage, ranked 139th. Additionally, of the 215 institutions that reported CRA small business and small farm loan data in the AA in 2021, Vantage ranked 25th, originating approximately 0.4 percent of the reported loans.
- According to interviews with community leaders, representatives of organizations that promote
  economic development and assist LMI individuals and families with their housing needs, the
  credit needs of the AA include mortgage assistance programs and financial education for
  families that are struggling to maintain payments. Moreover, the community leaders indicated
  continued work with community development financial institutions (CDFIs) is crucial, as many
  small business owners rely on these organizations for technical assistance and to secure
  microloans.

Table 8

Table 6									
Population Change									
Assessment Area: San Antonio Metropolitan									
Area 2010 Population 2015 Population Percent Change									
San Antonio Metropolitan	1,760,779	1,872,894	6.4						
Bexar County, Texas	1,714,773	1,825,502	6.5						
Medina County, Texas	46,006	47,392	3.0						
San Antonio-New Braunfels, Texas MSA	2,142,508	2,286,702	6.7						
Texas	25,145,561	26,538,614	5.5						
Source: 2010 U.S. Census Bureau Decennial Census 2011 - 2015 U.S. Census Bureau American Communi									

- The bank's San Antonio Metropolitan AA has experienced significant, sustained growth since 2010. According to 2020 U.S. Decennial Census data, the San Antonio-New Braunfels, Texas MSA grew more than 19 percent between 2010 and 2020.
- Bexar County, where approximately 97.5 percent of the AA's population resides, had the sixth largest population growth in the nation between 2010 and 2019.

#### Table 9

Median Family Income Change								
Assessment Area: San Antonio Metropolitan								
2010 Median 2015 Median Percent Area Family Income Family Income Change								
San Antonio Metropolitan	\$60,825	\$59,577	-2.1					
Bexar County, Texas	\$60,671	\$59,348	-2.2					
Medina County, Texas	\$61,918	\$66,652	7.6					
San Antonio-New Braunfels, Texas MSA	\$63,401	\$62,228	-1.9					
Texas	\$63,314	\$62,717	-0.9					

Source: 2006 - 2010 U.S. Census Bureau American Community Survey

2011 - 2015 U.S. Census Bureau American Community Survey

Median Family Incomes have been inflation-adjusted and are expressed in 2015 dollars.

- Approximately 13.7 percent of the total families domiciled within the San Antonio Metropolitan AA report family income levels below the poverty level, which is comparable to the statewide poverty level of 13.5 percent.
- According to 2015 ACS Data, 41.6 percent of families in the AA were LMI, which is slightly above the statewide rate of 40.0 percent.
- The AA median family income (MFI) is slightly below the median family income for the within the San Antonio-New Braunfels, Texas MSA and the state of Texas. Moreover, the AA as a whole has seen a slight decline in the MFI since 2010; however, Medina County's MFI has seen a modest increase of 7.6 percent.

Table 10

Table 10								
Housing Cost Burden								
Assessment Area: San Antonio Metropolitan								
	Cost Burden – Renters Cost Burden - Owners							
						All Owner		
Area	e	e Income	S	e	e Income	S		
San Antonio Metropolitan	77.4	55.0	44.1	60.2	36.7	20.3		
Bexar County, Texas	77.7	55.4	44.3	60.6	37.4	20.4		
Medina County, Texas	55.7	21.1	24.6	52.6	15.6	16.2		
San Antonio-New Braunfels, Texas MSA	77.0	54.3	43.1	59.9	35.5	19.6		
Texas	78.1	51.1	42.5	60.1	34.8	19.4		
			<u> </u>					

Cost Burden is housing cost that equals 30 percent or more of household income

Source: U.S. Department of Housing and Urban Development (HUD), 2014-2018 Comprehensive Housing Affordability Strategy

- The housing affordability ratio¹ in the San Antonio Metropolitan AA, at 39.7 percent, is comparable to the statewide ratio of 39.1 percent. Housing affordability ratios varied between the AA counties, with housing in Medina County being more affordable than Bexar County's homes, as noted by their respective affordability ratios of 45.8 percent and 39.5 percent.
- The cost burden for renters and owners alike indicates that the most affordable housing options for LMI individuals are in Medina County.
- Overall, the cost burden for homeowners in the AA is comparable to the statewide averages.

<sup>1</sup> The housing affordability ratio is calculated by dividing the median household income by the median housing value. A lower ratio reflects less affordable housing.

<b>CRA Performa</b>	nce Evaluation
	August 1. 2022

Vantage Bank Texas San Antonio, Texas

Table 11

Unem	Unemployment Rates									
Assessment Area: San Antonio Metropolitan										
Area 2017 2018 2019 2020 2021										
San Antonio Metropolitan	3.6	3.4	3.2	7.6	5.3					
Bexar County, Texas	3.6	3.4	3.2	7.6	5.4					
Medina County, Texas	3.9	3.5	3.2	6.3	5.0					
San Antonio-New Braunfels, Texas MSA	3.6	3.3	3.1	7.3	5.2					
Texas	4.3	3.9	3.5	7.7	5.7					
Source: Bureau of Labor Statistics (BLS), Local Area Unemployment Statistics										

- The AA's unemployment rates throughout the review period has mirrored the unemployment rates of the MSA and has steadily remained below the statewide unemployment rates. Furthermore, the changes in the AA's unemployment rates have following similar patterns to the state of Texas, which were heavily impacted by the COVID-19 pandemic in 2020. While unemployment rates improved in 2021, they continue to exceed the pre-pandemic unemployment rates.
- According to the Bureau of Economic Analysis, the San Antonio-New Braunfels, TX MSA had the fourth largest economy of any Texan metropolitan area in 2020, with a current dollar gross domestic product of approximately \$132.1 billion.
- The San Antonio Metropolitan AA has a large military presence, with three bases throughout the area. The AA's private sector specializes in real estate, rental and leasing, as well as manufacturing, professional, and educational services.
- Major employers in the San Antonio Metropolitan AA include Joint Base San Antonio (military), H-E-B (grocery), United Services Automobile Association (financial services), and United Methodist Healthcare System (health care).

The following table details selected characteristics of the AA.

Table 12

	20	21 San Anto	Tabl onio Metrop		em ographic	s				
Income Categories	Tract Dis	tribution	Families Inco	-	ll .	overty Level lies by Tract	Families I			
	#	%	#	%	#	%	#	%		
Low	33	8.8	28,586	6.6	10,764	37.7	103,436	24.0		
Moderate	132	35.3	135,552	31.5	28,899	21.3	75,809	17.6		
Middle	98	26.2	123,184	28.6	13,627	11.1	83,124	19.3		
Upper	107	28.6	143,456	33.3	5,865	4.1	168,421	39.1		
Unknown	4	1.1	12	0.0	0	0.0	0	0.0		
Total AA	374	100.0	430,790	100.0	59,155	13.7	430,790	100.0		
	Housing			Hous	sing Type by	sing Type by Tract				
	Units by	0	wner-occupie	ed	Rer	ntal	Vac	ant		
	Tract	#	% by tract	%by unit	#	%by unit	#	%by unit		
Low	47,834	19,121	5.1	40.0	22,334	46.7	6,379	13.3		
Moderate	230,129	101,207	27.1	44.0	105,487	45.8	23,435	10.2		
Middle	202,353	108,661	29.1	53.7	76,286	37.7	17,406	8.6		
Upper	212,950	144,997	38.8	68.1	55,701	26.2	12,252	5.8		
Unknown	12	12	0.0	100.0	0	0.0	0	0.0		
Total AA	693,278	373,998	100.0	53.9	259,808	37.5	59,472	8.6		
	T-4-I Davis			Busir	nesses by Tra	ct & Revenue	e Size			
	Total Businesses by Tract		Less Th \$1 M		Over \$1	Million	Revenue No	t Reported		
	#	%	#	%	#	%	#	%		
Low	4,198	5.0	3,709	4.7	465	9.0	24	3.1		
Moderate	19,673	23.3	18,246	23.3	1,314	25.5	113	14.5		
Middle	24,364	28.9	22,531	28.7	1,646	32.0	187	24.0		
Upper	35,975	42.6	33,840	43.1	1,683	32.7	452	58.0		
Unknown	193	0.2	147	0.2	43	0.8	3	0.4		
Total AA	84,403	100.0	78,473	100.0	5,151	100.0	779	100.0		
Percer	ntage of Total	Businesses:		93.0		6.1		0.9		
				Fa	rms by Tract	& Revenue S	ize			
	Total Farm	s by Tract	Less Th \$1 M		Over \$1	Million	Revenue No	t Reported		
	#	%	#	%	#	%	#	%		
Low	13	1.4	12	1.3	1	8.3	0	0.0		
Moderate	128	13.8	127	13.9	1	8.3	0	0.0		
Middle	307	33.0	300	32.8	6	50.0	1	100.0		
Upper	481	51.8	477	52.1	4	33.3	0	0.0		
Unknown	0	0.0	0	0.0	0	0.0	0	0.0		
Total AA	929	100.0	916	100.0	12	100.0	1	100.0		
P	ercentage of	Total Farms:		98.6		1.3		0.1		

Source: 2021 FFIEC Census Data

2021 Dun & Bradstreet Data

2011-2015 U.S. Census Bureau: American Community Survey
Note: Percentages may not total 100.0 percent due to rounding.

# **Conclusions With Respect to Performance Tests**

# **Lending Test**

The bank's lending performance is adequate. Despite the bank not originating home improvement or multifamily loans during the review period and extending insufficient volume of refinance and home purchase loans in 2020 to conduct a meaningful analysis, the lending activity reflects adequate responsiveness to AA credit needs. The geographic distribution of loans reflects good penetration throughout the AA. The distribution of borrowers reflects adequate penetration among borrowers of different income levels and businesses of different revenue sizes. Given that 77.4 percent of the bank's HMDA lending in 2020 and 2021 were home purchase loans, the analysis of the bank's performance in regard to HMDA lending centered on home purchase loans. Moreover, the bank's small business lending activity carried more weight when assessing the bank's performance. Refer to Appendix C for details of the bank's 2019 mortgage and small business lending and information regarding lending by aggregate lenders.

The bank makes a relatively high level of community development loans and uses flexible lending practices in serving AA credit needs, including its heavy involvement in originating loans under the SBA's PPP. Further, as the bank noted customers facing financial hardship due to the pandemic the bank made 155 loan modifications within the San Antonio Metropolitan AA. These modifications included 90- and 180-day deferrals, as well as 90-day interest only modifications on loans totaling more than \$150 million.

# Geographic Distribution of Loans

For this analysis, the geographic distribution of HMDA and small business lending, including both originations and purchases, was compared with available demographic information and aggregate lending data, taking into account any performance context issues. Considering all of these factors, Vantage's geographic distribution of loans reflects adequate penetration throughout LMI census tracts in the AA, with no conspicuous gaps or anomalies noted in its lending patterns. Limited availability of owner-occupied housing units in LMI census tracts, the competitive housing market, limited geographic borrower pool, and lower market share compared to larger national and regional financial institutions operating within the AA account for the bank's limited level of lending compared to the demographics. The distribution of the remainder of bank lending in middle- and upper-income geographies did not affect conclusions about the bank's performance considering its lending in lowand moderate-income geographies.

#### Residential Real Estate (HMDA) Lending

The geographic distribution of HMDA loans reflects adequate penetration throughout the AA. This was based on performance compared to demographics, taking into consideration the performance of the aggregate lenders. In 2020, the bank originated only one HMDA loan in a low-income census tract, aligning with the percentage of loans reported by aggregate HMDA lenders. In 2021, the bank did not originate any HMDA-reportable loans in low-income tracts; however, the bank's performance was similar to that of aggregate lenders, which originated 1.7 percent of HMDA-reportable loans in these tracts. Neither aggregate lending data nor Vantage's performance reached the demographic figure of owner-occupied units in low-income census tracts.

The bank's performance in moderate-income census tracts in 2020 was comparable to that of aggregate lending data. The bank's performance fell below aggregate lending data in 2021. In both

years, the institution and aggregate lending data were well below the demographic figure for moderate-income tracts.

Table 13

n:	stributi	on of 3	0000 00	A 2024	Homo		le 13	ndina	Dy Ino	omo La	wol of	Coogr	nhv
DI	Stributi	011 01 2		la 2021 Assessr		_	-	_	-		evel of	Geogra	арпу
	1						Loans By		пороп	laii			
Geographic			20			33 3	2021				Owner Occ		
Income Level	Bar	nk	Agg	Bar	nk	Agg	Bar	nk	Agg	Ва	nk	Agg	Units %
	#	#%	#%	\$(000)	\$%	\$%	#	#%	#%	\$(000)	\$%	\$%	
					Но	me Purch	ase Loans						
Low	0	0.0	1.7	0	0.0	1.2	0	0.0	2.0	0	0.0	1.4	5.
Moderate	2	9.5	14.5	324	3.8	10.0	0	0.0	15.6	0	0.0	11.0	27.
Middle	6	28.6	34.1	1,200	14.0	28.4	11	25.0	35.0	3,107	18.6	29.0	29.
Upper	13	61.9	49.7	7,043	82.2	60.3	33	75.0	47.4	13,583	81.4	58.6	38.8
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Total	21	100.0	100.0	8,567	100.0	100.0	44	100.0	100.0	16,690	100.0	100.0	100.
						Refinanc	e Loans						
Low	1	14.3	1.0	282	12.6	0.7	0	0.0	1.	0	0.0	8.0	5.
Moderate	1	14.3	10.0	190	8.5	6.5	3	27.3	11.8	759	23.3	7.9	27.
Middle	1	14.3	27.0	96	4.3	21.2	6	54.5	29.2	1,456	44.7	23.5	29.
Upper	4	57.1	62.0	1,676	74.7	71.6	2	18.2	57.9	1,044	32.0	67.8	38.8
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Total	7	100.0	100.0	2,244	100.0	100.0	1	100.0	100.0	3,259	100.0	100.0	100.0
					Home	e Improve	ment Loar	ıs					
Low	0	0.0	2.4	0	0.0	1.7	0	0.0	2.7	0	0.0	1.8	5.
Moderate	0	0.0	16.0	0	0.0	12.6	0	0.0	19.3	0	0.0	15.0	27.
Middle	0	0.0	24.1	0	0.0	19.5	0	0.0	23.8	0	0.0	18.7	29.
Upper	0	0.0	57.5	0	0.0	66.2	0	0.0	54.3	0	0.0	64.6	38.8
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Total	0	0.0	100.0	0	0.0	100.0	0	0.0	100.0	0	0.0	100.0	100.0
					N	/lultifamil	y Loans						Multi-family Units %
Low	0	0.0	7.5	0	0.0	4.3	0	0.0	9.1	0	0.0	5.3	7.
Moderate	0	0.0	51.9	0	0.0	44.3	0	0.0	45.5	0	0.0	37.4	38.7
Middle	0	0.0	22.5	0	0.0	27.0	0	0.0	24.7	0	0.0	28.1	30.4
Upper	0	0.0	18.	0	0.0	24.4	0	0.0	20.8	0	0.0	29.2	23.8
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Total	0	0.0	100.0	0	0.0	100.0	0	0.0	100.0	0	0.0	100.0	100.0
Total Home Mortgage Loans										Owner Occupied Units %			
Low	1	3.6	1.4	282	2.6	1.	0	0.0	1.7	0	0.0	1.4	5.
Moderate	3	10.7	13.	514	4.8	10.4	3	5.4	14.3	759	3.7	11.8	27.
Middle	7	25.0	31.0	1,296	12.0	25.4	17	30.4	32.3	4,563	22.3	26.8	29.
Upper	17	60.7	54.4	8,719	80.6	63.0	36	64.3	51.8	15,17	74.0	60.0	38.8
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Total	28	100.0	100.0	10,81	100.0	100.0	56	100.0	100.0	20,494	100.0	100.0	100.0
Source: 2021 FF	150 000	D-4-											

Source: 2021 FFIEC Census Data

2011-2015 U.S. Census Bureau: American Community Survey

Note: Percentages may not total 100.0 percent due to rounding.

Small Business Lending

The geographic distribution of small business loans reflects adequate penetration throughout the AA. This was based on performance compared to demographics, taking into consideration the performance of the aggregate lenders. The table below demonstrates that the bank's 2020 and 2021 small business lending in LMI census tracts was below the performance of aggregate lenders as well as the AA demographics. While the majority of AA businesses are domiciled within middle-and upper-income census tracts, the bank's distribution of small business loans in LMI tracts does not reflect favorably on the bank's responsiveness to the credit needs of small businesses in the AA.

Table 14

Di	stribut	ion of	2020 aı	nd 2021	Small	Busin	ess Ler	nding E	By Inco	me Lev	el of G	eogra	ohy
			A	ssessn	nent Ar	ea: Sa	n Antoi	nio Met	tropolit	an			
				Bank	And A	ggreg	ate Loa	ans By	Year				
Geographic 2020 2021											Total		
Income Level	Ва	BankAggBankAggBankAggBankAgg								Agg	Businesses %		
	#	#%	#%	\$(000)	\$%	\$%	#	#%	#%	\$(000)	\$%	\$%	/0
Low	11	4.1	4.8	2,763	5.3	6.3	4	2.2	4.5	1,487	3.6	6.1	5.0
Moderate	51	19.1	22.7	10,164	19.5	22.8	27	14.6	22.7	5,792	14.0	22.5	23.3
Middle	82	30.7	27.2	15,936	30.6	28.4	74	40.0	26.9	15,359	37.1	27.0	28.9
Upper	122	45.7	44.6	22,924	44.0	41.9	80	43.2	45.3	18,712	45.3	43.8	42.6
Unknown	1	0.4	0.3	254	0.5	0.3	0	0.0	0.3	0	0.0	0.3	0.2
Total	267	100.0	100.0	52,041	100.0	100.0	185	100.0	100.0	41,350	100.0	100.0	100.0

Source: 2021 FFIEC Census Data

2021 Dun & Bradstreet Data

2011-2015 U.S. Census Bureau: American Community Survey

Note: Percentages may not total 100.0 percent due to rounding.

#### Lending to Borrowers of Different Income Levels and Businesses of Different Sizes

The bank's distribution of lending to borrowers reflects an adequate penetration among individuals of different income levels and businesses of different revenue sizes. The distribution of the remainder of bank lending to middle- and upper-income borrowers did not affect conclusions about the bank's performance considering its lending to LMI borrowers.

Residential Real Estate (HMDA) Lending

HMDA lending by borrower income in the AA is poor when compared to demographic characteristics, as well as the performance of aggregate HMDA lenders with loan originations or purchases in the AA.

In 2020 and 2021, the bank originated few HMDA-reportable loans to low-income borrowers in the San Antonio Metropolitan AA. Due to the bank's low level of HMDA-reportable activity, the percentage of Vantage's originations to low-income borrowers is greater than the performance of aggregate lenders but remains below the demographics figure. During the review period, the bank originated one HMDA-reportable loan to a moderate-income borrower, reflecting performance below both aggregate lending data and the demographic figure.

While the bank's loan dispersion among middle- and upper-income borrowers did not impact the overall conclusion, it is notable that approximately 20 percent of the bank's HMDA-reportable lending in the San Antonio Metropolitan AA were extended to borrowers with income classified as unknown.

Table 15

	Distrib	ution o	f 2020	and 20	21 Hon	ı ab ne Mor	le 15 tgage l	_endin	q By B	orrowe	r Incor	ne Lev	/el
				ssessn									
				Ва	nk And A	ggregate	Loans By	Year					
Borrower			2020						20:	21			Families by
Income Level	Bai	nk	Agg	Bar	ık	Agg	Bar	ık	Agg	Bai	nk	Agg	Family Income %
	# #% \$\(\(\pi\)\									\$%			
	,				Ho	me Purch	ase Loans						
Low	0	0.0	3.5	0	0.0	1.8	1	2.3	2.7	110	0.7	1.4	24.0
Moderate	0	0.0	18.0	0	0.0	12.8	1	2.3	15.9	170	1.0	11.3	17.
Middle	3	14.3	25.6	726	8.5	22.7	1	2.3	22.9	147	0.9	20.3	19.3
Upper	12	57.1	39.0	4,918	57.4	48.3	33	75.0	33.1	14,429	86.5	42.6	39.
Unknown	6	28.6	13.8	2,923	34.1	14.3	8	18.2	25.4	1,834	11.0	24.3	0.0
Total	21	100.0	100.0	8,567	100.0	100.0	44	100.0	100.0	16,690	100.0	100.0	100.0
						Refinanc	e Loans						
Low	1	14.3	1.9	96	4.3	0.8	1	9.1	2.9	127	3.9	1.5	24.0
Moderate	0	0.0	6.3	0	0.0	3.6	0	0.0	9.2	0	0.0	5.8	17.
Middle	2	28.6	12.7	415	18.5	9.	1	9.1	15.3	175	5.4	11.	19.
Upper	3	42.9	36.2	1,451	64.7	40.3	6	54.5	34.0	1,982	60.8	39.6	39.
Unknown	1	14.3	42.9	282	12.6	46.1	3	27.3	38.5	975	29.9	41.6	0.0
Total	7	100.0	100.0	2,244	100.0	100.0	1:	100.0	100.0	3,259	100.0	100.0	100.0
					Home	Improve	ment Loar	ıs					
Low	0	0.0	6.4	0	0.0	3.9	0	0.0	6.5	0	0.0	3.6	24.0
Moderate	0	0.0	13.3	0	0.0	10.0	0	0.0	13.1	0	0.0	8.4	17.
Middle	0	0.0	19.	0	0.0	15.4	0	0.0	19.0	0	0.0	15.4	19.
Upper	0	0.0	58.5	0	0.0	68.2	0	0.0	59.2	0	0.0	69.6	39.
Unknown	0	0.0	2.7	0	0.0	2.5	0	0.0	2.2	0	0.0	2.9	0.0
Total	0	0.0	100.0	0	0.0	100.0	0	0.0	100.0	0	0.0	100.0	100.
					Total H	lome Mor	tgage Loai	ns			'		
Low	1	3.6	2.7	96	0.9	1.3	2	3.6	2.9	237	1.2	1.4	24.0
Moderate	0	0.0	11.9	0	0.0	8.4	1	1.8	12.7	170	0.8	8.9	17.
Middle	5	17.9	18.5	1,14	10.6	15.9	2	3.6	19.2	322	1.6	16.6	19.3
Upper	15	53.6	36.2	6,369	58.9	43.6	40	71.4	33.6	16,956	82.7	41.4	39.
Unknown	7	25.0	30.6	3,205	29.6	30.7	11	19.6	31.7	2,809	13.7	31.7	0.0
Total	28	100.0	100.0	10,81	100.0	100.0	56	100.0	100.0	20,494	100.0	100.0	100.0

Source: 2021 FFIEC Census Data

2011-2015 U.S. Census Bureau: American Community Survey

Note: Percentages may not total 100.0 percent due to rounding.

Multifamily loans are not included in the borrower distribution analysis.

#### Small Business Lending

Considering the bank's performance when compared to the aggregate, the borrower distribution of small business loans by revenue size of businesses is good. While Vantage's overall lending levels were below aggregate lenders and the percentage of AA businesses reporting annual revenues of \$1

million or less, 64.4 percent and 56.6 percent of the small business loans originated in 2020 and 2021, respectively, were extended to businesses with unknown revenues. The high volume of small business loans extended to businesses with unknown revenues during the review period is primarily due to the bank not relying on borrower revenue for all commercial loan products and its extensive participation in the SBA's PPP. Although the 2020 and 2021 distribution of borrowers appears unfavorable to small businesses in the AA, the bank's engagement in the PPP loans indicates responsiveness to the credit needs of small businesses in the AA.

Table 16

Distril	bution	of 2020	and 2	2021 Sn	nall Bu	siness	Lendii	ng By F	Revenu	ıe Size	of Bus	inesse	s
			Asse	essmen	t Area:	San A	ntonio	Metro	politan	1			
				Bank	And A	Aggreg	ate Lo	ans By	Year				
		2020							20	)21			Total
	Ва	nk	Agg	Ва	nk	Agg	Ва	nk	Agg	Ва	nk	Agg	Businesses %
	#	#%	#%	\$(000)	\$%	\$%	#	#%	#%	\$(000)	\$%	\$%	
By Revenue													
\$1 Million or Less	39	14.6	35.6	9,195	17.7	23.0	33	17.8	40.7	9,129	22.1	27.9	93.0
Over \$1 Million	56	21.0		15,556	29.9		48	25.9		14,132	34.2		6.1
Revenue Unknown	172	64.4		27,290	52.4		104	56.2		18,089	43.7		0.9
Total	267	100.0		52,041	100.0		185	100.0		41,350	100.0		100.0
	•				Ву	Loan	Size					'	
\$100,000 or Less	140	52.4	87.0	6,623	12.7	31.2	84	45.4	91.2	3,878	9.4	35.5	
\$100,001 - \$250,000	62	23.2	7.5	11,169	21.5	20.7	37	20.0	4.9	6,311	15.3	18.5	
\$250,001 - \$1 Million	65	24.3	5.5	34,249	65.8	48.1	64	34.6	3.9	31,161	75.4	46.0	
Total	267	100.0	100.0	52,041	100.0	100.0	185	100.0	100.0	41,350	100.0	100.0	
			By Lo	an Size	e and l	Revenu	ues \$1	Million	or Les	SS			
\$100,000 or Less	18	46.2		835	9.1		11	33.3		550	6.0		
\$100,001 - \$250,000	7	17.9		1,177	12.8		4	12.1		661	7.2		
\$250,001 - \$1 Million	14	35.9		7,183	78.1		18	54.5		7,918	86.7		
Total	39	100.0		9,195	100.0		33	100.0		9,129	100.0		

Source: 2021 FFIEC Census Data

2021 Dun & Bradstreet Data

2011-2015 U.S. Census Bureau: American Community Survey

Note: Percentages may not total 100.0 percent due to rounding.

# Community Development Lending

The bank makes a relatively high level of community development loans in the AA. During the review period, the bank originated 15 qualifying community development loans, totaling \$56.1 million in its San Antonio Metropolitan AA. The community development loans originated focused exclusively on revitalizing and stabilizing the AA. A large portion of the bank's qualified community development lending came from its significant participation in the SBA's PPP, which was implemented specifically to help businesses retain their employees during the COVID-19 pandemic. Furthermore, the bank's performance represents a substantial increase in the dollar amount of community development loans since the previous CRA evaluation.

#### **Investment Test**

The bank's level of qualified investments in the AA is excellent. The bank has a significant level of qualified community development investments and grants in the AA, particularly those not routinely provided by private investors, occassionally placing it in a leadership position. Vantage's donations were primarily extended to organizations that provide community services to LMI individuals. Investments were split between CRA-focused mortgage-backed securities and bonds benefiting LMI geographies and individuals in the AA.

Table 17

14.0.0									
Investments, Grants, and Donations Assessment Area: San Antonio Metropolitan									
Community Development		urrent stments <sup>1</sup>		tments <sup>2</sup>	Don	ations	Total		
Purpose	#	\$(000s)	#	\$(000s)	#	\$(000s)	#	\$(000s)	
Affordable Housing	1	1,593	1	2,127	0	0	2	3,720	
Community Services	0	0	0	0	10	60	10	60	
Economic Development	0	0	0	0	1	2	1	2	
Revitalization and Stabilization 1 1,764 1 3,408 0 0 2 5,17							5,172		
Total	2	3,357	2	5,535	11	62	15	8,954	

<sup>&</sup>lt;sup>1</sup> Original Market Value of Investment

#### **Service Test**

The bank's Service Test performance in the AA is adequate. However, the limited level of community development services reflects poor responsiveness to the needs of the AA.

#### **Retail Services**

The bank's delivery systems are reasonably accessible to the bank's geographies and individuals of different income levels in its AA. The distribution of the bank's three branch offices and three ATMs as of August 1, 2022, was compared to the distribution of the population and businesses among the tract categories within the AA. The table below summarizes the bank's retail locations in the San Antonio Metropolitan AA.

Table 18

	Branch and Full-Service ATM Locations Assessment Area: San Antonio Metropolitan										
Tract	% of	% of	% of Businesses	Bran	ches		service TMs				
Income	Geographies	Population	%	#	%						
Low	8.8	7.2	5.0	1	33.3	1	33.3				
Moderate	35.3	33.3	23.3	0	0.0	0	0.0				
Middle	26.2	29.0	28.9	1	33.3	1	33.3				
Upper	28.6	30.5	42.6	1	33.3	1	33.3				
Unknown	1.1	0.0	0.2	0	0.0	0	0.0				
Total	100.0	100.0	100.0	3	100.0	3	100.0				

<sup>&</sup>lt;sup>2</sup> Book Value of Investment

The bank did not open or close any branches in the AA during the review period. The bank's record of opening or closing branches has not adversely affected the accessibility of its delivery systems, including to LMI geographies. Banking services and hours of operations do not vary in a way that inconveniences the AA, particularly in LMI geographies or to LMI individuals. The level of branch services and hours offered are consistent throughout the AA.

# Community Development Services

The bank provides a limited level of community development services in the AA. The bank's community development services significantly decreased since the prior CRA evaluation, with only one bank representative serving as a board member of two organizations that provide community services to LMI individuals in the AA. The decrease is partially attributed to the COVID-19 pandemic, which limited the opportunity for banks to provide in-person services due to quarantine and social distancing measures. However, the limited number of services provided does not reflect favorably on the bank's community development service performance.

# Description of the Institution's Operations in the McAllen MSA Assessment Area

The bank's McAllen MSA AA consists of the entirety of the McAllen-Edinburg-Mission, Texas MSA (McAllen MSA), which consists of Hidalgo County in the Rio Grande Valley region of South Texas. Refer to Appendix A for an AA map and Appendix B for additional demographic data.

- The McAllen MSA AA contains 113 census tracts, of which 0.9 percent are low-income and 28.3 percent are moderate-income. No material changes have been made in the makeup of the AA since the previous examination.
- As of June 30, 2021, 19 financial institutions held approximately \$13.6 billion in deposits in the McAllen MSA AA. Vantage ranked fourth, with \$1.5 billion in deposits in the AA, constituting a market share of 10.9 percent.
- In 2021, 361 financial institutions reported 15,859 HMDA-reportable loan originations or purchases in the McAllen MSA AA, with Vantage Bank ranking 48<sup>th</sup> after originating less than one percent of the reported loans. Of the 126 institutions that reported CRA small business and small farm loan data in 2021, Vantage ranked 16<sup>th</sup>, originating approximately 2.0 percent of the reported loans.
- Examiners interviewed two representatives of community organizations that promote economic development and extend housing-related services for LMI individuals and families. The community leaders indicated that the AA needs include increased availability of multifamily affordable housing and the provision of financial education for LMI families as well as small and start-up businesses.

Table 19

Population Change Assessment Area: McAllen MSA												
Area 2010 Population 2015 Population Percent Change												
McAllen MSA	774,769	819,217	5.7									
Texas	25,145,561	26,538,614	5.5									
Source: 2010 U.S. Census Bureau Decennial Census 2011 - 2015 U.S. Census Bureau American Community Survey												

- The McAllen MSA has experienced modest and steady growth since 2010, which is comparable to the growth. According to U.S. Census Bureau data, the MSA has grown approximately 12.4 percent between 2010 and 2020.
- McAllen, the largest city in the MSA, has approximately 16 percent of the total population.

Table 20

	Median Family Income Change									
Assessment Area: McAllen MSA										
Area 2010 Median Family 2015 Median Family Income Percent Change										
McAllen MSA	\$37,140	\$37,529	1.0							
Texas \$63,314 \$62,717 -0.9										

Source: 2006 - 2010 U.S. Census Bureau American Community Survey

2011 - 2015 U.S. Census Bureau American Community Survey

Median Family Incomes have been inflation-adjusted and are expressed in 2015 dollars.

- Approximately 29.9 percent of the total families domiciled within the McAllen MSA report family income levels below the poverty level. This is significantly higher than the statewide poverty level of 13.5 percent.
- According to 2015 ACS Data, 41.4 percent of the AA families were LMI, which is slightly above the statewide rate of 40.0 percent
- The McAllen MSA MFI has remained fairly stable since 2010 and almost half the state of Texas' MFI.

Table 21

	Table 21									
Housing Cost Burden										
Assessment Area: McAllen MSA										
Cost Burden - Renters Cost Burden - Owners										
Low Moderate All Low Moderate All										
Area	Income Income Renters Income Income Owners									
McAllen MSA	73.0	39.7	45.5	55.0	25.7	22.1				
Texas 78.1 51.1 42.5 60.1 34.8 19.4										
Cost Burden is housing cost that equals 30 percent or more of household income Source: U.S. Department of Housing and Urban Development (HUD), 2014-2018 Comprehensive Housing Affordability Strategy										

- The housing affordability ratio in the McAllen MSA, at 43.9 percent, was higher than the statewide ratio of 39.1 percent, indicating that housing in is slightly more affordable than the statewide average.
- Overall, the cost burden for LMI homeowners and renters is slightly lower than the statewide figure, while the burden on renters and owners of all income levels is slightly higher than the statewide average.

Table 22

Unemployment Rates Assessment Area: McAllen MSA										
Area 2017 2018 2019 2020 2021										
McAllen MSA	7.5	6.6	6.3	11.7	9.3					
Texas 4.3 3.9 3.5 7.7 5.7										
Source: Bureau of Labor Statistics (BLS), Local Area Unemployment Statistics										

- According to the Bureau of Economic Analysis, the McAllen MSA economy has an emphasis in educational services, health care, and social assistance, as well as government and government enterprises.
- Major employers in the McAllen MSA include H-E-B (grocery), McAllen and Edinburg Independent School Districts (education), University of Texas Rio Grande Valley (education) and Hidalgo County (local government).
- The MSA's unemployment rates during the review period almost double the statewide unemployment rates, with both increasing significantly in 2020 as a result of the COVID-19 pandemic. Unemployment rates for the MSA and the state of Texas have decreased in 2021, but have yet to reach pre-pandemic levels.

The following table details selected characteristics of the AA.

Table 23

		2021 McAll	en Metropoli		nographics			
Income Categories	Tract Dis		Families Inco	by Tract	<del> </del>	overty Level lies by Tract	Families t	
	#	%	#	%	#	%	#	%
Low	1	0.9	2,741	1.5	1,854	67.6	46,048	25.1
Moderate	32	28.3	48,286	26.3	21,103	43.7	29,886	16.3
Middle	46	40.7	76,106	41.5	22,358	29.4	28,262	15.4
Upper	31	27.4	55,935	30.5	9,440	16.9	79,139	43.2
Unknown	3	2.7	267	0.1	108	40.4	0	0.0
Total AA	113	100.0	183,335	100.0	54,863	29.9	183,335	100.0
	Housing Type by Tract							
	Units by	0	wner-occupie	d	Rei	ntal	Vac	ant
	Tract	#	% by tract	% by unit	#	% by unit	#	% by unit
Low	3,162	2,091	1.4	66.1	828	26.2	243	7.7
Moderate	65,913	37,566	24.6	57.0	20,071	30.5	8,276	12.6
Middle	108,000	64,456	42.3	59.7	28,114	26.0	15,430	14.3
Upper	80,442	48,068	31.5	59.8	22,371	27.8	10,003	12.4
Unknown	609	371	0.2	60.9	85	14.0	153	25.1
Total AA	258,126	152,552	100.0	59.1	71,469	27.7	34,105	13.2
			Busir	nesses by Tra	ct & Revenue	Size		
	Total Busines Tract		Less Th \$1 M	-	Over \$1	Million	Revenue No	ot Reported
	#	%	#	%	#	%	#	%
Low	106	0.4	100	0.4	5	0.3	1	0.5
Moderate	5,449	19.9	5,069	19.7	336	22.5	44	22.8
Middle	9,428	34.4	8,839	34.4	529	35.4	60	31.1
Upper	12,382	45.2	11,674	45.4	620	41.4	88	45.6
Unknown	45	0.2	39	0.2	6	0.4	0	0.0
Total AA	27,410	100.0	25,721	100.0	1,496	100.0	193	100.0
Percen	tage of Total	Businesses:		93.8		5.5		0.7
				Fa	rms by Tract	& Revenue S	ize	
	Total Farm	s by Tract	Less Th \$1 M		Over \$1	Million	Revenue No	ot Reported
	#	%	#	%	#	%	#	%
Low	7	2.0	6	1.9	1	4.0	0	0.0
Moderate	66	19.3	61	19.2	5	20.0	0	0.0
Middle	136	39.8	123	38.8	13	52.0	0	0.0
Upper	127	37.1	122	38.5	5	20.0	0	0.0
Unknown	6	1.8	5	1.6	1	4.0	0	0.0
Total AA	342	100.0	317	100.0	25	100.0	0	0.0
	Percentage of Total Farn			92.7		7.3		0.0

Source: 2021 FFIEC Census Data

2021 Dun & Bradstreet Data

2011-2015 U.S. Census Bureau: American Community Survey
Note: Percentages may not total 100.0 percent due to rounding.

#### **Conclusions With Respect to Performance Tests Lending**

#### Test

The bank's lending performance is good, as it is responsive to the AA credit needs. The geographic and borrower loan distribution reflects good penetration and dispersion throughout the AA and among borrowers of different income levels and businesses of different revenue sizes. Additionally, the bank makes an adequate level of community development loans.

The bank did not originate sufficient volume of home refinance, home improvement, or multifamily loans in the McAllen MSA AA during the review period to allow for meaningful analysis of individual loan products; thus, these product categories were combined and analyzed at the total HMDA level.

Details of the bank's 2019 mortgage and small business lending and information regarding lending by aggregate lenders can be found in Appendix C.

In addition to the bank's retail and community development lending performance, the bank also made use of flexible lending practices in serving AA credit needs. The bank was heavily involved in originating loans under the SBA's PPP, a program specifically designed to assist businesses retain employees and keep operating during the COVID-19 pandemic. Further, the bank made 309 loan modifications within the AA to assist customers facing financial hardship due to the pandemic. These modifications included 30-, 90-, and 180-day deferrals, as well as 90-day interest-only loan modifications totaling approximately \$377 million.

#### Geographic Distribution of Loans

For this analysis, the geographic distribution of HMDA and small business lending was compared with available demographic information and aggregate lending data. Moreover, examiners considered performance context related to the local economic conditions and AA credit needs. Small business lending received greater weight in the analysis based on the loan portfolio composition and a majority of the bank's lending occurring in this category.

The bank's geographic distribution of loans reflects good penetration throughout the AA, with no conspicuous gaps or anomalies noted in the lending patterns. The distribution of the remainder of bank's lending in middle- and upper-income geographies did not affect conclusions about the bank's performance considering its lending in LMI census tracts.

#### Residential Real Estate (HMDA) Lending

The geographic distribution of HMDA loans reflects adequate penetration throughout the AA. In 2020 and 2021, the bank originated nine HMDA loans to borrowers in LMI census tracts. While the bank's performance was similar to aggregate lender performance in low-income tracts, Vantage exceeded aggregate lender performance in moderate-income tracts in 2020 but fell below the performance of aggregate lenders in 2021. As illustrated in the table below, both the bank and aggregate lenders performed below the demographic figures of owner-occupied properties in LMI census tracts. According to the 2015 ACS survey over 50.0 percent of housing units in LMI census tracts consist of rental housing units, which limits opportunities for lenders to extend home purchase mortgage loans in LMI geographies in the AA. Furthermore, the bank operates in a highly competitive HMDA lending market that includes large national and regional

financial institutions competing for loans in a limited geographic borrower pool. The bank's HMDA lending represents less than 1.0 percent of the HMDA market share in 2020 and 2021, while the leading HMDA lenders in the market represented 8.0 percent and 6.4 percent, respectively. Vantage's performance, while limited, demonstrates willingness to originate home purchase loans to borrowers residing in LMI census tracts.

Table 24

Di	stributi	on of 2	020 an	d 2021	Home		le 24 age Le	ndina	By Inc	ome Le	vel of	Geogra	aphy
						_	McAlle	_	-				
							Loans By		•				
Geographic			20:	20				20		021		Owner Occupied	
Income Level	Bar	ık	Agg	Bar	ık	Agg	Bar	ık	Agg	Bar	nk	Agg	Units %
	#	#%	#%	\$(000)	\$%	\$%	#	#%	#%	\$(000)	\$%	\$%	
					Но	me Purch	ase Loans						
Low	0	0.0	0.3	0	0.0	0.3	0	0.0	0.3	0	0.0	0.3	1.
Moderate	7	13.5	12.3	1,398	11.8	10.	3	8.6	13.8	647	6.7	11.	24.6
Middle	17	32.7	40.0	3,012	25.5	37.3	12	34.3	39.0	2,491	26.0	36.2	42.3
Upper	27	51.9	47.2	6,979	59.1	52.0	20	57.1	46.8	6,461	67.3	51.7	31.
Unknown	1	1.9	0.2	418	3.5	0.2	0	0.0	0.	0	0.0	0.1	0.2
Total	52	100.0	100.0	11,807	100.0	100.0	35	100.0	100.0	9,599	100.0	100.0	100.0
	· · · · · ·			,		Refinanc	e Loans		-				
Low	0	0.0	0.3	0	0.0	0.4	0	0.0	0.3	0	0.0	0.3	1.
Moderate	2	10.0	9.8	443	10.8	8.8	2	8.3	11.	246	3.6	10.3	24.6
Middle	6	30.0	32.1	91 <sup>.</sup>	22.3	29.8	4	16.7	34.7	438	6.4	32.8	42.3
Upper	12	60.0	57.6	2,737	66.9	60.8	18	75.0	53.6	6,173	90.0	56.4	31.
Unknown	0	0.0	0.2	0	0.0	0.2	0	0.0	0.2	0	0.0	0.2	0.2
Total	20	100.0	100.0	4,091	100.0	100.0	24	100.0	100.0	6,857	100.0	100.0	100.0
Home Improvement Loans													
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	1.	0	0.0	0.8	1.
Moderate	0	0.0	20.0	0	0.0	16.0	0	0.0	15.4	0	0.0	16.2	24.6
Middle	0	0.0	29.7	0	0.0	23.8	0	0.0	37.4	0	0.0	32.5	42.3
Upper	1	100.0	49.7	27	100.0	59.2	0	0.0	46.2	0	0.0	50.5	31.5
Unknown	0	0.0	0.7	0	0.0	1.	0	0.0	0.0	0	0.0	0.0	0.2
Total	1	100.0	100.0	27	100.0	100.0	0	0.0	100.0	0	0.0	100.0	100.0
		· ·			ı	Vultifamil	y Loans				· ·		Multi-family Units %
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.4
Moderate	0	0.0	18.8		0.0	16.	2	50.0	9.1	438	35.6	2.6	20.
Middle	1	50.0	51.6		43.4	48.3	1	25.0	44.5		9.8	42.2	33.2
Upper		50.0	29.7	420	56.6	35.6	1	25.0	46.4	672	54.6	55.2	46.3
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Total	2	100.0	100.0	742	100.0	100.0	4	100.0	100.0	1,230	100.0	100.0	100.0
		1		<u> </u>	Total H	ome Mort	gage Loan	s		1	1		Owner Occupied
Low	0	0.0	0.3	0	0.0	0.3	0	0.0	0.3	0	0.0	0.3	Units %
Moderate	9	11.	11.	1,841	10.7	9.8	9	13.0	12.7	1,487	8.2	10.6	24.6
Middle	25	31.3	36.8	<del>                                     </del>	25.0		18	26.1	37.4	<del>-</del> -	17.2	35.4	42.3
Upper	45	56.3	51.2		61.9		42	60.9	49.4		74.6	53.6	31.
Unknown	1	1.3	0.2		2.4		0	0.0	0.2		0.0	0.1	0.2
Total	80	100.0	100.0	<del>                                     </del>	100.0		69	100.0	100.0		100.0	100.0	100.0

Source: 2021 FFIEC Census Data

2011-2015 U.S. Census Bureau: American Community Survey

Note: Percentages may not total 100.0 percent due to rounding.

Small Business Lending

The geographic distribution of small business loans reflects good penetration throughout the AA when compared to demographics and the performance of the aggregate lenders. The bank extended one loan to a business located in a low-income census tract in 2020 and none in 2021. For both years the bank's performance fell slightly below aggregate lender performance and the total percentage of businesses located in these census tracts. Vantage's performance, while limited, is considered good based on the limited number of businesses located within low-income census tracts in the AA.

In 2020 and 2021 the bank's small business lending in moderate-income tracts fell below the performance of aggregate lenders and the percentage of businesses located within these census tracts. While the bank originated a limited amount of loans during the review period, the bank's lending is responsive to the needs of small businesses located in moderate-income census tracts and demonstrates the bank's willingness to lend to businesses in these tracts.

Table 25

Di	istribut	ion of	2020 a	nd 2021	Small	Busin	ess Ler	nding E	By Inco	me Lev	el of G	eograp	hy
				Asses	sment	Area: I	McAller	Metro	politan	l			
	Bank And Aggregate Loans By Year												
Geographic 2020 2021										Total			
Income Level	Bank Agg Bank Agg Bank Agg Bank Agg								Businesses %				
									\$%	70			
Low	1	0.2	0.5	154	0.2	0.4	0	0.0	0.6	0	0.0	0.3	0.4
Moderate	80	14.9	20.0	10,257	11.7	20.1	55	14.9	19.4	6,782	10.9	20.0	19.9
Middle	188	35.1	33.5	36,024	41.0	33.6	129	35.0	35.2	24,640	39.5	33.9	34.4
Upper	267	49.8	45.1	41,458	47.2	45.1	185	50.1	43.7	31,022	49.7	44.8	45.2
Unknown	0	0.0	0.2	0	0.0	0.2	0	0.0	0.3	0	0.0	0.3	0.2
Total	536	100.0	100.0	87,893	100.0	100.0	369	100.0	100.0	62,444	100.0	100.0	100.0

Source: 2021 FFIEC Census Data

2021 Dun & Bradstreet Data

2011-2015 U.S. Census Bureau: American Community Survey

Note: Percentages may not total 100.0 percent due to rounding.

# Lending to Borrowers of Different Income Levels and Businesses of Different Sizes

The bank's distribution of lending to borrowers reflects a good penetration among individuals of different income levels (including low- and moderate-income) and businesses of different revenue sizes. The distribution of the remainder of bank lending to middle- and upper-income borrowers did not affect conclusions about the bank's performance considering its lending to low- and moderate-income borrowers.

# Residential Real Estate (HMDA) Lending

HMDA lending by borrower income in the AA is good when compared to demographic characteristics, as well as the performance of aggregate HMDA lenders in the AA. A larger

percentage of AA families are classified as LMI; as a result, the bank's performance in originating HMDA-reportable loans to LMI borrowers demonstrates Vantage's responsiveness to the AA credit needs.

In 2020 and 2021, the bank originated few HMDA-reportable loans to low-income borrowers in the McAllen MSA AA; however, the bank's performance is greater than the performance of aggregate lenders. The bank's performance in originating HMDA loans to moderate-income borrowers in the AA was greater than the performance of aggregate lenders in 2020, and similar to aggregate performance in 2021. Neither the bank nor aggregate lenders performed to the level of the demographic figure in either year. Several factors may account for the limited level of HMDA lending, including LMI families' difficulty in meeting underwriting criteria (e.g. down payment requirements and closing costs), limited availability of affordable housing in the AA, and the high level of competition in the AA. Based on ACS data, 25.1 percent and 16.3 percent of the families in the AA are considered low-income and moderate-income, respectively. While Vantage extended a limited number of HMDA loans to LMI borrowers, its performance reflects positively on its willingness to extend credit and its responsiveness to credit needs of AA borrowers.

Table 26

	Distrib	ution o	f 2020	and 20	21 Hon		tgage	Lendin	д Ву В	orrowe	er Incoi	me Lev	/el
				Asses	sment	Area:	McAlle	n Metro	polita	า			
				Ва	ank And A	ggregate	Loans By	Year					
Borrower			2020						20	21			Families by
Income Level	Ва	nk	Agg	Bar	nk	Agg	Bai	nk	Agg	Ba	nk	Agg	Family Income %
	#	#%	#%	\$(000)	\$%	\$%	#	#%	#%	\$(000)	\$%	\$%	
					Но	me Purch	ase Loans						
Low	1	1.9	0.6	58	0.5	0.3	1	2.9	0.5	113	1.2	0.3	25.
Moderate	2	3.8	5.7	167	1.4	3.3	0	0.0	4.8	0	0.0	2.7	16.3
Middle	7	13.5	18.0	1,13	9.6	13.9	4	11.4	14.5	600	6.3	11.0	15.4
Upper	40	76.9	59.0	10,297	87.2	65.8	27	77.1	49.7	7,818	81.4	55.4	43.2
Unknown	2	3.8	16.6	154	1.3	16.7	3	8.6	30.5	1,068	11.	30.7	0.0
Total	52	100.0	100.0	11,807	100.0	100.0	35	100.0	100.0	9,599	100.0	100.0	100.0
						Refinance	Loans						
Low	0	0.0	0.3	0	0.0	0.1	0	0.0	0.7	0	0.0	0.3	25.
Moderate	2	10.0	2.5	153	3.7	1.2	2	8.3	3.3	218	3.2	1.8	16.3
Middle	1	5.0	8.3	102	2.5	5.4	4	16.7	8.7	474	6.9	6.1	15.4
Upper	17	85.0	58.8	3,836	93.8	61.0	17	70.8	55.6	5,974	87.1	57.2	43.2
Unknown	0	0.0	30.1	0	0.0	32.2	1	4.2	31.7	19 <sup>-</sup>	2.8	34.5	0.0
Total	20	100.0	100.0	4,091	100.0	100.0	24	100.0	100.0	6,857	100.0	100.0	100.0
					Home	e Improve	ment Loar	ıs					
Low	0	0.0	1.4	0	0.0	0.6	0	0.0	2.2	0	0.0	0.8	25.
Moderate	0	0.0	5.5	0	0.0	3.8	0	0.0	13.2	0	0.0	8.8	16.3
Middle	0	0.0	17.9	0	0.0	12.7	0	0.0	16.5	0	0.0	15.	15.4
Upper	1	100.0	71.0	27	100.0	77.7	0	0.0	64.8	0	0.0	69.6	43.2
Unknown	0	0.0	4.1	0	0.0	5.1	0	0.0	3.3	0	0.0	5.7	0.0
Total	1	100.0	100.0	27	100.0	100.0	0	0.0	100.0	0	0.0	100.0	100.0
	•				Total F	lome Mor	tgage Loa	ns					
Low	2	2.6	0.5	118	0.7	0.2	1	1.5	0.6	113	0.7	0.3	25.
Moderate	5	6.4	4.0	395	2.4	2.3	2	3.1	4.3	218	1.3	2.4	16.3
Middle	9	11.5	12.9	1,278	7.8	9.9	11	16.9	11.9	1,239	7.3	9.0	15.
Upper	60	76.9	53.8	14,492	88.2	60.5	47	72.3	51.5	14,122	83.3	55.6	43.2
Unknown	2	2.6	28.8	154	0.9	27.1	4	6.2	31.7	1,259	7.4	32.6	0.0
Total	78	100.0	100.0	16,437	100.0	100.0	65	100.0	100.0	16,951	100.0	100.0	100.0
			1						1				

Source: 2021 FFIEC Census Data

2011-2015 U.S. Census Bureau: American Community Survey

Note: Percentages may not total 100.0 percent due to rounding.

Multifamily loans are not included in the borrower distribution analysis.

#### Small Business Lending

In comparison to the aggregate lenders' performance, Vantage's borrower distribution of small business loans by revenue size of businesses is good. The bank's overall lending levels were below aggregate lending data and the demographic figure of AA businesses reporting annual revenues of \$1 million or less; however, 432 out of the 536 small business loans originated by the bank in 2020 and 297 out of 369 small business loans originated in 2021 were extended to businesses with unknown revenues. The bank does not require the collection of borrower revenue information on all commercial loan products, which increases the number of unknown- revenue small business loans. This practice, along with the bank's participation in the SBA's PPP during the review period, resulted in more than 80 percent of small business loans extended by the bank in the McAllen MSA AA to not include revenue information. Although the 2020 and 2021 distribution of borrowers appears unfavorable to small businesses in the AA, the bank's high engagement in the PPP loans, indicates responsiveness to the credit needs of small businesses in the AA.

Table 27

					ı a	ble 2	/						
Distrib	ution o	of 2020	and 20	021 Sma	ıll Busi	ness L	ending	By Re	venue	Size of	Busine	sses	
			As	sessme	nt Area	: McAl	len Met	tropolit	an				
	Bank And Aggregate Loans By Year												
	2020 2021										Total		
	Ва	nk	Agg	Bar	ık	Agg	Ba	nk	Agg	Ban	ık	Agg	Businesses %
· I	#	#%	#%	\$(000)	\$%	\$%	#	#%	#%	\$(000)	\$%	\$%	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
	By Revenue												
61 Million or Less 62 11.6 31.8 19,768 22.5 23.2 50 13.6 34.4 16,834 27.0 30.5 93.8													
Over \$1 Million	42	7.8		18,722	21.3		22	6.0		10,011	16.0		5.5
Revenue Unknown	432	80.6	İ	49,403	56.2		297	80.5		35,599	57.0		0.7
Total	536	100.0		87,893	100.0		369	100.0		62,444	100.0		100.0
					By I	oan S	ize						
\$100,000 or Less	312	58.2	90.0	13,700	15.6	38.6	216	58.5	93.6	8,983	14.4	44.4	
\$100,001 - \$250,000	124	23.1	6.3	19,896	22.6	22.0	69	18.7	3.9	11,384	18.2	18.8	
\$250,001 - \$1 Million	100	18.7	3.7	54,297	61.8	39.4	84	22.8	2.6	42,077	67.4	36.8	
Total	536	100.0	100.0	87,893	100.0	100.0	369	100.0	100.0	62,444	100.0	100.0	
			By Loa	an Size	and Re	evenue	s \$1 M	illion o	r Less				
\$100,000 or Less	17	27.4		1,137	5.8		14	28.0		830	4.9		
\$100,001 - \$250,000	19	30.6		2,978	15.1		11	22.0		2,035	12.1		
\$250,001 - \$1 Million	26	41.9		15,653	79.2		25	50.0		13,969	83.0		
Total	62	100.0		19,768	100.0		50	100.0		16,834	100.0		

Source: 2021 FFIEC Census Data

2021 Dun & Bradstreet Data

2011-2015 U.S. Census Bureau: American Community Survey

Note: Percentages may not total 100.0 percent due to rounding.

#### Community Development Lending

The bank makes a relatively high level of community development loans in the AA. During the review period, the bank originated 15 qualifying community development loans, totaling \$41.1

million in the McAllen MSA AA. This represents a material increase in community development qualified lending in the AA. A large portion of the bank's qualified community development lending in the AA came from the bank's significant participation in the SBA's PPP.

Table 28

Community Development Lending Assessment Area: McAllen MSA										
Purpose # \$000s										
Economic Development	2	17,726								
Revitalization and Stabilization	13	23,408								
Totals	15	41,134								

#### **Investment Test**

The bank has an adequate level of qualified community development investments and grants, particularly those not routinely provided by private investors. Despite the adequate level of investments, Vantage is rarely in a leadership position. The largest portion of the bank's activity is comprised of two investments in local school districts where a majority of students qualify for free or reduced-price lunches. The bank also made sizable donations to community foodbanks and small business development centers.

Table 29

1 0010 20											
Investments, Grants, and Donations Assessment Area: McAllen MSA											
Community Development Current Donations Total											
Purpose	Investments										
	# \$(000s) # \$(000s) # \$(000s)										
Community Services	0	0	13	31	13	31					
Economic Development	0	0	2	7	2	7					
Revitalization and Stabilization	Revitalization and Stabilization 2 1,851 0 0 2 1,851										
Total	2	1,851	15	38	17	1,889					

#### **Service Test**

The bank's Service Test performance is adequate. Its retail and community development services reflect adequate responsiveness to the needs of the AA.

#### **Retail Services**

The bank's delivery systems are accessible to the bank's geographies and individuals of different income levels in its AA. The distribution of the bank's 11 branch offices and 13 ATMs as of August 1, 2022, was compared to the distribution of the population and businesses among the tract categories within the AA. The table below summarizes the bank's retail locations in the McAllen MSA AA.

Table 30

	Branch and Full-Service ATM Locations Assessment Area: McAllen MSA										
Tract	% of	70 01		Branches			service TMs				
Income	Geographies	Population	Businesses # % #								
Low	0.9	1.7	0.4	0	0.0	0	0.0				
Moderate	28.3	27.6	19.9	1	9.0	1	7.7				
Middle	40.7	41.2	34.4	5	45.5	5	38.5				
Upper	27.4	28.8	45.2	5	45.5	7	53.8				
Unknown	2.7 0.6 0.1 0 0.0 0 0.0										
Total	100.0	100.0	100.0	11	100.0	13	100.0				

The bank did not open any branches during the review period; however, it closed four branches (two branches each in middle- and upper-income census tracts in the AA). The bank's record of opening or closing branches has not adversely affected the accessibility of its delivery systems, including to LMI geographies. Banking services and hours of operations do not vary in a way that inconveniences the AA, particularly in LMI geographies or to LMI individuals. The level of branch services and hours offered are consistent throughout the AA.

#### Community Development Services

The bank provides a limited level of community development services in the AA. Bank representatives served in many various capacities, including leadership roles with Boys & Girls Clubs in the area, which provide youth and afterschool programs to LMI students. While this is a significant decrease in community development services in the AA since the previous examination, it is partially attributable to the COVID-19 pandemic, which severely limited the opportunity for banks to provide in-person services due to quarantine and social distancing measures. However, the limited number of services provided does not reflect favorably on the bank's community development service performance.

# Description of the Institution's Operations in the El Paso Metropolitan Assessment Area

The bank's El Paso Metropolitan AA consists of a portion of the El Paso, Texas MSA. The bank includes El Paso County in the delineated AA, but excludes Hudspeth County, the other county included in the MSA. Refer to Appendix A for an AA map and Appendix B for additional demographic data.

- The bank expanded into the El Paso, Texas MSA since the previous examination. Therefore, this is the first time the bank's performance in this AA is being evaluated.
- The El Paso Metropolitan AA contains 161 census tracts, of which 6.2 percent are classified as low-income tracts and 33.5 percent are moderate-income.
- As of June 30, 2021, 15 financial institutions held approximately \$11.2 billion in deposits in the El Paso Metropolitan AA. Vantage ranked seventh, with a market share of 2.6 percent consisting of approximately \$289 million in deposits.
- In 2021, 392 financial institutions reported 26,243 HMDA-reportable loans in the EI Paso Metropolitan AA. Less than 0.1 percent of reported loans were originated by Vantage Bank, which ranked 84<sup>th</sup>. Additionally, of the 130 institutions that reported CRA small business and small farm loan data in 2021, Vantage ranked 21<sup>st</sup>, originating approximately 0.6 percent of the reported loans.
- In conjunction with this review, examiners interviewed a representative of an organization heavily involved in the provision of affordable housing in the AA. In addition, examiners reviewed the information provided by a community member involved in small business credit, who was interviewed a part of the CRA evaluation of another financial institution serving in the AA. The community contacts indicated that increased funding in CDFIs is crucial in the AA. Additionally, the contact highlighted the need for revitalization and stabilization efforts in the area to enhance local infrastructure and address blight caused by the region's aging housing stock, vacant schools, and crumbling roads.

Table 31

Population Change Assessment Area: El Paso Metropolitan										
Area 2010 Population 2015 Population Percent Change										
El Paso Metropolitan	800,647	831,095	3.8							
El Paso, Texas MSA	804,123	834,425	3.8							
Texas 25,145,561 26,538,614 5.5										
Source: 2010 U.S. Census Bureau Decennial Census 2011 - 2015 U.S. Census Bureau American Community Survey										

- The El Paso, Texas MSA has experienced slow, though steady, growth since 2010. According to U.S. Census Bureau data, the MSA has grown approximately 8.1 percent between 2010 and 2020, during which time the state of Texas has grown almost 16 percent.
- The city of El Paso is the largest city in the El Paso Metropolitan AA by a wide margin, accounting for approximately 78.4 percent of the total AA population.

#### Table 32

Median Family Income Change Assessment Area: El Paso Metropolitan									
2010 Median Family 2015 Median Family Percent Area Income Income Change									
El Paso Metropolitan	\$43,916	\$46,096	5.0						
El Paso, Texas MSA	\$43,836	\$46,033	5.0						
Texas	\$63,314	\$62,717	-0.9						

Source: 2006 - 2010 U.S. Census Bureau American Community Survey

2011 - 2015 U.S. Census Bureau American Community Survey Median Family Incomes have been inflation-adjusted and are expressed in 2015 dollars.

- The AA's MFI mirrors the Ell Paso, Texas MSA's, but lags significantly the MFI for the state of Texas. Conversely, the AA's MFI experienced a 5.0 percent increase between 2010 and 2015 while the state of Texas' MFI remained stagnant.
- Approximately 19.6 percent of the total families domiciled within the El Paso Metropolitan AA report family income levels below the poverty level, exceeding the statewide poverty level of 13.5 percent.
- According to 2015 ACS data, 39.7 percent of families in the AA were LMI, which is comparable with the statewide rate of 40.0 percent.

Table 33

Housing Cost Burden Assessment Area: El Paso Metropolitan									
Cost Burden - Renters Cost Burden - Owners									
Area	Low Income								
El Paso Metropolitan	71.3	54.8	43.2	61.4	36.6	22.4			
El Paso, Texas MSA 71.2 54.7 43.1 61.3 36.4 22									
Texas	78.1	51.1	42.5	60.1	34.8	19.4			

Cost Burden is housing cost that equals 30 percent or more of household income Source: U.S. Department of Housing and Urban Development (HUD), 2014-2018 Comprehensive Housing Affordability Strategy

- The housing affordability ratio in the El Paso, Texas MSA, at 36.6 percent, was slightly below the statewide ratio of 39.1 percent, indicating that housing in the AA is less affordable than the statewide average.
- While the cost burden for low-income renters is slightly lower in the El Paso Metropolitan AA than the statewide average, for all other categories of LMI homeowners and renters, the cost burden is higher in the AA than in the state as a whole.

Table 34

Unemployment Rates Assessment Area: El Paso Metropolitan					
Area	2017	2018	2019	2020	2021
El Paso Metropolitan	4.7	4.3	3.8	8.3	6.2
El Paso, Texas MSA	4.7	4.3	3.8	8.3	6.2
Texas	4.3	3.9	3.5	7.7	5.7
Source: Bureau of Labor Statistics (BLS), Local Area Unemployment Statistics					

- The AA's unemployment rate throughout the reviewed years was consistently higher than the statewide unemployment rate and notably impacted by the COVID-19 pandemic in 2020 and 2021.
- According to the Bureau of Economic Analysis, the economy of the El Paso, Texas MSA
  is diversified among government and governmental enterprises, private services-providing
  industries, and finance, insurance, and real estate.
- Major employers in the MSA include ADP (management services), Charles Schwab (financial services), and ECM International (engineering). However, general freight trucking represented the top traded industry in the MSA by employment.

The following table details selected characteristics of the AA.

Table 35

		2021 El Pas	o Metropoli	tan AA Den	nographics				
Income Categories	Tract Dis	tribution	Families Inco	-	Families < P as %of Fami	overty Level lies by Tract	Families I		
	#	%	#	%	#	%	#	%	
Low	10	6.2	7,088	3.6	3,599	50.8	43,488	22.3	
Moderate	54	33.5	52,571	27.0	16,417	31.2	33,942	17.4	
Middle	54	33.5	66,302	34.0	12,063	18.2	37,272	19.1	
Upper	42	26.1	69,003	35.4	6,115	8.9	80,262	41.2	
Unknown	1	0.6	0	0.0	0	0.0	0	0.0	
Total AA	161	100.0	194,964	100.0	38,194	19.6	194,964	100.0	
	Housing			Hous	sing Type by	Tract			
	Units by	01	wner-occupie	ed	Rer	ntal	Vac	ant	
	Tract	#	% by tract	%by unit	#	%by unit	#	%by unit	
Low	12,489	2,952	1.8	23.6	7,990	64.0	1,547	12.4	
Moderate	78,104	39,452	24.7	50.5	31,449	40.3	7,203	9.2	
Middle	96,399	53,077	33.2	55.1	35,828	37.2	7,494	7.8	
Upper	95,624	64,166	40.2	67.1	24,698	25.8	6,760	7.1	
Unknown	0	0	0.0	0.0	0	0.0	0	0.0	
Total AA	282,616	159,647	100.0	56.5	99,965	35.4	23,004	8.1	
				Busir	nesses by Tra	ct & Revenue	e Size		
	Total Busir Tra	- 1	Less Th \$1 M		Over \$1	Million	Revenue No	ot Reported	
	#	%	#	%	#	%	#	%	
Low	1,950	6.9	1,703	6.5	231	12.5	16	9.2	
Moderate	7,561	26.9	6,818	26.1	700	38.0	43	24.9	
Middle	8,657	30.7	8,084	30.9	522	28.3	51	29.5	
Upper	9,850	35.0	9,433	36.1	357	19.4	60	34.7	
Unknown	136	0.5	100	0.4	33	1.8	3	1.7	
Total AA	28,154	100.0	26,138	100.0	1,843	100.0	173	100.0	
Percei	ntage of Total I	Businesses:		92.8		6.5		0.6	
				Fa	rms by Tract	& Revenue S	ize		
	Total Farms	s by Tract	Less Th \$1 M		Over \$1	Million	Revenue No	t Reported	
	#	%	#	%	#	%	#	%	
Low	6	4.2	5	3.6	1	16.7	0	0.0	
Moderate	57	39.9	54	39.4	3	50.0	0	0.0	
Middle	22	15.4	21	15.3	1	16.7	0	0.0	
Upper	57	39.9	57	41.6	0	0.0	0	0.0	
Unknown	1	0.7	0	0.0	1	16.7	0	0.0	
Total AA	143	100.0	137	100.0	6	100.0	0	0.0	
F	ercentage of	Total Farms:		95.8		4.2		0.0	

Source: 2021 FFIEC Census Data 2021 Dun & Bradstreet Data

2011-2015 U.S. Census Bureau: American Community Survey
Note: Percentages may not total 100.0 percent due to rounding.

#### **Conclusions With Respect to Performance Tests Lending**

#### Test

The bank's lending performance is adequate. Lending activity reflects adequate responsiveness to AA credit needs. The geographic distribution of loans reflects good penetration throughout the AA and adequate distribution among borrowers of different income levels and businesses of different revenue sizes. Additionally, the bank makes a relatively high level of community development loans.

The bank's HMDA origination volume within the AA is too low to conduct a meaningful analysis of the individual loan product categories; therefore, the product categories were combined and analyzed together as the total HMDA level.

Details of the bank's 2019 mortgage and small business lending and information regarding lending by aggregate lenders can be found in Appendix C.

In addition to the bank's retail and community development lending performance in the El Paso Metropolitan AA, the bank made use of flexible lending practices in serving AA credit needs via heavy involvement in originating loans under the SBA's PPP and extension of loan modifications to assist customers facing financial hardship due to the COVID-19 pandemic. The bank made 49 loan modifications in the El Paso Metropolitan AA, including 90-day deferrals and 90-day interest-only modifications totaling more than \$37 million.

## Geographic Distribution of Loans

For this analysis, the geographic distribution of small business lending and HMDA lending was compared with available demographic information and aggregate lenders' performance. Performance context was taken into consideration when assessing the bank's performance.

The bank's geographic distribution of loans reflects good penetration throughout the AA, with no conspicuous gaps or anomalies noted in the lending patterns. The distribution of the remainder of bank lending in middle- and upper-income geographies did not affect conclusions about the bank's performance considering its lending in low- and moderate-income geographies.

#### Residential Real Estate (HMDA) Lending

The geographic distribution of HMDA loans reflects adequate penetration throughout the AA. This was based on performance compared to demographics, taking into consideration the performance of the aggregate lenders. Only the bank's total home mortgage loans were considered in this analysis, as the limited number of originations was insufficient to conduct a meaningful analysis of the individual loan product categories; thus, the product categories were combined and analyzed at the total HMDA level.

While the bank's lending performance was lower than the performance of aggregate lenders the and the AA demographic, this is primarily attributed to the limited opportunities to lend to LMI geographies. The limited opportunities are especially notable within low-income census tracts in the EI Paso Metropolitan AA, with aggregate lending data reflecting less than one percent of total HMDA-reportable loans being in low-income tracts during the review period. Additionally, the bank's performance in extending HMDA-reportable loans in moderate-income geographies

increased in 2021, outperforming aggregate lenders. Despite the high level of competition for the limited lending opportunities in LMI tracts during the review period, the bank was adequately responsive in meeting the community and credit needs of borrowers in LMI census tracts with the AA.

Table 36

Die	stributi	on of 2	000 ar	nd 2021	Home		le 36	ndina	By Inc	ome I e	vel of	Geogra	anhy
Di.	Stributi	011 01 2	.020 ai			_	El Paso	_	-		VCI 01	ocogic	Aprily
							Loans By		pontai	•			
Geographic			20						20	21			Owner Occupied
Income Level	Bar	ık	Agg	Bar	ık	Agg	Ban	ık	Agg	Bar	nk	Agg	Units %
	#	#%	#%	\$(000)	\$%	\$%	#	#%	#%	\$(000)	\$%	\$%	
		<u> </u>			Но	me Purch	ase Loans	<u> </u>			<u> </u>		
Low	0	0.0	0.5	0	0.0	0.3	0	0.0	0.5	0	0.0	0.3	1.7
Moderate	0	0.0	15.4	0	0.0	13.3	2	15.4	13.5	458	9.6	10.9	24.7
Middle	3	60.0	27.8	1,587	80.4	23.8	3	23.1	28.7	2,248	47.2	24.7	33.2
Upper	2	40.0	56.3	387	19.6	62.7	8	61.5	57.3	2,052	43.1	64.1	40.2
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Total	5	100.0	100.0	1,974	100.0	100.0	13	100.0	100.0	4,758	100.0	100.0	100.
						Refinanc	e Loans						
Low	0	0.0	0.3	0	0.0	0.2	0	0.0	0.4	0	0.0	0.3	1.7
Moderate	0	0.0	8.7	0	0.0	7.3	1	33.3	10.0	232	13.4	8.5	24.7
Middle	0	0.0	23.9	0	0.0	19.7	0	0.0	25.9	0	0.0	21.5	33.2
Upper	7	100.0	67.2	1,532	100.0	72.8	2	66.7	63.7	1,495	86.6	69.7	40.2
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Total	7	100.0	100.0	1,532	100.0	100.0	3	100.0	100.0	1,727	100.0	100.0	100.0
					Home	e Improve	ment Loan	ıs					
Low	0	0.0	1.5	0	0.0	1.0	0	0.0	0.0	0	0.0	0.0	1.3
Moderate	0	0.0	19.6	0	0.0	16.3	0	0.0	18.7	0	0.0	16.3	24.7
Middle	0	0.0	30.6	0	0.0	29.5	0	0.0	32.8	0	0.0	28.2	33.2
Upper	0	0.0	48.3	0	0.0	53.2	0	0.0	48.5	0	0.0	55.5	40.2
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Total	0	0.0	100.0	0	0.0	100.0	0	0.0	100.0	0	0.0	100.0	100.0
					ı	Multifamil	y Loans						Multi-family Units %
Low	0	0.0	22.6	0	0.0	2.5	0	0.0	20.5	0	0.0	3.2	12.:
Moderate	0	0.0	25.8	0	0.0	15.	0	0.0	20.5	0	0.0	11.0	32.8
Middle	0	0.0	29.0	0	0.0	33.2	0	0.0	38.5	0	0.0	35.7	31.3
Upper	0	0.0	22.6	0	0.0	49.2	0	0.0	20.5	0	0.0	50.0	23.6
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Total	0	0.0	100.0	0	0.0	100.0	0	0.0	100.0	0	0.0	100.0	100.0
		J.			Total H	ome Mort	gage Loan	s			J.		Owner Occupied Units %
Low	0	0.0	0.4	0	0.0	0.3	0	0.0	0.5	0	0.0	0.5	1.8
Moderate	0	0.0	12.7	0	0.0	11.0	3	16.7	12.3	690	9.4	10.	24.7
Middle	3	25.0	27.2	1,587	45.3	23.1	3	16.7	27.8	2,248	30.7	24.1	33.2
Upper	9	75.0	59.7	1,919	54.7	65.6	12	66.7	59.5	4,386	59.9	65.3	40.2
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Total	12	100.0	100.0	3,506	100.0	100.0	18	100.0	100.0	7,324	100.0	100.0	100.0

Source: 2021 FFIEC Census Data

2011-2015 U.S. Census Bureau: American Community Survey

Small Business Lending

Vantage's geographic distribution of small business loans reflects excellent penetration throughout the AA when compared to demographics and the aggregate lenders' performance. In 2020 and 2021, the bank outperformed the aggregate in originating small business loans to businesses in LMI census tracts. The bank's performance reflects favorably on its responsiveness to small business credit needs.

Table 37

Di	Distribution of 2020 and 2021 Small Business Lending By Income Level of Geography														
	Assessment Area: El Paso Metropolitan														
	Bank And Aggregate Loans By Year														
Geographic	2020 2021														
Income Level	Ва	nk	Agg	Baı	nk	Agg	Ва	Bank Agg Bank Agg			Agg	Businesses %			
	#	#%	#%	\$(000)	\$%	\$%	#	#%	#%	\$(000)	\$%	\$%	/0		
Low	10	9.8	6.6	1,030	7.6	8.0	9	9.4	6.2	1,915	10.2	8.3	6.9		
Moderate	35	34.3	28.7	4,881	36.0	33.3	29	30.2	27.4	5,917	31.6	29.7	26.9		
Middle	31	30.4	29.2	4,014	29.6	28.0	34	35.4	28.9	6,657	35.6	27.9	30.7		
Upper	26	25.5	34.6	3,615	26.7	29.4	24	25.0	36.7	4,213	22.5	32.8	35.0		
Unknown	0	0.0	0.4	0	0.0	0.6	0	0.0	0.4	0	0.0	1.0	0.5		
Total	102	100.0	100.0	13,540	100.0	100.0	96	100.0	100.0	18,702	100.0	100.0	100.0		

Source: 2021 FFIEC Census Data 2021 Dun & Bradstreet Data

2011-2015 U.S. Census Bureau: American Community Survey

Note: Percentages may not total 100.0 percent due to rounding.

#### Lending to Borrowers of Different Income Levels and Businesses of Different Sizes

The bank's distribution of lending to borrowers reflects an adequate penetration among individuals of different income levels and businesses of different revenue sizes. It is noteworthy that the distribution of the bank's lending to middle- and upper-income borrowers did not affect conclusions about Vantage's performance in extending credit to LMI borrowers.

#### Residential Real Estate (HMDA) Lending

HMDA lending by borrower income in the AA is poor when compared to the AA demographic characteristics and the performance of aggregate HMDA lenders. During the review period, the bank originated no HMDA-reportable loans to LMI borrowers in the AA. Further, the bank originated only one HMDA-reportable loan to middle-income borrowers in each of the years presented. The bank's low lending performance may be partially attributable to limited opportunities to lend to LMI individuals, as aggregate lending data reflects a low level of lending to LMI individuals during the review period. Additionally, approximately 71 percent of the low-income population in the AA are renters, further adding to the low demand for HMDA products. A community contact indicated a significant need for affordable housing opportunities within the AA, which was exacerbated by the COVID-19 pandemic. Further, the bank is relatively new to the AA, as the bank added the El Paso Metropolitan AA to their footprint since the previous examination. Despite the numerous challenges to adequate performance in the AA, the bank's

failure to originate a single HMDA-reportable loan to LMI individuals in the AA reflects negatively on the bank's responsiveness to the AA housing credit needs.

Table 38

-	Distribu	ution o	f 2020	and 20	21 Hon		tgage l	Lendin	a Bv B	orrowe	er Incoi	ne Lev	/el
-							El Paso						
				Ва	nk And A	ggregate	Loans By	Year					
Borrower			2020						20	21			Families by
Income Level	Bar	ık	Agg	Bar	nk	Agg	Bar	ık	Agg	Bai	nk	Agg	Family Income %
	#	#%	#%	\$(000)	\$%	\$%	#	#%	#%	\$(000)	\$%	\$%	
					Hoi	me Purch	ase Loans						
Low	0	0.0	2.1	0	0.0	1.0	0	0.0	1.	0	0.0	0.6	22.3
Moderate	0	0.0	10.7	0	0.0	7.2	0	0.0	8.9	0	0.0	5.7	17.4
Middle	0	0.0	24.8	0	0.0	20.7	1	7.7	21.2	143	3.0	17.7	19.
Upper	5	100.0	49.6	1,974	100.0	57.7	10	76.9	48.7	4,353	91.5	57.0	41.2
Unknown	0	0.0	12.9	0	0.0	13.4	2	15.4	20.0	262	5.5	18.9	0.0
Total	5	100.0	100.0	1,974	100.0	100.0	13	100.0	100.0	4,758	100.0	100.0	100.0
						Refinanc	e Loans						
Low	0	0.0	1.3	0	0.0	0.5	0	0.0	1.7	0	0.0	0.8	22.3
Moderate	0	0.0	4.0	0	0.0	2.2	0	0.0	5.7	0	0.0	3.3	17.4
Middle	1	14.3	11.3	180	11.7	7.4	0	0.0	13.	0	0.0	9.3	19.
Upper	6	85.7	41.4	1,352	88.3	42.9	3	100.0	43.9	1,727	100.0	46.0	41.2
Unknown	0	0.0	42.0	0	0.0	47.0	0	0.0	35.6	0	0.0	40.6	0.0
Total	7	100.0	100.0	1,532	100.0	100.0	3	100.0	100.0	1,727	100.0	100.0	100.0
					Home	Improve	ment Loar	ıs					
Low	0	0.0	4.5	0	0.0	2.6	0	0.0	5.0	0	0.0	3.1	22.3
Moderate	0	0.0	16.2	0	0.0	12.3	0	0.0	14.0	0	0.0	10.5	17.4
Middle	0	0.0	18.	0	0.0	15.2	0	0.0	19.7	0	0.0	16.6	19.
Upper	0	0.0	60.4	0	0.0	68.5	0	0.0	59.5	0	0.0	67.2	41.2
Unknown	0	0.0	0.8	0	0.0	1.3	0	0.0	1.7	0	0.0	2.5	0.0
Total	0	0.0	100.0	0	0.0	100.0	0	0.0	100.0	0	0.0	100.0	100.0
					Total F	lome Mor	tgage Loa	ns					
Low	0	0.0	1.7	0	0.0	0.8	0	0.0	1.4	0	0.0	0.7	22.3
Moderate	0	0.0	7.5	0	0.0	5.0	0	0.0	7.5	0	0.0	4.8	17.4
Middle	1	8.3	17.8	180	5.1	14.7	1	5.6	17.6	143	2.0	14.5	19.
Upper	1	91.7	42.6	3,326	94.9	49.3	15	83.3	45.9	6,919	94.5	52.4	41.2
Unknown	0	0.0	30.5	0	0.0	30.2	2	11.	27.5	262	3.6	27.6	0.0
Total	12	100.0	100.0	3,506	100.0	100.0	18	100.0	100.0	7,324	100.0	100.0	100.0

Source: 2021 FFIEC Census Data

2011-2015 U.S. Census Bureau: American Community Survey

Note: Percentages may not total 100.0 percent due to rounding.

Multifamily loans are not included in the borrower distribution analysis.

#### Small Business Lending

Considering the bank's performance when compared to the aggregate, the borrower distribution of small business loans by revenue size of businesses is adequate. While overall lending levels were below aggregate lenders and AA businesses reporting annual revenues of \$1 million or less, a significant majority of small business loans were originated to small businesses with unknown

revenues. In 2020, 88 of the 102 small business loans originated by the bank accounted for unknown revenues and 72 of the 96 small business loans originated by the bank in 2021 had revenues that are unknown. This is due to the bank not requiring the collection of borrower revenue information on all commercial loan products. This practice, along with the bank's participation in the SBA's PPP during the review period, resulted in more than 75 percent of small business loans extended to not include revenue information. Although the 2020 and 2021 distribution of borrowers appears unfavorable to small businesses in the AA, the bank's engagement in the PPP loans indicates responsiveness to the credit needs of small businesses in the AA.

Table 39

						able :	39						
Distr	ributior	of 202	20 and	2021 Sm	all Bus	siness	Lendin	ıg By R	evenu	e Size of E	Busine	sses	
			A	Assessm	ent Are	a: El P	aso Me	etropoli	itan				
				Banl	k And A	Aggreg	ate Lo	ans By	Year				
			20	020					2	021			Total Businesses
	Ва	nk	Agg	Ban	ık	Agg	Ва	nk	Agg	Banl	(	Agg	%
	#	#%	#%	\$(000)	\$%	\$%	#	#%	#%	\$(000)	\$%	\$%	
					Ву	Rever	nue						
\$1 Million or Less	8	7.8	33.9	1,983	14.6	24.5	13	13.5	39.0	5,132	27.4	25.5	92.8
Over \$1 Million	6	5.9		2,597	19.2		11	11.5		3,217	17.2		6.5
Revenue Unknown	88	86.3		8,960	66.2		72	75.0		10,353	55.4		0.6
Total	102	100.0		13,540	100.0		96	100.0		18,702	100.0		100.0
		•			Ву	Loan	Size		•				
\$100,000 or Less	63	61.8	88.0	2,890	21.3	33.5	48	50.0	92.6	2,169	11.6	39.2	
\$100,001 - \$250,000	25	24.5	7.1	4,114	30.4	20.7	25	26.0	4.3	4,516	24.1	17.6	
\$250,001 - \$1 Million	14	13.7	4.9	6,536	48.3	45.8	23	24.0	3.1	12,017	64.3	43.2	
Total	102	100.0	100.0	13,540	100.0	100.0	96	100.0	100.0	18,702	100.0	100.0	
			By L	oan Size	and F	Revenu	es \$1 <b>l</b>	Million	or Les	S			
\$100,000 or Less	1	12.5		95	4.8		2	15.4		82	1.6		
\$100,001 - \$250,000	4	50.0		546	27.5		3	23.1		558	10.9		
\$250,001 - \$1 Million	3	37.5		1,342	67.7		8	61.5		4,492	87.5		
Total	8	100.0		1,983	100.0		13	100.0		5,132	100.0		
Source: 2021 FFIEC Cer													

2021 Dun & Bradstreet Data

2011-2015 U.S. Census Bureau: American Community Survey

Note: Percentages may not total 100.0 percent due to rounding.

#### Community Development Lending

The bank makes an adequate level of community development loans in the El Paso Metropolitan AA. During the review period, the bank made two qualifying community development loans, totaling approximately \$9.7 million. The community development loans originated in the AA focused exclusively on providing revitalization and stabilization in LMI geographies. These loans were made with the community development purpose of retaining employers in LMI geographies, helping to ensure continued employment opportunities for the residents of those geographies.

#### **Investment Test**

The bank has an adequate level of qualified community development investments and grants, particularly those not routinely provided by private investors and is rarely in a leadership position. The bank's community development investments benefitting the El Paso Metropolitan AA consisted of a CRA-focused mortgage-backed security. While this investment does not reflect a tailored response to identified credit needs in the AA, the activity serves a qualified community development purpose. Additionally, the bank made several donations to child crisis centers and food pantries in the AA, helping facilitate the provision of community services targeted to LMI individuals and families.

Table 40

		1 0110										
Investments, Grants, and Donations Assessment Area: El Paso Metropolitan												
Community Development Purpose		urrent stments <sup>1</sup>		Period tments <sup>2</sup>	Dona	ations	1	Γotal				
Purpose	#	\$(000s)	#	\$(000s)	# \$(000s) # \$(00			\$(000s)				
Affordable Housing	0	0	1	1,421	1	1	2	1,422				
Community Services	0	0	0	0	6	7	6	7				
Total	0	0	1	1,421	7	8	8	1,429				
Original Market Value of Investment												

<sup>&</sup>lt;sup>2</sup> Book Value of Investment

#### **Service Test**

The bank's Service Test performance is poor. Its retail and community development services reflect poor responsiveness to the needs of the AA.

#### **Retail Services**

The bank's delivery systems are accessible to the bank's geographies and individuals of different income levels in its AA. The distribution of the bank's three branch offices and three ATMs as of August 1, 2022 was compared to the distribution of the population and businesses among the tract categories within the AA. The table below summarizes the bank's retail locations in the El Paso Metropolitan AA.

Table 41

	Branch and Full-Service ATM Locations Assessment Area: El Paso Metropolitan													
Tract	Income Goographics Population Rusinesses ATMS													
income	Geographies	ographies Population Businesses # % # %												
Low	6.2	3.9	6.9	0	0.0	0	0.0							
Moderate	33.5	27.3	26.9	1	33.3	1	33.3							
Middle	33.6	34.5	30.7	1	33.3	0	0.0							
Upper	26.1	34.3	35.0	1	33.3	2	66.7							
Unknown	0.6	0.0	0.5	0	0.0	0	0.0							
Total	100.0	100.0	100.0	3	100.0	3	100.0							

The bank entered into the AA through the November 20187 purchase of Inter National Bank, and acquisition of three branches in the AA. The bank did not open any new branches or close any acquired branches in the AA during the review period. The bank's record of opening or closing branches has not adversely affected the accessibility of its delivery systems, including to LMI geographies. Banking services and hours of operations do not vary in a way that inconveniences the AA, particularly in LMI geographies or to LMI individuals. The level of branch services and hours offered are consistent throughout the AA.

#### Community Development Services

The bank provided no qualified community development services in the El Paso Metropolitan AA during the review period. While this is partially attributable to the bank's newness in the AA and the COVID-19 pandemic, which severely limited the opportunity for banks to provide in-person services due to quarantine and social distancing measures, the lack of services provided reflects negatively on the bank's community development service performance.

# METROPOLITAN AREAS (Limited-Scope Review)

#### **Description of the Institution's Operations**

#### **Brownsville MSA Assessment Area**

- As of June 30, 2021, the bank operated one branch in the AA, representing 4.3 percent of its branches.
- As of June 30, 2021, the bank had \$28.1 million in deposits in this AA, representing a market share of 0.5 percent and 1.1 percent of the bank's total deposits.
- The Brownsville MSA AA consist of Cameron County. According to 2015 ACS data, the AA consist of 87 census tracts: zero low-income geographies (0.0 percent), 35 moderateincome census tracts (40.2 percent), 25 middle-income census tracts (28.7 percent), 24 upper-income census tracts (27.6 percent), and three (3.4 percent) census tracts with unknown income.
- There are approximately 95,991 families in the AA. By family income, approximately 24.6 percent of these families are classified as low-income, 16.6 percent are moderate-income, 15.7 percent are middle-income, and 43.0 percent are upper-income families.

#### **Fort Worth Metropolitan Assessment Area**

- As of June 30, 2021, the bank operated two branches in the AA, representing 8.7 percent of its branches.
- As of June 30, 2021, the bank had \$119.0 million in deposits in this AA, representing a market share of 0.2 percent and 4.8 percent of the bank's total deposits.
- The Fort Worth Metropolitan AA consist of Tarrant County. According to 2015 ACS data, the AA consist of 357 census tracts: 47 low-income census tracts (13.2 percent), 92 moderate-income census tracts (25.8 percent), 113 middle-income census tracts (31.7 percent), 104 upper-income census tracts (29.1 percent) and one (0.3 percent) census track with unknown income.
- There are approximately 466,070 families in the AA. By family income, approximately 22.9 percent of these families are classified as low-income, 16.2 percent are moderate-income, 19.3 percent are middle-income, and 41.6 percent are upper-income families.

#### Laredo MSA Assessment Area

- As of June 30, 2021, the bank operated two branches in the AA, representing 8.7 percent of its branches.
- As of June 30, 2021, the bank had \$145.2 million in deposits in this AA, representing a market share of 1.7 percent and 5.8 percent of the bank's total deposits.
- The Laredo MSA consist of Webb County. According to 2015 ACS data, the AA consist
  of 61 census tracts: two low-income census tracts (3.3 percent), 31 moderate-income
  census tracts (50.8 percent), 16 middle-income census tracts (26.2 percent), 11 upperincome census tracts (18.0 percent) and one (1.6 percent) census track with unknown
  income.
- There are approximately 56,626 families in the AA. By family income, approximately 25.6 percent of these families are classified as low-income, 15.4 percent are moderate-income, 16.8 percent are middle-income, and 42.3 percent are upper-income families.

# **Conclusions With Respect to Performance Tests**

Vantage's lending, investment, and service performance in the limited-scope review metropolitan AAs is consistent with its overall performance. Additional information regarding detailed demographic information and the HMDA and CRA lending for the limited-scope AAs can be found in Appendix D.

Conclusions regarding performance are as follows:

Table 42

Assessment Area	Lending Test	Investment Test	Service Test
Brownsville MSA AA	Consistent	Consistent	Consistent
Fort Worth Metropolitan AA	Consistent	Consistent	Consistent
Laredo MSA AA	Consistent	Consistent	Consistent

# NONMETROPOLITAN AREA (Limited-Scope Review)

Description of the Institution's Operations in Refugio County Nonmetropolitan Assessment Area

- As of June 30, 2021, the bank operated one branch in the AA, representing 4.3 percent of its branches.
- As of June 30, 2021, the bank had \$46.1 million in deposits in this AA, representing a market share of 42.0 percent and 1.9 percent of the bank's total deposits.
- The Refugio County Nonmetropolitan AA consists of Refugio County. According to 2015 ACS data, the AA is comprised of two middle-income census tracts.
- There are approximately 1,916 families in the AA. By family income, approximately 24.1 percent of these families are classified as low-income, 17.0 percent are moderate-income, 16.9 percent are middle-income, and 42.1 percent are upper-income families.

# **Conclusions With Respect to Performance Tests**

Vantage's lending, investment, and service performance in the AA is consistent with its overall performance. Additional information regarding detailed the AA's demographic information and the HMDA and CRA lending can be found in Appendix E.

Conclusions regarding performance are as follows:

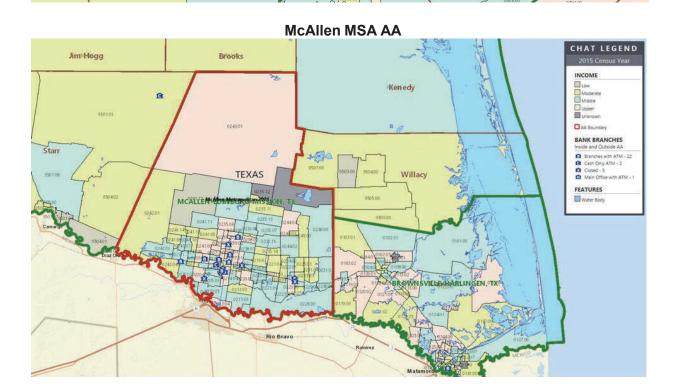
#### Table 43

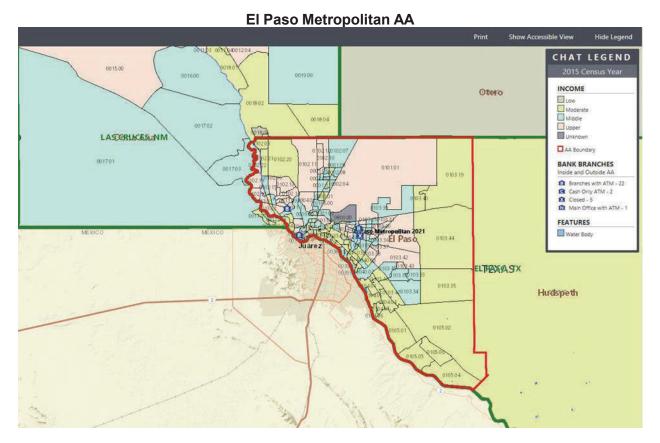
Assessment Area	Lending Test	Investment Test	Service Test
Refugio Nonmetropolitan AA	Consistent	Consistent	Consistent

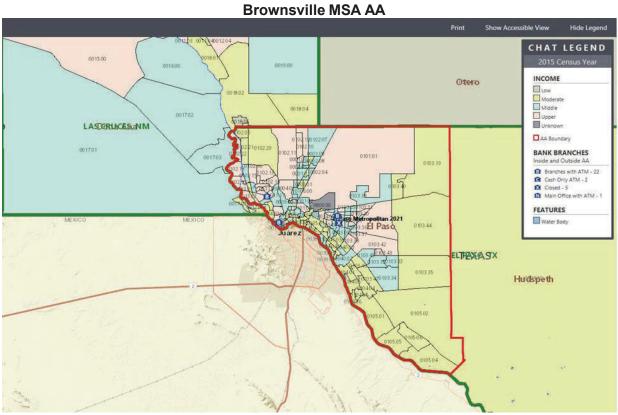
Wilson

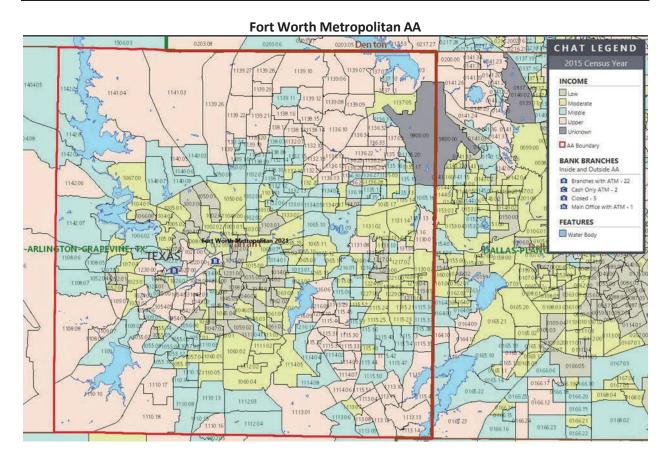
#### APPENDIX A - MAPS OF THE ASSESSMENT AREAS

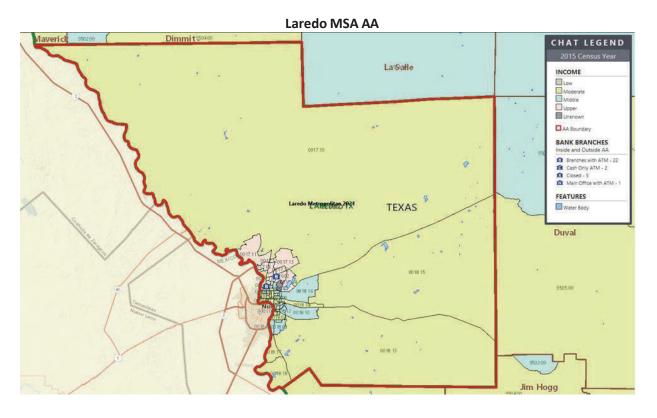
# San Antonio Metropolitan AA | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 | 1000 |

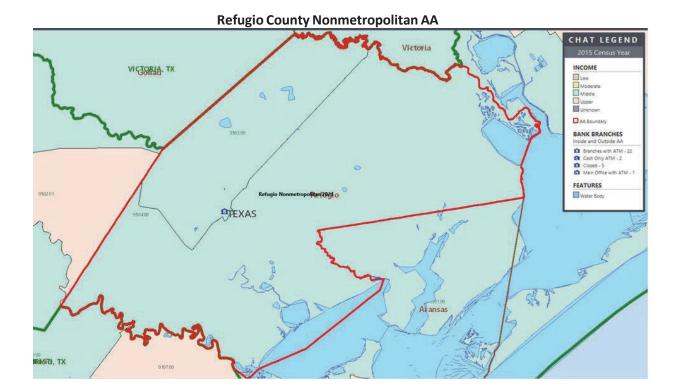












# APPENDIX B - FULL-SCOPE ASSESSMENT AREAS DEMOGRAPHIC INFORMATION

Table B-1

	202	20 San Anto		e B-1 olitan AA D	emographic	s		
Income Categories	Tract Dist			by Tract	Families < P	overty Level lies by Tract	Families I	
	#	%	#	%	#	%	#	%
Low	33	8.8	28,586	6.6	10,764	37.7	103,436	24.0
Mode rate	132	35.3	135,552	31.5	28,899	21.3	75,809	17.6
Middle	98	26.2	123,184	28.6	13,627	11.1	83,124	19.3
Upper	107	28.6	143,456	33.3	5,865	4.1	168,421	39.1
Unknown	4	1.1	12	0.0	0	0.0	0	0.0
Total AA	374	100.0	430,790	100.0	59,155	13.7	430,790	100.0
	Housing			Hous	sing Type by	ract		
	Units by	0	wner-occupie	ed	Rer	ntal	Vac	ant
	Tract	#	% by tract	%by unit	#	%by unit	#	%by unit
Low	47,834	19,121	5.1	40.0	22,334	46.7	6,379	13.3
Moderate	230,129	101,207	27.1	44.0	105,487	45.8	23,435	10.2
Middle	202,353	108,661	29.1	53.7	76,286	37.7	17,406	8.6
Upper	212,950	144,997	38.8	68.1	55,701	26.2	12,252	5.8
Unknown	12	12	0.0	100.0	0	0.0	0	0.0
Total AA	693,278	373,998	100.0	53.9	259,808	37.5	59,472	8.6
	"			Busir	esses by Tra	ct & Revenue	Size	
	Total Busin Tra	-	Less Tr		Over \$1	Million	Revenue No	t Reported
	#	%	#	%	#	%	#	%
Low	4,243	5.1	3,748	4.8	475	9.0	20	2.7
Moderate	19,469	23.3	18,027	23.2	1,340	25.4	102	13.7
Middle	24,176	28.9	22,290	28.7	1,708	32.4	178	24.0
Upper	35,501	42.5	33,353	43.0	1,708	32.4	440	59.2
Unknown	201	0.2	153	0.2	45	0.9	3	0.4
Total AA	83,590	100.0	77,571	100.0	5,276	100.0	743	100.0
Percer	ntage of Total E	Businesses:		92.8		6.3		0.9
				Fa	rms by Tract	& Revenue Si	ze	
	Total Farms	s by Tract	Less Tr \$1 M		Over \$1	Million	Revenue No	t Reported
	#	%	#	%	#	%	#	%
Low	10	1.1	9	1.0	1	9.1	0	0.0
Mode rate	130	13.9	129	13.9	1	9.1	0	0.0
Middle	300	32.0	294	31.7	5	45.5	1	100.0
Upper	498	53.1	494	53.3	4	36.4	0	0.0
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	938	100.0	926	100.0	11	100.0	1	100.0
P	ercentage of	Total Farms:		98.7		1.2		0.1

Source: 2020 FFIEC Census Data 2020 Dun & Bradstreet Data

2011-2015 U.S. Census Bureau: American Community Survey Note: Percentages may not total 100.0 percent due to rounding.

Table B-2

				olitan AA D				
Income Categories	Tract Dist	ribution	Families Inco	-		overty Level lies by Tract	Families I	
	#	%	#	%	#	%	#	%
Low	33	8.8	28,586	6.6	10,764	37.7	103,436	24.0
Moderate	132	35.3	135,552	31.5	28,899	21.3	75,809	17.6
Middle	98	26.2	123,184	28.6	13,627	11.1	83,124	19.3
Upper	107	28.6	143,456	33.3	5,865	4.1	168,421	39.1
Unknown	4	1.1	12	0.0	0	0.0	0	0.0
Total AA	374	100.0	430,790	100.0	59,155	13.7	430,790	100.0
	Housing			Hous	sing Type by	Tract		
	Units by	Oı	wner-occupie	d	Rer	ntal	Vac	ant
	Tract	#	% by tract	%by unit	#	%by unit	#	%by unit
Low	47,834	19,121	5.1	40.0	22,334	46.7	6,379	13.3
Moderate	230,129	101,207	27.1	44.0	105,487	45.8	23,435	10.2
Middle	202,353	108,661	29.1	53.7	76,286	37.7	17,406	8.6
Upper	212,950	144,997	38.8	68.1	55,701	26.2	12,252	5.8
Unknown	12	12	0.0	100.0	0	0.0	0	0.0
Total AA	693,278	373,998	100.0	53.9	259,808	37.5	59,472	8.6
	T-4-1 Di-			Busir	nesses by Tra	ct & Revenue	Size	
	Total Busin Tra	- 1	Less Th \$1 Mi		Over \$1	Million	Revenue No	ot Reported
	#	%	#	%	#	%	#	%
Low	4,159	5.1	3,663	4.9	476	8.7	20	2.8
Moderate	19,070	23.3	17,605	23.3	1,366	24.9	99	13.8
Middle	23,638	28.9	21,674	28.7	1,792	32.6	172	24.1
Upper	34,645	42.4	32,412	42.9	1,812	33.0	421	58.9
Unknown	205	0.3	159	0.2	43	0.8	3	0.4
Total AA	81,717	100.0	75,513	100.0	5,489	100.0	715	100.0
Percent	tage of Total E	Susinesses:		92.4		6.7		0.9
				Fai	rms by Tract	& Revenue Si	ze	
	Total Farms	by Tract	Less Th		Over \$1	Million	Revenue No	ot Reported
	#	%	#	%	#	%	#	%
Low	13	1.4	12	1.3	1	7.1	0	0.0
Moderate	126	13.1	125	13.2	1	7.1	0	0.0
Middle	302	31.4	295	31.2	6	42.9	1	100.0
Upper	521	54.2	515	54.4	6	42.9	0	0.0
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	962	100.0	947	100.0	14	100.0	1	100.0
Pe	ercentage of T	otal Farms:		98.4		1.5		0.1

Source: 2019 FFIEC Census Data 2019 Dun & Bradstreet Data

2011-2015 U.S. Census Bureau: American Community Survey
Note: Percentages may not total 100.0 percent due to rounding.

Table B-3

		2020 M	Table CAllen MSA		aphics			
Income Categories	Tract Dist	tribution	Families Inco	-	Families 6 Level as % by 1		Families I	
	#	%	#	%	#	%	#	%
Low	1	0.9	2,741	1.5	1,854	67.6	46,048	25.1
Moderate	32	28.3	48,286	26.3	21,103	43.7	29,886	16.3
Middle	46	40.7	76,106	41.5	22,358	29.4	28,262	15.4
Upper	31	27.4	55,935	30.5	9,440	16.9	79,139	43.2
Unknown	3	2.7	267	0.1	108	40.4	0	0.0
Total AA	113	100.0	183,335	100.0	54,863	29.9	183,335	100.0
	Housing			Hous	ing Type by	Tract		
	Units by	0	wner-occupie	ed	Rei	ntal	Vac	ant
	Tract	#	% by tract	% by unit	#	% by unit	#	% by unit
Low	3,162	2,091	1.4	66.1	828	26.2	243	7.7
Moderate	65,913	37,566	24.6	57.0	20,071	30.5	8,276	12.6
Middle	108,000	64,456	42.3	59.7	28,114	26.0	15,430	14.3
Upper	80,442	48,068	31.5	59.8	22,371	27.8	10,003	12.4
Unknown	609	371	0.2	60.9	85	14.0	153	25.1
Total AA	258,126	152,552	100.0	59.1	71,469	27.7	34,105	13.2
				Busin	esses by Tra	ct & Revenu	e Size	
	Total Busir Tra	•	Less Th \$1 M		Over \$1	Million	Revenue No	ot Reported
	#	%	#	%	#	%	#	%
Low	110	0.4	104	0.4	5	0.3	1	0.6
Moderate	5,430	20.0	5,045	19.9	345	22.6	40	22.5
Middle	9,225	34.0	8,636	34.0	527	34.5	62	34.8
Upper	12,295	45.4	11,576	45.6	644	42.2	75	42.1
Unknown	42	0.2	36	0.1	6	0.4	0	0.0
Total AA	27,102	100.0	25,397	100.0	1,527	100.0	178	100.0
Percent	tage of Total B	Businesses:		93.7		5.6		0.7
				Far	ms by Tract	& Revenue S	Size	
	Total Farms	s by Tract	Less Th \$1 M		Over \$1	Million	Revenue No	ot Reported
	#	%	#	%	#	%	#	%
Low	6	1.8	5	1.6	1	3.6	0	0.0
Moderate	67	19.6	62	19.8	5	17.9	0	0.0
Middle	135	39.6	119	38.0	16	57.1	0	0.0
Upper	127	37.2	122	39.0	5	17.9	0	0.0
Unknown	6	1.8	5	1.6	1	3.6	0	0.0
Total AA	341	100.0	313	100.0	28	100.0	0	0.0
Pe	ercentage of T	otal Farms:		91.8		8.2		0.0

Source: 2020 FFIEC Census Data 2020 Dun & Bradstreet Data

2011-2015 U.S. Census Bureau: American Community Survey

Table B-4

		2019 Mc	Allen MSA		aphics			
Income Categories	Tract Dist		Families Inco	by Tract	Families Level as %	< Poverty of Families ract	Families I	
	#	%	#	%	#	%	#	%
Low	1	0.9	2,741	1.5	1,854	67.6	46,048	25.1
Moderate	32	28.3	48,286	26.3	21,103	43.7	29,886	16.3
Middle	46	40.7	76,106	41.5	22,358	29.4	28,262	15.4
Upper	31	27.4	55,935	30.5	9,440	16.9	79,139	43.2
Unknown	3	2.7	267	0.1	108	40.4	0	0.0
Total AA	113	100.0	183,335	100.0	54,863	29.9	183,335	100.0
	Housing			Hous	ing Type by	Tract		
	Units by	0\	wner-occupi	ed	Rei	ntal	Vac	ant
	Tract	#	% by tract	% by unit	#	% by unit	#	% by unit
Low	3,162	2,091	1.4	66.1	828	26.2	243	7.7
Moderate	65,913	37,566	24.6	57.0	20,071	30.5	8,276	12.6
Middle	108,000	64,456	42.3	59.7	28,114	26.0	15,430	14.3
Upper	80,442	48,068	31.5	59.8	22,371	27.8	10,003	12.4
Unknown	609	371	0.2	60.9	85	14.0	153	25.1
Total AA	258,126	152,552	100.0	59.1	71,469	27.7	34,105	13.2
	Tatal Dusin			Busine	sses by Tra	ct & Revenu	ie Size	
	Total Busin Tra	-	Less Th \$1 M		Over \$1	Million	Revenue No	ot Reported
	#	%	#	%	#	%	#	%
Low	111	0.4	104	0.4	6	0.4	1	0.6
Moderate	5,412	20.4	5,004	20.2	368	23.1	40	24.1
Middle	8,953	33.7	8,356	33.7	540	33.8	57	34.3
Upper	12,042	45.3	11,298	45.6	676	42.4	68	41.0
Unknown	41	0.2	35	0.1	6	0.4	0	0.0
Total AA	26,559	100.0	24,797	100.0	1,596	100.0	166	100.0
Percent	age of Total B	usinesses:		93.4		6.0		0.6
				Fari	ns by Tract	& Revenue	Size	
	Total Farms by Tract Less Than or = \$1 Million Re					Revenue No	ot Reported	
	#	%	#	%	#	%	#	%
Low	5	1.5	4	1.3	1	3.7	0	0.0
Moderate	65	19.1	60	19.2	5	18.5	0	0.0
Middle	142	41.6	126	40.4	15	55.6	1	50.0
Upper	123	36.1	117	37.5	5	18.5	1	50.0
Unknown	6	1.8	5	1.6	1	3.7	0	0.0
Total AA	341	100.0	312	100.0	27	100.0	2	100.0
Pe	rcentage of To	otal Farms:		91.5		7.9		0.6

2019 Dun & Bradstreet Data

2011-2015 U.S. Census Bureau: American Community Survey

Table B-5

	-	2020 El Pas	i abie o Metropoli		nographics				
Income Categories	Tract Dist	tribution	Families Inco	•	ll .	overty Level lies by Tract	Families I		
	#	%	#	%	#	%	#	%	
Low	10	6.2	7,088	3.6	3,599	50.8	43,488	22.3	
Moderate	54	33.5	52,571	27.0	16,417	31.2	33,942	17.4	
Middle	54	33.5	66,302	34.0	12,063	18.2	37,272	19.1	
Upper	42	26.1	69,003	35.4	6,115	8.9	80,262	41.2	
Unknown	1	0.6	0	0.0	0	0.0	0	0.0	
Total AA	161	100.0	194,964	100.0	38,194	19.6	194,964	100.0	
	Housing			Hous	sing Type by	Tract			
	Units by	01	wner-occupie	ed	Rer	ntal	Vac	ant	
	Tract	#	% by tract	%by unit	#	%by unit	#	%by unit	
Low	12,489	2,952	1.8	23.6	7,990	64.0	1,547	12.4	
Moderate	78,104	39,452	24.7	50.5	31,449	40.3	7,203	9.2	
Middle	96,399	53,077	33.2	55.1	35,828	37.2	7,494	7.8	
Upper	95,624	64,166	40.2	67.1	24,698	25.8	6,760	7.1	
Unknown	0	0	0.0	0.0	0	0.0	0	0.0	
Total AA	282,616	159,647	100.0	56.5	99,965	35.4	23,004	8.1	
	Total Busin			Busir	nesses by Tra	ıe Size			
	Tra	, ,	Less Than or =			Million	Revenue No	t Reported	
	#	%	#	%	#	%	#	%	
Low	1,951	7.0	1,697	6.5	239	12.6	15	9.6	
Moderate	7,565	27.0	6,809	26.2	718	37.9	38	24.2	
Middle	8,628	30.8	8,034	30.9	547	28.9	47	29.9	
Upper	9,747	34.8	9,333	35.9	359	18.9	55	35.0	
Unknown	136	0.5	102	0.4	32	1.7	2	1.3	
Total AA	28,027	100.0	25,975	100.0	1,895	100.0	157	100.0	
Percer	ntage of Total I	Businesses:		92.7		6.8		0.6	
				Fa	rms by Tract				
	Total Farms	s by Tract	Less Th \$1 M		Over \$1	Million	Revenue No	t Reported	
	#	%	#	%	#	%	#	%	
Low	5	3.4	4	2.8	1	14.3	0	0.0	
Moderate	59	39.6	55	38.7	4	57.1	0	0.0	
Middle	23	15.4	22	15.5	1	14.3	0	0.0	
Upper	61	40.9	61	43.0	0	0.0	0	0.0	
Unknown	1	0.7	0	0.0	1	14.3	0	0.0	
Total AA	149	100.0	142	100.0	7	100.0	0	0.0	
P	Percentage of	Total Farms:		95.3		4.7		0.0	

Source: 2020 FFIEC Census Data 2020 Dun & Bradstreet Data

2011-2015 U.S. Census Bureau: American Community Survey
Note: Percentages may not total 100.0 percent due to rounding.

Table B-6

	2	2019 El Pas	i abie o Metropoli		nographics				
Income Categories	Tract Dist	ribution	Families Inco	-	ll .	overty Level lies by Tract	Families I		
	#	%	#	%	#	%	#	%	
Low	10	6.2	7,088	3.6	3,599	50.8	43,488	22.3	
Moderate	54	33.5	52,571	27.0	16,417	31.2	33,942	17.4	
Middle	54	33.5	66,302	34.0	12,063	18.2	37,272	19.1	
Upper	42	26.1	69,003	35.4	6,115	8.9	80,262	41.2	
Unknown	1	0.6	0	0.0	0	0.0	0	0.0	
Total AA	161	100.0	194,964	100.0	38,194	19.6	194,964	100.0	
	Housing			Hous	sing Type by 1	ract			
	Units by	Oı	wner-occupie	d	Ren	ital	Vac	ant	
	Tract	#	% by tract	%by unit	#	%by unit	#	%by unit	
Low	12,489	2,952	1.8	23.6	7,990	64.0	1,547	12.4	
Moderate	78,104	39,452	24.7	50.5	31,449	40.3	7,203	9.2	
Middle	96,399	53,077	33.2	55.1	35,828	37.2	7,494	7.8	
Upper	95,624	64,166	40.2	67.1	24,698	25.8	6,760	7.1	
Unknown	0	0	0.0	0.0	0	0.0	0	0.0	
Total AA	282,616	159,647	100.0	56.5	99,965	35.4	23,004	8.1	
	7.15			Busir	nesses by Tra	ct & Revenue	Size		
	Total Busin Tra	- 1	Less Than or = \$1 Million Over \$1 I			Million	Revenue No	t Reported	
	#	%	#	%	#	%	#	%	
Low	1,928	7.0	1,686	6.7	227	11.8	15	9.6	
Moderate	7,437	27.1	6,661	26.3	732	37.9	44	28.0	
Middle	8,434	30.8	7,833	30.9	563	29.2	38	24.2	
Upper	9,484	34.6	9,046	35.7	380	19.7	58	36.9	
Unknown	122	0.4	92	0.4	28	1.5	2	1.3	
Total AA	27,405	100.0	25,318	100.0	1,930	100.0	157	100.0	
Percei	ntage of Total E	Businesses:		92.4		7.0		0.6	
				Fa	Farms by Tract & Revenue Size				
	Total Farms	by Tract	Less Th \$1 M		Over \$1 Million Revenue No			t Reported	
	#	%	#	%	#	%	#	%	
Low	4	2.6	3	2.1	1	12.5	0	0.0	
Moderate	62	40.5	58	40.0	4	50.0	0	0.0	
Middle	23	15.0	21	14.5	2	25.0	0	0.0	
Upper	63	41.2	63	43.4	0	0.0	0	0.0	
Unknown	1	0.7	0	0.0	1	12.5	0	0.0	
Total AA	153	100.0	145	100.0	8	100.0	0	0.0	
F	Percentage of 1	otal Farms:		94.8		5.2		0.0	

Source: 2019 FFIEC Census Data 2019 Dun & Bradstreet Data

2011-2015 U.S. Census Bureau: American Community Survey
Note: Percentages may not total 100.0 percent due to rounding.

## APPENDIX C - FULL-SCOPE ASSESSMENT AREAS LENDING TABLES

#### San Antonio Metropolitan AA - 2019 Table C-1

Di	istribution o		nio Metropo Mortgage I		ncome Leve		hv
	istribution o		ent Area : Sa			i oi ocogia	, iiy
Geographic			Bank And Agg				Owner
Income	Ban	k	Agg Bank			Agg	Occupied Units
Level	#	#%	#%	\$(000)	\$%	\$%	%
,	'	,	Hom e Pur	chase Loans			
Low	0	0.0	1.6	0	0.0	1.0	5.1
Moderate	1	25.0	14.6	112	6.5	9.9	27.1
Middle	0	0.0	33.8	0	0.0	28.2	29.1
Upper	3	75.0	50.0	1,602	93.5	60.8	38.8
Unknown	0	0.0	0.0	0	0.0	0.0	0.0
Total	4	100.0	100.0	1,714	100.0	100.0	100.0
•			Refinar	ice Loans			
Low	0	0.0	1.7	0	0.0	1.1	5.1
Moderate	0	0.0	15.0	0	0.0	9.1	27.1
Middle	1	100.0	28.9	80	100.0	22.6	29.1
Upper	0	0.0	54.3	0	0.0	67.3	38.8
Unknown	0	0.0	0.0	0	0.0	0.0	0.0
Total	1	100.0	100.0	80	100.0	100.0	100.0
•	•		Home Impro	vement Loans	3		
Low	0	0.0	3.2	0	0.0	2.4	5.1
Moderate	0	0.0	20.0	0	0.0	14.5	27.1
Middle	0	0.0	24.2	0	0.0	18.9	29.1
Upper	0	0.0	52.6	0	0.0	64.2	38.8
Unknown	0	0.0	0.0	0	0.0	0.0	0.0
Total	0	0.0	100.0	0	0.0	100.0	100.0
			Multifam	ily Loans			Multi-family Units %
Low	0	0.0	9.9	0	0.0	5.5	7.1
Moderate	0	0.0	38.9	0	0.0	32.4	38.7
Middle	0	0.0	30.5	0	0.0	27.9	30.4
Upper	1	100.0	20.6	1,669	100.0	34.2	23.8
Unknown	0	0.0	0.0	0	0.0	0.0	0.0
Total	1	100.0	100.0	1,669	100.0	100.0	100.0
<b>I</b>			Total Home Mo	ortgage Loans			Owner Occupied Units %
Low	0	0.0	1.7	0	0.0	1.5	5.1
Moderate	2	28.6	15.4	179	5.1	12.0	27.1
Middle	1	14.3	32.4	80	2.3	27.0	29.1
Upper	4	57.1	50.5	3,271	92.7	59.5	38.8
Unknown	0	0.0	0.0	0	0.0	0.0	0.0
Total	7	100.0	100.0	3,530	100.0	100.0	
Course: 2040 FF	TEC Canava D	,		-			

Source: 2019 FFIEC Census Data

2011-2015 U.S. Census Bureau: American Community Survey

Table C-2

	Distribution	of 2019 Hor	ne Mortgage	Lending B	y Borrower I	ncome Leve	I
		Asse ssm e	ent Area : Sa	n Antonio M	etropolitan		
Borrower		I	Bank And Agg	regate Loans			Families by
Incom e	Ban	k	Agg	Ba	nk	Agg	Family Income
Level	#	#%	#%	\$(000)	\$%	\$%	%
		•	Hom e Puro	chase Loans			
Low	0	0.0	3.1	0	0.0	1.5	24.0
Moderate	0	0.0	16.3	0	0.0	11.1	17.6
Middle	1	25.0	24.6	112	6.5	21.5	19.3
Upper	1	25.0	38.0	700	40.8	47.9	39.1
Unknown	2	50.0	18.0	902	52.6	18.0	0.0
Total	4	100.0	100.0	1,714	100.0	100.0	100.0
,	,	,	Refinan	ce Loans	-	'	
Low	0	0.0	5.3	0	0.0	2.6	24.0
Moderate	1	100.0	10.1	80	100.0	5.5	17.6
Middle	0	0.0	15.9	0	0.0	11.1	19.3
Upper	0	0.0	35.5	0	0.0	40.8	39.1
Unknown	0	0.0	33.2	0	0.0	40.0	0.0
Total	1	100.0	100.0	80	100.0	100.0	100.0
	<u>'</u>		Home Impro	vement Loans	5		
Low	0	0.0	7.9	0	0.0	4.6	24.0
Moderate	0	0.0	13.4	0	0.0	10.3	17.6
Middle	0	0.0	23.6	0	0.0	18.2	19.3
Upper	0	0.0	52.8	0	0.0	63.7	39.1
Unknown	0	0.0	2.4	0	0.0	3.2	0.0
Total	0	0.0	100.0	0	0.0	100.0	100.0
ļ			Total Home M	lortgage Loan	s	l	
Low	0	0.0	3.7	0	0.0	1.8	24.0
Moderate	1	16.7	14.3	80	4.3	9.6	17.6
Middle	1	16.7	21.7	112	6.0	18.6	19.3
Upper	2	33.3	36.8	767	41.2	45.7	39.1
Unknown	2	33.3	23.5	902	48.5	24.2	0.0
Total	6	100.0	100.0	1,861	100.0	100.0	100.0

2011-2015 U.S. Census Bureau: American Community Survey

Note: Percentages may not total 100.0 percent due to rounding.

Multifamily loans are not included in the borrower distribution analysis.

Table C-3

D	Distribution of 2019 Small Business Lending By Income Level of Geography												
	Assessment Area: San Antonio Metropolitan												
Geographic Bank And Aggregate Loans													
Income	Ва	nk	Agg	Ва	nk	Agg	Businesses						
Level													
Low	3	2.9	4.6	1,318	4.5	6.2	5.1						
Moderate	17	16.3	22.0	5,238	18.0	22.3	23.3						
Middle	34	32.7	26.7	8,052	27.7	27.3	28.9						
Upper	50	48.1	45.1	14,449	49.7	43.3	42.4						
Unknown	0	0 0.0 0.3 0 0.0 0.2											
Total	104	100.0	100.0	29,057	100.0	100.0	100.0						

2019 Dun & Bradstreet Data

2011-2015 U.S. Census Bureau: American Community Survey

Note: Percentages may not total 100.0 percent due to rounding.

Table C-4

			Table C-4				
Distribution	of 2019 Sn	nall Busine	ss Lending	By Revenu	ue Size of E	Businesses	
	Assess	sment Area	: San Antoi	nio Metropo	olitan		
		Ва	nk And Agg	regate Loa	ns		Total
	Ва	nk	Agg	Ва	nk	Agg	Businesses
	#	#%	#%	\$(000)	\$%	\$%	%
		E	By Revenue				
\$1 Million or Less	41	39.4	42.7	10,556	36.3	30.8	92.4
Over \$1 Million	48	46.2		15,189	52.3		6.7
Revenue Unknown	15	14.4		3,312	11.4		0.9
Total	104	100.0		29,057	100.0		100.0
		В	y Loan Size	•			
\$100,000 or Less	40	38.5	93.4	2,141	7.4	38.0	
\$100,001 - \$250,000	22	21.2	3.4	4,224	14.5	15.1	
\$250,001 - \$1 Million	42	40.4	3.3	22,692	78.1	46.9	
Total	104	100.0	100.0	29,057	100.0	100.0	
	By Loa	n Size and	Revenues	\$1 Million o	or Less		
\$100,000 or Less	21	51.2		1,104	10.5		
\$100,001 - \$250,000	6	14.6		1,181	11.2		
\$250,001 - \$1 Million	14	34.1		8,271	78.4		
Total	41	100.0		10,556	100.0		

Source: 2019 FFIEC Census Data

2019 Dun & Bradstreet Data

2011-2015 U.S. Census Bureau: American Community Survey

# McAllen MSA AA – 2019 Table C-5

Di	istribution (	of 2019 Home Ass		Lending By I ea: McAllen		l of Geograp	ohy
[		1	Bank And Agg	regate Loans			
Geographic Income Level	Bank #%		Agg	Ва	nk	Agg	Owner Occupied Units %
IIICOIIIe Level			#%	\$(000)	\$%	\$%	Offics 76
'			Home Pure	chase Loans			
Low	1	1.4	0.2	216	1.4	0.2	1.4
Moderate	10	13.5	13.4	1,284	8.4	11.3	24.6
Middle	25	33.8	37.0	4,463	29.0	34.2	42.3
Upper	38	51.4	49.1	9,406	61.2	54.2	31.5
Unknown	0	0.0	0.2	0	0.0	0.2	0.2
Total	74	100.0	100.0	15,369	100.0	100.0	100.0
'			Refinan	ce Loans			
Low	0	0.0	0.8	0	0.0	0.8	1.4
Moderate	2	10.0	14.0	230	8.9	12.6	24.6
Middle	6	30.0	35.5	581	22.6	33.4	42.3
Upper	12	60.0	49.5	1,760	68.5	53.0	31.5
Unknown	0	0.0	0.1	0	0.0	0.1	0.2
Total	20	100.0	100.0	2,571	100.0	100.0	100.0
'		'	Home Impro	vement Loans	'		
Low	0	0.0	1.1	0	0.0	1.1	1.4
Moderate	0	0.0	14.9	0	0.0	15.2	24.6
Middle	0	0.0	36.0	0	0.0	37.3	42.3
Upper	0	0.0	47.4	0	0.0	45.9	31.5
Unknown	0	0.0	0.6	0	0.0	0.5	0.2
Total	0	0.0	100.0	0	0.0	100.0	100.0
•		•	Multifami	y Loans			Multi-family Units %
Low	0	0.0	1.8	0	0.0	0.2	0.4
Moderate	2	66.7	19.6	689	25.6	25.0	20.1
Middle	1	33.3	37.5	2,000	74.4	32.2	33.2
Upper	0	0.0	41.1	0	0.0	42.6	46.3
Unknown	0	0.0	0.0	0	0.0	0.0	0.0
Total	3	100.0	100.0	2.689	100.0	100.0	100.0
Total			Total Home Mo	_,	100.0	100.0	Owner Occupied Units %
Low	1	1.0	0.4	216	1.0	0.3	1.4
Moderate	15	15.0	13.6	2,333	11.1	13.0	24.6
Middle	32	32.0	36.7	7,044	33.6	33.8	42.3
Upper	52	52.0	49.2	11,393	54.3	52.7	31.5
Unknown	0	0.0	0.2	0	0.0	0.1	0.2
Total	100	100.0	100.0	20,986	100.0	100.0	100.0

Source: 2019 FFIEC Census Data

2011-2015 U.S. Census Bureau: American Community Survey

Table C-6

	Distributio	n of 2019 Ho As		je Lending B rea: McAllen	-	ncome Leve	sl .
_			Bank And Agg	regate Loans			
Borrower Income Level	Ва	Bank		Ва	nk	Agg	Families by Family Income %
	#	7					
			Home Pur	chase Loans			
Low	0	0.0	0.3	0	0.0	0.2	25.1
Moderate	2	2.7	4.2	203	1.3	2.4	16.3
Middle	12	16.2	14.5	1,413	9.2	10.7	15.4
Upper	58	78.4	62.3	13,413	87.3	68.6	43.2
Unknown	2	2.7	18.7	340	2.2	18.1	0.0
Total	74	100.0	100.0	15,369	100.0	100.0	100.0
			Refina	nce Loans			
Low	1	5.0	1.2	56	2.2	0.7	25.1
Moderate	1	5.0	4.1	74	2.9	1.9	16.3
Middle	2	10.0	10.0	189	7.4	6.7	15.4
Upper	16	80.0	61.8	2,252	87.6	64.4	43.2
Unknown	0	0.0	23.0	0	0.0	26.3	0.0
Total	20	100.0	100.0	2,571	100.0	100.0	100.0
			Home Impro	ovement Loans			
Low	0	0.0	0.6	0	0.0	0.1	25.1
Moderate	0	0.0	10.9	0	0.0	6.3	16.3
Middle	0	0.0	10.9	0	0.0	9.3	15.4
Upper	0	0.0	75.4	0	0.0	83.2	43.2
Unknown	0	0.0	2.3	0	0.0	1.1	0.0
Total	0	0.0	100.0	0	0.0	100.0	100.0
			Total Home I	Mortgage Loans	5		
Low	1	1.0	0.6	56	0.3	0.3	25.1
Moderate	3	3.1	4.2	277	1.5	2.3	16.3
Middle	14	14.4	12.9	1,602	8.8	9.4	15.4
Upper	77	79.4	60.4	16,022	87.6	66.1	43.2
Unknown	2	2.1	22.0	340	1.9	21.9	0.0
Total	97	100.0	100.0	18,297	100.0	100.0	100.0

2011-2015 U.S. Census Bureau: American Community Survey

Note: Percentages may not total 100.0 percent due to rounding.

Multifamily loans are not included in the borrower distribution analysis.

Table C-7

Di	stribution of	2019 Small	Business Le	nding By Inc	come Level o	of Geography	У					
	Assessment Area: McAllen MSA											
Geographic		В	ank And Ago	gregate Loan	ıs		Total					
Income	Ва	nk	Agg	Ва	nk	Agg	Businesse					
Level	#	# #% #% \$(000) \$% \$%										
Low	1	0.6	0.5	40	0.1	0.3	0.4					
Moderate	27	15.1	18.3	5,221	11.1	18.3	20.4					
Middle	69	38.5	34.1	20,697	44.2	36.7	33.7					
Upper	82	82 45.8 44.9 20,910 44.6 43.6										
Unknown	0	0 0.0 0.2 0 0.0 0.1										
Total	179	100.0	100.0	46,868	100.0	100.0	100.0					

2019 Dun & Bradstreet Data

2011-2015 U.S. Census Bureau: American Community Survey

Note: Percentages may not total 100.0 percent due to rounding.

Table C-8

		Table C-o								
n of 2019 Sr	mall Busine	ss Lending	By Revenu	ue Size of B	usinesses					
	Assessme	nt Area: Mc	Allen MSA							
Bank And Aggregate Loans										
Bank Agg Bank Agg										
#	#%	#%	\$(000)	\$%	\$%	s %				
	E	By Revenue								
79	44.1	38.7	20,328	43.4	34.6	93.4				
48	26.8		16,431	35.1		6.0				
52	29.1		10,109	21.6		0.6				
179	100.0		46,868	100.0		100.0				
	В	y Loan Size	)							
60	33.5	94.0	3,261	7.0	43.7					
52	29.1	3.6	8,728	18.6	18.2					
67	37.4	2.4	34,879	74.4	38.1					
179	100.0	100.0	46,868	100.0	100.0					
By Loa	n Size and	Revenues	\$1 Million o	r Less						
24	30.4		1,326	6.5						
24	30.4	ĺ	3,874	19.1						
31	39.2		15,128	74.4						
79	100.0		20,328	100.0						
	79 48 52 179 60 52 67 179 <b>By Loa</b> 24 24 31	Bank   # #%	Assessment Area: Mc   Bank   And Agg   Bank   Agg   #   #%   #%   By Revenue   79   44.1   38.7   48   26.8   52   29.1   179   100.0     By Loan Size   60   33.5   94.0   52   29.1   3.6   67   37.4   2.4   179   100.0   100.0   By Loan Size and Revenues   24   30.4   24   30.4   31   39.2   39.2	Assessment Area: McAllen MSA   Bank   Agg   Ba   #   #%   #%   \$(000)	Note	Note				

Source: 2019 FFIEC Census Data

2019 Dun & Bradstreet Data

2011-2015 U.S. Census Bureau: American Community Survey

# El Paso Metropolitan AA – 2019 Table C-9

Geographic		Ba	ank And Aggr	egate Loans	•		Owner
Income	Bank		Agg Ban		(	Occupied Units	
Level	#	#%	#%	\$(000)	\$%	Agg \$%	%
			Home Purch	• •		-	
Low	0	0.0	0.6	0	0.0	0.4	1.8
Moderate	2	33.3	13.8	384	39.7	11.7	24.7
Middle	1	16.7	27.6	71	7.3	23.3	33.2
Upper	3	50.0	58.1	512	52.9	64.6	40.2
Unknown	0	0.0	0.0	0	0.0	0.0	0.0
Tract-Unk	0	0.0	0.0	0	0.0	0.0	
Total	6	100.0	100.0	967	100.0	100.0	100.0
•	•	•	Refinanc	e Loans			
Low	0	0.0	0.6	0	0.0	0.3	1.8
Moderate	0	0.0	11.4	0	0.0	8.2	24.7
Middle	0	0.0	28.5	0	0.0	22.6	33.2
Upper	2	100.0	59.5	350	100.0	69.0	40.2
Unknown	0	0.0	0.0	0	0.0	0.0	0.0
Tract-Unk	0	0.0	0.0	0	0.0	0.0	
Total	2	100.0	100.0	350	100.0	100.0	100.0
·	·	·	Home Improv	ement Loans	·		
Low	0	0.0	1.3	0	0.0	1.0	1.8
Moderate	0	0.0	19.5	0	0.0	19.4	24.7
Middle	0	0.0	33.3	0	0.0	28.5	33.2
Unknown	0	0.0	0.0	0	0.0	0.0	0.0
Tract-Unk	0	0.0	0.0	0	0.0	0.0	
Total	0	0.0	100.0	0	0.0	100.0	100.0
		· · · · · · · · · · · · · · · · · · ·	Multifamily	/ Loans			M ulti-family
Low	0	0.0	4.4	0	0.0	1.0	Units % 12.3
Moderate	0	0.0	44.4	0	0.0	52.3	32.8
Middle	0	0.0	20.0	0	0.0	31.6	31.3
Upper	0	0.0	31.1	0	0.0	15.2	23.6
Unknown	0	0.0	0.0	0	0.0	0.0	0.0
Tract-Unk	0	0.0	0.0	0	0.0	0.0	
Total	0	0.0	100.0	0	0.0	100.0	100.0
			otal Hom e Mor	rtgage Loans			Owner Occupied
Low	0	0.0	0.6	0	0.0	0.4	Units % 1.8
Moderate	2	25.0	13.6	384	29.2	12.7	24.7
Middle	1	12.5	28.3	71	5.4	23.7	33.2
Upper	5	62.5	57.5	862	65.5	63.2	40.2
Unknown	0	0.0	0.0	002	0.0	0.0	0.0
Tract-Unk	0	0.0	0.0	0	0.0	0.0	0.0
Total	8	100.0	100.0	1,317	100.0	100.0	100.0

2011-2015 U.S. Census Bureau: American Community Survey

Table C-10

	Distribution		ne Mortgage		Borrower Ir	ncome Leve	I	
			ment Area: I		opolitan		Г	
Borrower			Bank And Agg				Families by	
Incom e Level	Ban		Agg	Bai		Agg	Family Income	
Level	#	#%	#%	\$(000)	\$%	\$%	%	
				hase Loans				
Low	0	0.0	2.2	0	0.0	1.0	22.3	
Moderate	0	0.0	10.9	0	0.0	7.0	17.4	
Middle	0	0.0	23.9	0	0.0	19.7	19.1	
Upper	6	100.0	48.8	967	100.0	58.1	41.2	
Unknown	0	0.0	14.2	0	0.0	14.2	0.0	
Total	6	100.0	100.0	967	100.0	100.0	100.0	
			Refinan	ce Loans				
Low	0	0.0	4.4	0	0.0	2.3	22.3	
Moderate	0	0.0	8.5	0	0.0	4.5	17.4	
Middle	0	0.0	15.0	0	0.0	9.9	19.1	
Upper	2	100.0	45.0	350	100.0	48.5	41.2	
Unknown	0	0.0	27.0	0	0.0	34.7	0.0	
Total	2	100.0	100.0	350	100.0	100.0	100.0	
			Home Impro	vement Loans	;			
Low	0	0.0	8.0	0	0.0	4.9	22.3	
Moderate	0	0.0	12.3	0	0.0	9.0	17.4	
Middle	0	0.0	18.5	0	0.0	18.1	19.1	
Upper	0	0.0	60.8	0	0.0	67.2	41.2	
Unknown	0	0.0	0.5	0	0.0	0.8	0.0	
Total	0	0.0	100.0	0	0.0	100.0	100.0	
	I		Total Home M	lortgage Loan	s			
Low	0	0.0	2.8	0	0.0	1.4	22.3	
Moderate	0	0.0	10.0	0	0.0	6.3	17.4	
Middle	0	0.0	20.9	0	0.0	17.2	19.1	
Upper	8	100.0	46.5	1,317	100.0	54.8	41.2	
Unknown	0	0.0	19.7	0	0.0	20.4	0.0	
Total	8	100.0	100.0	1,317	100.0	100.0	100.0	
Source: 2010 El				-,,				

2011-2015 U.S. Census Bureau: American Community Survey

Note: Percentages may not total 100.0 percent due to rounding.

Multifamily loans are not included in the borrower distribution analysis.

Table C-11

Di	Distribution of 2019 Small Business Lending By Income Level of Geography												
	Assessment Area: El Paso Metropolitan												
Geographic Bank And Aggregate Loans													
Income	Ва	Bank Agg Bank Agg											
Level	# #% #% \$(000) \$% \$%												
Low	6	12.5	6.1	1,648	12.2	6.2	7.0						
Moderate	14	29.2	28.9	2,604	19.2	32.1	27.1						
Middle	12	25.0	28.2	3,099	22.8	27.2	30.8						
Upper	16	33.3	35.1	6,212	45.8	32.8	34.6						
Unknown	0	0.0	0.4	0	0.0	0.7	0.4						
Tract-Unk	0	0 0.0 1.4 0 0.0 0.9											
Total	48	100.0	100.0	13,563	100.0	100.0	100.0						

2019 Dun & Bradstreet Data

2011-2015 U.S. Census Bureau: American Community Survey

Note: Percentages may not total 100.0 percent due to rounding.

Table C-12

			Table C-12	'							
Distribution	n of 2019 Sr	nall Busine	ss Lending	By Revenu	ie Size of E	Businesses					
	Ass	essmentAr	ea: El Paso	Metropoli	tan						
Bank And Aggregate Loans											
	Ва	nk	Agg	Ва	nk	Agg	Businesses				
	#	#%	#%	\$(000)	\$%	\$%	%				
By Revenue											
\$1 Million or Less	16	33.3	42.7	6,314	46.6	34.6	92.4				
Over \$1 Million	8	16.7		2,385	17.6		7.0				
Revenue Unknown	24	50.0		4,864	35.9		0.6				
Total	48	100.0		13,563	100.0		100.0				
		В	y Loan Size	)			•				
\$100,000 or Less	20	41.7	93.7	1,152	8.5	39.0					
\$100,001 - \$250,000	12	25.0	3.4	1,928	14.2	16.4					
\$250,001 - \$1 Million	16	33.3	2.9	10,483	77.3	44.6					
Total	48	100.0	100.0	13,563	100.0	100.0					
	By Loa	n Size and	Revenues	\$1 Million o	or Less						
\$100,000 or Less	4	25.0		280	4.4						
\$100,001 - \$250,000	4	25.0		686	10.9						
\$250,001 - \$1 Million	8	50.0		5,348	84.7						
Total	16	100.0		6,314	100.0						
Pauras: 2040 FFIFO Canaus											

Source: 2019 FFIEC Census Data

2019 Dun & Bradstreet Data

2011-2015 U.S. Census Bureau: American Community Survey

## APPENDIX D – METROPOLITAN LIMITED-SCOPE ASSESSMENT AREAS

# Appendix D-1 Table

D-1

		2021 Bro	ט wnsville MS	-1 A AA Demo	graphics			
Income Categories	Tract Dist			by Tract	Families %	< Poverty of Families Tract	Families Inco	by Family ome
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	23,636	24.6
Moderate	35	40.2	31,176	32.5	13,235	42.5	15,934	16.6
Middle	25	28.7	29,773	31.0	8,861	29.8	15,109	15.7
Upper	24	27.6	35,042	36.5	6,280	17.9	41,312	43.0
Unknown	3	3.4	0	0.0	0	0.0	0	0.0
Total AA	87	100.0	95,991	100.0	28,376	29.6	95,991	100.0
	Housing			Hous	ing Type by	Tract		
	Units by	01	wner-occupi	ed	Rei	ntal	Vac	ant
	Tract	#	% by tract	% by unit	#	% by unit	#	% by unit
Low	0	0	0.0	0.0	0	0.0	0	0.0
Moderate	43,679	23,552	29.1	53.9	15,266	35.0	4,861	11.1
Middle	43,828	24,219	29.9	55.3	13,684	31.2	5,925	13.5
Upper	57,687	33,114	40.9	57.4	11,262	19.5	13,311	23.1
Unknown	0	0	0.0	0.0	0	0.0	0	0.0
Total AA	145,194	80,885	100.0	55.7	40,212	27.7	24,097	16.6
				Busin	esses by Tra	ct & Revenu	e Size	
	Total Busin Tra	,	Less Th \$1 M	nan or = illion	Over \$1	Million	Revenue N	ot Reported
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	0	0.0
Moderate	3,685	30.3	3,439	30.4	223	30.1	23	22.3
Middle	3,435	28.2	3,115	27.5	294	39.6	26	25.2
Upper	5,029	41.3	4,752	42.0	223	30.1	54	52.4
Unknown	14	0.1	12	0.1	2	0.3	0	0.0
Total AA	12,163	100.0	11,318	100.0	742	100.0	103	100.0
Percent	tage of Total B	usinesses:		93.1		6.1		0.8
				Far	ms by Tract	& Revenue S	Size	
	Total Farms	s by Tract	Less Th	nan or = illion	Over \$1	Million	Revenue N	ot Reported
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	0	0.0
Moderate	41	22.2	39	21.9	1	16.7	1	100.0
Middle	56	30.3	55	30.9	1	16.7	0	0.0
Upper	88	47.6	84	47.2	4	66.7	0	0.0
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	185	100.0	178	100.0	6	100.0	1	100.0
Pe								

Source: 2021 FFIEC Census Data

2021 Dun & Bradstreet Data

2011-2015 U.S. Census Bureau: American Community Survey

Table D-2

		2020 Bro	ı able wnsville MS		graphics				
Income Categories	Tract Dis	tribution	Families Inco	-	l .	< Poverty of Families Tract	Families I		
	#	%	#	%	#	%	#	%	
Low	0	0.0	0	0.0	0	0.0	23,636	24.6	
Moderate	35	40.2	31,176	32.5	13,235	42.5	15,934	16.6	
Middle	25	28.7	29,773	31.0	8,861	29.8	15,109	15.7	
Upper	24	27.6	35,042	36.5	6,280	17.9	41,312	43.0	
Unknown	3	3.4	0	0.0	0	0.0	0	0.0	
Total AA	87	100.0	95,991	100.0	28,376	29.6	95,991	100.0	
	Housing Type by Tract								
	Units by	01	wner-occupi	ed	Rer	ntal	Vac	ant	
	Tract	#	% by tract	% by unit	#	% by unit	#	% by unit	
Low	0	0	0.0	0.0	0	0.0	0	0.0	
Moderate	43,679	23,552	29.1	53.9	15,266	35.0	4,861	11.1	
Middle	43,828	24,219	29.9	55.3	13,684	31.2	5,925	13.5	
Upper	57,687	33,114	40.9	57.4	11,262	19.5	13,311	23.1	
Unknown	0	0	0.0	0.0	0	0.0	0	0.0	
Total AA	145,194	80,885	100.0	55.7	40,212	27.7	24,097	16.6	
	Total Busi	noonoo bu		Busine	esses by Tra	ct & Revenu	e Size		
		act	Less Th \$1 M	nan or = illion	Over \$1	Million	Revenue Not Reported		
	#	%	#	%	#	%	#	%	
Low	0	0.0	0	0.0	0	0.0	0	0.0	
Moderate	3,682	30.3	3,431	30.4	228	29.5	23	22.8	
Middle	3,398	28.0	3,072	27.3	301	38.9	25	24.8	
Upper	5,047	41.6	4,752	42.2	242	31.3	53	52.5	
Unknown	16	0.1	14	0.1	2	0.3	0	0.0	
Total AA	12,143	100.0	11,269	100.0	773	100.0	101	100.0	
Percent	tage of Total I	Businesses:		92.8		6.4		0.8	
				Far	ms by Tract	& Revenue S	Size		
	Total Farm	s by Tract	ı	nan or = illion	Over \$1	Million	Revenue N	ot Reported	
	#	%	#	%	#	%	#	%	
Low	0	0.0	0	0.0	0	0.0	0	0.0	
Moderate	45	22.4	43	22.2	1	16.7	1	100.0	
Middle	63	31.3	62	32.0	1	16.7	0	0.0	
Upper	93	46.3	89	45.9	4	66.7	0	0.0	
Unknown	0	0.0	0	0.0	0	0.0	0	0.0	
Total AA	201	100.0	194	100.0	6	100.0	1	100.0	
Pe	ercentage of 1	Total Farms:		96.5		3.0		0.5	
Source: 2020 FEIEC Census	D -4-								

Source: 2020 FFIEC Census Data 2020 Dun & Bradstreet Data

2011-2015 U.S. Census Bureau: American Community Survey

Table D-3

			Table						
		2019 Brow	msville MSA	A AA Demo		4 D	I		
Income Categories	Tract Dist	ribution	Families Inco	-		< Poverty of Families Tract	Families Inco		
	#	%	#	%	#	%	#	%	
Low	0	0.0	0	0.0	0	0.0	23,636	24.6	
Moderate	35	40.2	31,176	32.5	13,235	42.5	15,934	16.6	
Middle	25	28.7	29,773	31.0	8,861	29.8	15,109	15.7	
Upper	24	27.6	35,042	36.5	6,280	17.9	41,312	43.0	
Unknown	3	3.4	0	0.0	0	0.0	0	0.0	
Total AA	87	100.0	95,991	100.0	28,376	29.6	95,991	100.0	
	Housing			Hous	ing Type by	Tract			
	Units by	٥٧	wner-occupi	ed	Rei	ntal	Vac	ant	
	Tract	#	% by tract	% by unit	#	% by unit	#	% by unit	
Low	0	0	0.0	0.0	0	0.0	0	0.0	
Moderate	43,679	23,552	29.1	53.9	15,266	35.0	4,861	11.1	
Middle	43,828	24,219	29.9	55.3	13,684	31.2	5,925	13.5	
Upper	57,687	33,114	40.9	57.4	11,262	19.5	13,311	23.1	
Unknown	0	0	0.0	0.0	0	0.0	0	0.0	
Total AA	145,194	80,885	100.0	55.7	40,212	27.7	24,097	16.6	
	Tatal Dusin	h		Busine	sses by Tra	ct & Revenu	ie Size		
	Total Busin Tra		Less Th \$1 M	nan or = illion	Over \$1	Million	Revenue Not Reported		
	#	%	#	%	#	%	#	%	
Low	0	0.0	0	0.0	0	0.0	0	0.0	
Moderate	3,642	30.7	3,380	30.7	242	30.3	20	22.5	
Middle	3,312	27.9	2,981	27.1	310	38.8	21	23.6	
Upper	4,909	41.3	4,614	42.0	247	30.9	48	53.9	
Unknown	18	0.2	17	0.2	1	0.1	0	0.0	
Total AA	11,881	100.0	10,992	100.0	800	100.0	89	100.0	
Percent	age of Total B	usinesses:		92.5		6.7		0.7	
				Fari	ms by Tract	& Revenue	Size		
	Total Farms	by Tract	Less Th		Over \$1	Million	Revenue N	ot Reported	
	#	%	#	%	#	%	#	%	
Low	0	0.0	0	0.0	0	0.0	0	0.0	
Moderate	45	21.5	43	21.4	1	14.3	1	100.0	
Middle	65	31.1	63	31.3	2	28.6	0	0.0	
Upper	99	47.4	95	47.3	4	57.1	0	0.0	
Unknown	0	0.0	0	0.0	0	0.0	0	0.0	
Total AA	209	100.0	201	100.0	7	100.0	1	100.0	
Pe	ercentage of To	otal Farms:		96.2		3.3		0.5	

2019 Dun & Bradstreet Data

2011-2015 U.S. Census Bureau: American Community Survey

Table D-4

D: .			200	1 0004			le D-4					_	
Dist	tributio	on of 20	)20 an			_	-	_	-	ome Le	vel of	Geogr	aphy
							: Brow ate Loans						
			20		Dank And	, vaal ea	ute Louis	by rear	20	21			
Geographic Income Level	Ва	nk	Agg	Ва	nk	Agg	Ba	nk	Agg	Ва	nk	Agg	Owner Occupied Units %
	#	#%	#%	\$(000)	\$%	\$%	#	#%	#%	\$(000)	\$%	\$%	
					Н	ome Pur	chase Loa	ans					
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Moderate	0	0.0	11.4	0	0.0	9.2	1	7.7	14.3	109	2.3	10.9	29.1
Middle	1	6.7	24.8	62	1.5	21.5	1	7.7	25.0	33	0.7	22.8	29.9
Upper	14	93.3	63.8	3,970	98.5	69.3	11	84.6	60.7	4,686	97.1	66.2	40.9
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Total	15	100.0	100.0	4,032	100.0	100.0	13	100.0	100.0	4,828	100.0	100.0	100.0
Refinance Loans													
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Moderate	0	0.0	10.2	0	0.0	9.6	0	0.0	10.8	0	0.0	10.0	29.1
Middle	0	0.0	23.1	0	0.0	20.7	1	50.0	24.6	232	27.9	23.1	29.9
Upper	1	100.0	66.7	303	100.0	69.6	1	50.0	64.5	600	72.1	66.9	40.9
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Total	1	100.0	100.0	303	100.0	100.0	2	100.0	100.0	832	100.0	100.0	100.0
Home Improvement Loans													
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Moderate	0	0.0	19.2	0	0.0	15.7	0	0.0	16.4	0	0.0	10.6	29.1
Middle	0	0.0	32.7	0	0.0	35.7	0	0.0	23.6	0	0.0	16.9	29.9
Upper	0	0.0	48.1	0	0.0	48.6	0	0.0	60.0	0	0.0	72.4	40.9
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Total	0	0.0	100.0	0	0.0	100.0	0	0.0	100.0	0	0.0	100.0	100.0
						Multifam							Multi-family Units %
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Moderate	0	0.0	18.4	0	0.0	7.7	1	100.0	27.0	375	100.0	55.6	23.8
Middle	0	0.0	44.7	0	0.0	64.6	0	0.0	54.1	0	0.0	29.8	27.2
Upper	0	0.0	36.8	0	0.0	27.8	0	0.0	18.9	0	0.0	14.7	49.0
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Total	0	0.0	100.0	0	0.0	100.0	1	100.0	100.0	375	100.0	100.0	100.0
					Total	Home M	ortgage L	oans					Owner Occupied Units %
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Moderate	0	0.0	11.7	0	0.0	9.6	2	12.5	13.1	484	8.0	12.7	29.1
Middle	1	6.3	24.5	62	1.4	23.6	2	12.5	25.0	265	4.4	23.2	29.9
Upper	15	93.8	63.8	4,273	98.6	66.9	12	75.0	61.9	5,286	87.6	64.1	40.9
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Total	16	100.0	100.0	4,335	100.0	100.0		100.0	100.0	6,035	100.0	100.0	100.0
0		.00.0	.00.0	.,000	.00.0			.55.0	.00.0	2,000	. 55.5	.00.0	.50.0

2011-2015 U.S. Census Bureau: American Community Survey

Table D-5

Dis	stribution o		e Mortgage I			l of Geograp	ohy	
		Asse	ssment Area		le MSA			
Geographic	Pas	-le	Bank And Agg		- l-	Agg	Owner Occupied	
Income Level	# #%		Agg #%		Bank \$(000) \$%		. Units %	
	#	# /6		hase Loans	\$ 76	\$%		
Low	0	0.0	0.0	0	0.0	0.0	0.0	
Moderate	3	17.6	12.9	312	10.1	10.0	29.	
Middle	1	5.9	25.6	351	11.4	23.1	29.	
Upper	13	76.5	61.6	2,414	78.5	66.8	40.	
Unknown	0	0.0	0.0	0	0.0	0.0	0.	
Tract-Unk	0	0.0	0.0	0	0.0	0.0		
Total	17	100.0	100.0	3,077	100.0	100.0	100.	
			Refinan	ce Loans			II.	
Low	0	0.0	0.0	0	0.0	0.0	0.0	
Moderate	0	0.0	13.7	0	0.0	13.8	29.	
Middle	0	0.0	26.9	0	0.0	22.9	29.9	
Upper	2	100.0	59.4	479	100.0	63.3	40.9	
Unknown	0	0.0	0.0	0	0.0	0.0	0.0	
Tract-Unk	0	0.0	0.0	0	0.0	0.0		
Total	2	100.0	100.0	479	100.0	100.0	100.0	
·		•	Home Impro	vement Loans				
Low	0	0.0	0.0	0	0.0	0.0	0.0	
Moderate	0	0.0	14.3	0	0.0	13.2	29.1	
Middle	0	0.0	23.8	0	0.0	20.4	29.9	
Upper	0	0.0	61.9	0	0.0	66.4	40.9	
Unknown	0	0.0	0.0	0	0.0	0.0	0.0	
Tract-Unk	0	0.0	0.0	0	0.0	0.0		
Total	0	0.0	100.0	0	0.0	100.0	100.0	
			Multifam il	y Loans			Multi-family Units	
Low	0	0.0	0.0	0	0.0	0.0	0.0	
Moderate	0	0.0	26.9	0	0.0	25.8	23.8	
Middle	0	0.0	44.2	0	0.0	54.5	27.2	
Upper	0	0.0	28.8	0	0.0	19.6	49.0	
Unknown	0	0.0	0.0	0	0.0	0.0	0.0	
Tract-Unk	0	0.0	0.0	0	0.0	0.0		
Total	0	0.0	100.0	0	0.0	100.0	100.0	
		I	Total Home Mo	rtgage Loans			Owner Occupied	
Low	0	0.0	0.0	0	0.0	0.0	Units % 0.0	
Moderate	3	15.8	13.5	312	8.8	12.8	29.	
Middle	1	5.3	26.0	351	9.9	26.7	29.9	
Upper	15	78.9	60.4	2,893	81.4	60.6	40.9	
Unknown	0	0.0	0.0	0	0.0	0.0	0.0	
Tract-Unk	0	0.0	0.0	0	0.0	0.0		
Total	19	100.0	100.0	3,556	100.0	100.0	100.0	

2011-2015 U.S. Census Bureau: American Community Survey
Note: Percentages may not total 100.0 percent due to rounding.

Table D-6

Di	Distribution of 2020 and 2021 Small Business Lending By Income Level of Geography												
	Assessment Area: Brownsville MSA												
	Bank And Aggregate Loans By Year												
Geographic		2020 2021											Total
Income Level	Ва	nk	Agg	Ban	k	Agg	Ва	nk	Agg	Bai	nk	Agg	Businesses %
	#	#%	#%	\$(000)	\$%	\$%	#	#%	#%	\$(000)	\$%	\$%	76
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Moderate	11	19.3	28.8	2,214	33.3	27.3	9	20.5	29.4	2,761	23.0	28.2	30.3
Middle	22	38.6	28.5	1,756	26.4	30.3	14	31.8	28.8	4,146	34.5	33.0	28.2
Upper	24	42.1	41.8	2,680	40.3	41.2	21	47.7	40.7	5,109	42.5	37.9	41.3
Unknown	0	0.0	0.2	0	0.0	0.1	0	0.0	0.2	0	0.0	0.3	0.1
Total	57	100.0	100.0	6,650	100.0	100.0	44	100.0	100.0	12,016	100.0	100.0	100.0

2021 Dun & Bradstreet Data

2011-2015 U.S. Census Bureau: American Community Survey

Note: Percentages may not total 100.0 percent due to rounding.

Table D-7

Dis	Distribution of 2019 Small Business Lending By Income Level of Geography												
	Assessment Area: Brownsville MSA												
Geographic	Geographic Bank And Aggregate Loans												
Income	Ва	Bank Agg Bank Agg											
Level	# #% #% \$(000) \$% \$%												
Low	0	0.0	0.0	0	0.0	0.0	0.0						
Moderate	6	26.1	27.4	1,909	27.9	25.8	30.7						
Middle	8	34.8	28.3	2,317	33.8	33.5	27.9						
Upper	9	39.1	41.9	2,622	38.3	39.1	41.3						
Unknown	0	0.0	0.2	0	0.0	0.2	0.2						
Total	23	100.0	100.0	6,848	100.0	100.0	100.0						

Source: 2019 FFIEC Census Data

2019 Dun & Bradstreet Data

2011-2015 U.S. Census Bureau: American Community Survey

# Appendix D-2 Table

#### **D-8** Distribution of 2020 and 2021 Home Mortgage Lending By Borrower Income Level Assessment Area: Brownsville MSA Bank And Aggregate Loans By Year 2020 2021 Families by Family Borrower Income Level Bank Bank Income % Agg Bank Agg Agg Bank Agg # #% #% \$(000) \$% \$% # #% \$(000) \$% \$% **Home Purchase Loans** 0 0.0 0 0.5 0 24.6 Low 1.0 0.0 0.0 0.4 0.0 0.2 1 120 0 Moderate 6.7 9.4 5.4 0 0.0 5.4 0.0 3 ( 16.6 3.0 Middle 2 13.3 19.0 232 5.8 15.0 1 7.7 15.2 125 2.6 11.0 15.7 6 40.0 58.8 1.484 36.8 66.7 6 46.2 54.3 3.059 63.4 62.0 43.0 Upper 6 0.0 Unknown 40.0 11.8 2,196 54.5 12.4 6 46.2 24.6 1,644 34.1 23.8 15 100.0 100.0 4,032 100.0 100.0 13 100.0 100.0 4,828 100.0 100.0 Refinance Loans Low 0 0.0 0.7 0 0.0 0.0 0.7 0 0.0 0.3 24.6 0 0 0.0 0 2.3 Moderate 0.0 3.7 0.0 1.8 0 4.3 0.0 16.6 Middle 0 0.0 10.4 0 0.0 6.9 0 0.0 11.2 0 0.0 7.6 15.7 100.0 303 100.0 56.2 50.0 54.8 58. 52.1 232 27.9 43.0 Upper Unknown 0 0.0 33.0 0 0.0 34.8 1 50.0 29.1 600 72.1 31. 0.0 100.0 Total 1 100.0 303 100.0 100.0 2 100.0 100.0 832 100.0 100.0 100.0 Home Improvement Loans 0 0.0 1.9 0 1.9 1.8 0 0.0 24.6 Low 1.0 0 6.2 0 Moderate 0.0 9.6 0 0.0 0 0.0 16.4 0.0 11.0 16.6 0 0.0 17.3 0 15.2 0.0 3.6 0 15.7 Middle 0.0 0 0.0 5.8 Upper 0 0.0 71.2 0 0.0 76.7 0 0.0 78.2 0 0.0 82.3 43.0 Unknown 0 0.0 0.0 0 0.0 0.0 0 0.0 0.0 0 0.0 0.0 0.0 0 100.0 0 0.0 100.0 0 100.0 Total 0.0 100.0 0 0.0 0.0 100.0 Total Home Mortgage Loans 0 0.0 0.9 0 0.0 0.4 0 0.0 0.5 0 0.0 0.3 24.6 Low 120 3.9 0 2.8 16.6 Moderate 1 6.3 6.6 2.8 0 0.0 5.1 0.0 Middle 2 12.5 14.3 232 5.4 11.3 1 6.7 13.4 125 2.2 9.8 15.7 Upper 43.8 51.2 1,787 41.2 59.6 7 46.7 53.8 3,291 60.4 43.0 Unknown 6 37.5 27.0 2,196 50.7 24.9 7 46.7 27.2 2,244 39.6 26.8 0.0

Source: 2021 FFIEC Census Data

16

Total

2011-2015 U.S. Census Bureau: American Community Survey

100.0

Note: Percentages may not total 100.0 percent due to rounding.

100.0

Multifamily loans are not included in the borrower distribution analysis.

4,335

100.0

100.0

15

100.0

100.0

5,660

100.0

100.0

100.0

Table D-9

	Distributio	n of 2019 Ho Asse	me Mortgag	_	-	ncome Leve	I	
_			Bank And Agg	regate Loans				
Borrower Income Level	Ва	nk	Agg	Ва	nk	Agg	Families by Family Income %	
meome Level	#	#%	#%	\$(000)	\$%	\$%	anny moonie 70	
•		•	Home Pur	chase Loans			•	
Low	0	0.0	0.9	0	0.0	0.5	24.6	
Moderate	1	5.9	7.8	86	2.8	4.3	16.6	
Middle	1	5.9	16.3	138	4.5	11.9	15.7	
Upper	14	82.4	59.7	2,809	91.3	68.2	43.0	
Unknown	1	5.9	15.3	44	1.4	15.1	0.0	
Total	17	100.0	100.0	3,077	100.0	100.0	100.0	
		•	Refinar	ice Loans				
Low	0	0.0	1.2	0	0.0	0.7	24.6	
Moderate	0	0.0	6.1	0	0.0	2.8	16.6	
Middle	1	50.0	12.5	60	12.5	8.1	15.7	
Upper	1	50.0	55.7	419	87.5	60.3	43.0	
Unknown	0	0.0	24.4	0	0.0	28.1	0.0	
Total	2	100.0	100.0	479	100.0	100.0	100.0	
		•	Home Impro	vement Loans				
Low	0	0.0	2.4	0	0.0	0.9	24.6	
Moderate	0	0.0	11.9	0	0.0	8.1	16.6	
Middle	0	0.0	14.3	0	0.0	11.0	15.7	
Upper	0	0.0	66.7	0	0.0	59.7	43.0	
Unknown	0	0.0	4.8	0	0.0	20.4	0.0	
Total	0	0.0	100.0	0	0.0	100.0	100.0	
			Total Home N	nortgage Loans	•			
Low	0	0.0	1.0	0	0.0	0.5	24.6	
Moderate	1	5.3	7.4	86	2.4	4.0	16.6	
Middle	2	10.5	14.7	198	5.6	10.7	15.7	
Upper	15	78.9	56.5	3,228	90.8	64.6	43.0	
Unknown	1	5.3	20.4	44	1.2	20.3	0.0	
Total	19	100.0	100.0	3,556	100.0	100.0	100.0	

2011-2015 U.S. Census Bureau: American Community Survey

Note: Percentages may not total 100.0 percent due to rounding.

Multifamily loans are not included in the borrower distribution analysis.

Table D-10

Distrib	oution	of 2020	and 2	2021 Sma	all Bus	iness l	_endin	g By R	evenu	e Size of	Busin	esses	
				Assessn	nent Aı	rea: Br	ownsv	ille MS	Α				
				Bank	And A	ggrega	ate Loa	ans By	Year				
			20	020					20	021			Total Businesses
	Ва	nk	Agg	Bar	ık	Agg	Ва	nk	Agg	Bar	ık	Agg	%
	#	#%	#%	\$(000)	\$%	\$%	#	#%	#%	\$(000)	\$%	\$%	
By Revenue													
\$1 Million or Less	7	12.3	33.8	2,254	33.9	30.1	16	36.4	35.0	6,922	57.6	33.4	93.1
Over \$1 Million	4	7.0		1,320	19.8		2	4.5		1,458	12.1		6.1
Revenue Unknown	46	80.7		3,076	46.3		26	59.1		3,636	30.3		0.8
Total	57	100.0		6,650	100.0		44	100.0		12,016	100.0		100.0
					Ву	Loan S	ize						
\$100,000 or Less	40	70.2	90.9	1,396	21.0	41.9	21	47.7	93.3	865	7.2	45.2	
\$100,001 - \$250,000	10	17.5	5.9	1,719	25.8	22.0	4	9.1	4.2	816	6.8	19.7	
\$250,001 - \$1 Million	7	12.3	3.3	3,535	53.2	36.1	19	43.2	2.5	10,335	86.0	35.1	
Total	57	100.0	100.0	6,650	100.0	100.0	44	100.0	100.0	12,016	100.0	100.0	
			By Lo	an Size	and Re	evenue	s \$1 N	lillion o	r Less	;			
\$100,000 or Less	2	28.6		115	5.1		2	12.5		165	2.4		
\$100,001 - \$250,000	2	28.6		298	13.2		3	18.8		637	9.2		
\$250,001 - \$1 Million	3	42.9		1,841	81.7		11	68.8		6,120	88.4		
Total	7	100.0		2,254	100.0		16	100.0		6,922	100.0		

Source: 2021 FFIEC Census Data 2021 Dun & Bradstreet Data

2011-2015 U.S. Census Bureau: American Community Survey

Table D-11

Distribution of 2019 Small Business Lending By Revenue Size of Businesses												
	Assessment Area: Brownsville MSA											
		Ba	nk And Agg	regate Loa	ns		Total					
	Ва	nk	Agg	Ва	nk	Agg	Businesses					
	#	#%	#%	\$(000)	\$%	\$%	%					
By Revenue												
\$1 Million or Less	12	52.2	37.0	3,996	58.4	37.7	92.5					
Over \$1 Million	9	39.1		2,844	41.5		6.7					
Revenue Unknown	2	8.7		8	0.1		0.7					
Total	Total 23 100.0 6,848 100.0											
		E	By Loan Siz	е								
\$100,000 or Less	5	21.7	94.3	240	3.5	46.5						
\$100,001 - \$250,000	6	26.1	3.3	1,049	15.3	17.4						
\$250,001 - \$1 Million	12	52.2	2.3	5,559	81.2	36.1						
Total	23	100.0	100.0	6,848	100.0	100.0						
	By Loa	an Size and	Revenues	\$1 Million o	or Less							
\$100,000 or Less	1	8.3		65	1.6							
<b>\$100,001 - \$250,000</b> 5 41.7 899 22.5												
\$250,001 - \$1 Million	6	50.0		3,032	75.9							
Total	12	100.0		3,996	100.0							

2019 Dun & Bradstreet Data

2011-2015 U.S. Census Bureau: American Community Survey

### Appendix D-3 Table D-12

		2021 L	aredo MSA	AA Demogr	aphics			
Income Categories	Tract Dis		Families	by Tract ome	Families Level as %		Families I	-
	#	%	#	%	#	%	#	%
Low	2	3.3	1,184	2.1	714	60.3	14,475	25.6
Moderate	31	50.8	22,081	39.0	8,901	40.3	8,711	15.4
Middle	16	26.2	17,503	30.9	4,627	26.4	9,498	16.8
Upper	11	18.0	15,858	28.0	1,321	8.3	23,942	42.3
Unknown	1	1.6	0	0.0	0	0.0	0	0.0
Total AA	61	100.0	56,626	100.0	15,563	27.5	56,626	100.0
	Housing			Hous	ing Type by	Tract		
	Units by	01	wner-occupi	ed	Rei	ntal	Vac	ant
	Tract	#	% by tract	% by unit	#	% by unit	#	% by unit
Low	1,733	502	1.1	29.0	1,037	59.8	194	11.2
Moderate	32,676	14,836	33.8	45.4	13,321	40.8	4,519	13.8
Middle	21,617	13,946	31.7	64.5	6,332	29.3	1,339	6.2
Upper	20,705	14,649	33.3	70.8	5,045	24.4	1,011	4.9
Unknown	0	0	0.0	0.0	0	0.0	0	0.0
Total AA	76,731	43,933	100.0	57.3	25,735	33.5	7,063	9.2
				Busin	esses by Tra	ct & Revenu	e Size	
	Total Busi	nesses by act		nan or = illion	Over \$1	Million	Revenue No	ot Reported
	#	%	#	%	#	%	#	%
Low	78	0.8	71	0.8	6	0.7	1	1.5
Moderate	3,058	32.2	2,731	31.8	302	35.4	25	38.5
Middle	1,639	17.2	1,531	17.8	100	11.7	8	12.3
Upper	4,688	49.3	4,220	49.1	438	51.4	30	46.2
Unknown	40	0.4	33	0.4	6	0.7	1	1.5
Total AA	9,503	100.0	8,586	100.0	852	100.0	65	100.0
Percent	tage of Total E	Businesses:		90.4		9.0		0.7
				Far	ms by Tract	& Revenue S	Size	
	Total Farm	s by Tract	Less Th	nan or = illion	Over \$1	Million	Revenue No	ot Reported
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	0	0.0
Moderate	26	28.0	25	27.8	1	33.3	0	0.0
Middle	17	18.3	16	17.8	1	33.3	0	0.0
Upper	50	53.8	49	54.4	1	33.3	0	0.0
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	93	100.0	90	100.0	3	100.0	0	0.0
	rcentage of 1			96.8		3.2		0.0

Source: 2021 FFIEC Census Data

2021 Dun & Bradstreet Data

2011-2015 U.S. Census Bureau: American Community Survey

Table D-13

		2020 L	aredo MSA		aphics						
Income Categories	Tract Dis	tribution	Families Inco	-		< Poverty of Families Fract	Families I				
	#	%	#	%	#	%	#	%			
Low	2	3.3	1,184	2.1	714	60.3	14,475	25.6			
Moderate	31	50.8	22,081	39.0	8,901	40.3	8,711	15.4			
Middle	16	26.2	17,503	30.9	4,627	26.4	9,498	16.8			
Upper	11	18.0	15,858	28.0	1,321	8.3	23,942	42.3			
Unknown	1	1.6	0	0.0	0	0.0	0	0.0			
Total AA	61	100.0	56,626	100.0	15,563	27.5	56,626	100.0			
	Housing			Hous	ing Type by	Tract					
	Units by	01	wner-occupi	ed	Rer	ntal	Vac	ant			
	Tract	#	% by tract	% by unit	#	% by unit	#	% by unit			
Low	1,733	502	1.1	29.0	1,037	59.8	194	11.2			
Moderate	32,676	14,836	33.8	45.4	13,321	40.8	4,519	13.8			
Middle	21,617	13,946	31.7	64.5	6,332	29.3	1,339	6.2			
Upper	20,705	14,649	33.3	70.8	5,045	24.4	1,011	4.9			
Unknown	0	0	0.0	0.0	0	0.0	0	0.0			
Total AA	76,731	43,933	100.0	57.3	25,735	33.5	7,063	9.2			
	Total Busi	naanaa bu		Businesses by Tract & Revenue Size							
		act	Less Th \$1 M	nan or = illion	Over \$1	Million	Revenue N	ot Reported			
	#	%	#	%	#	%	#	%			
Low	76	0.8	68	0.8	7	0.8	1	1.7			
Moderate	3,019	32.5	2,690	32.2	307	35.7	22	37.3			
Middle	1,627	17.5	1,517	18.1	103	12.0	7	11.9			
Upper	4,524	48.7	4,056	48.5	439	51.0	29	49.2			
Unknown	39	0.4	34	0.4	5	0.6	0	0.0			
Total AA	9,285	100.0	8,365	100.0	861	100.0	59	100.0			
Percent	tage of Total I	Businesses:		90.1		9.3		0.6			
				Far	ms by Tract	& Revenue S	Size				
	Total Farm	s by Tract	Less Th \$1 M	nan or = illion	Over \$1	Million	Revenue N	ot Reported			
	#	%	#	%	#	%	#	%			
Low	0 0.0 0				0	0.0	0	0.0			
Moderate	27	29.0	26	28.6	1	50.0	0	0.0			
Middle	16	16 17.2 16 17.6 0 0.0		0	0.0						
Upper	50	53.8	49	53.8	1	50.0	0	0.0			
Unknown	0	0.0	0	0.0	0	0.0	0	0.0			
Total AA	93	100.0	91	100.0	2	100.0	0	0.0			
Pe	ercentage of 1	Total Farms:		97.8		2.2		0.0			
Percentage of Total Farms: 97.8 2.2 0.0											

Source: 2020 FFIEC Census Data 2020 Dun & Bradstreet Data

2011-2015 U.S. Census Bureau: American Community Survey

Table D-14

		2040 La	I able I						
	T	2019 La	redo MSA A		-	< Poverty			
Income Categories	Tract Dis	tribution		by Tract om e	Level as %	of Families Tract	Families Inco	by Family ome	
	#	%	#	%	#	%	#	%	
Low	2	3.3	1,184	2.1	714	60.3	14,475	25.6	
Moderate	31	50.8	22,081	39.0	8,901	40.3	8,711	15.4	
Middle	16	26.2	17,503	30.9	4,627	26.4	9,498	16.8	
Upper	11	18.0	15,858	28.0	1,321	8.3	23,942	42.3	
Unknown	1	1.6	0	0.0	0	0.0	0	0.0	
Total AA	61	100.0	56,626	100.0	15,563	27.5	56,626	100.0	
	Housing			Hous	ing Type by	Tract			
	Units by	0\	wner-occupi	ed	Rei	ntal	Vac	ant	
	Tract	#	% by tract	% by unit	#	% by unit	#	% by unit	
Low	1,733	502	1.1	29.0	1,037	59.8	194	11.2	
Moderate	32,676	14,836	33.8	45.4	13,321	40.8	4,519	13.8	
Middle	21,617	13,946	31.7	64.5	6,332	29.3	1,339	6.2	
Upper	20,705	14,649	33.3	70.8	5,045	24.4	1,011	4.9	
Unknown	0	0	0.0	0.0	0	0.0	0	0.0	
Total AA	76,731	43,933	100.0	57.3	25,735	33.5	7,063	9.2	
				Busine	esses by Tra	ct & Revenu	ie Size		
	Total Busir Tra	•	Less Th	nan or = illion	Over \$1	Million	Revenue Not Reported		
	#	%	#	%	#	%	#	%	
Low	73	0.8	63	0.8	9	1.0	1	1.6	
Moderate	2,962	32.7	2,624	32.3	315	35.8	23	35.9	
Middle	1,601	17.7	1,492	18.4	99	11.3	10	15.6	
Upper	4,387	48.4	3,906	48.1	451	51.3	30	46.9	
Unknown	39	0.4	34	0.4	5	0.6	0	0.0	
Total AA	9,062	100.0	8,119	100.0	879	100.0	64	100.0	
Percenta	age of Total B	usinesses:		89.6		9.7		0.7	
				Farı	ms by Tract	& Revenue	Size		
	Total Farm	s by Tract	Less Th	nan or = illion	Over \$1	Million	Revenue N	ot Reported	
	#	%	#	%	#	%	#	%	
Low	0	0.0	0	0.0	0	0.0	0	0.0	
Moderate	27	28.4	26	28.3	1	33.3	0	0.0	
Middle	19	20.0	18	19.6	1	33.3	0	0.0	
Upper	49	51.6	48	52.2	1	33.3	0	0.0	
Unknown	0	0.0	0	0.0	0	0.0	0	0.0	
Total AA	95	100.0	92	100.0	3	100.0	0	0.0	
	rcentage of T			96.8		3.2		0.0	
Source: 2010 FFIFC Census Data									

2019 Dun & Bradstreet Data

2011-2015 U.S. Census Bureau: American Community Survey

Table D-15

Dis	tributio	n of 20	020 an	d 2021	Home		e D-15 age Le	nding	By Inc	ome Le	vel of	Geogr	aphy
				As	sessn	nent Ai	rea: La	redo M	ISA				
					Bank And	Aggreg	ate Loans	By Year					
Geographic			20						20				Owner Occupied
Income Level	Bai	nk	Agg	Ва	nk	Agg	Ва	nk	Agg	Ва	nk	Agg	Units %
	#	#%	#%	\$(000)	\$%	\$%	#	#%	#%	\$(000)	\$%	\$%	
					H	ome Pur	chase Loa	ans					
Low	0	0.0	0.2	0	0.0	0.1	0	0.0	0.1	0	0.0	0.1	1.1
Moderate	3	13.6	18.1	804	14.0	14.5	8	42.1	18.7	980	26.8	14.6	33.8
Middle	6	27.3	27.6	796	13.8	22.0	3	15.8	29.3	480	13.1	23.7	31.7
Upper	13	59.1	54.1	4,152	72.2	63.4	8	42.1	51.9	2,202	60.1	61.6	33.3
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Total	22	100.0	100.0	5,752	100.0	100.0	19	100.0	100.0	3,662	100.0	100.0	100.0
	Refinance Loans												
Low	0	0.0	0.2	0	0.0	0.1	0	0.0	0.2	0	0.0	0.1	1.1
Moderate	1	14.3	11.8	133	9.3	9.3	1	4.8	12.5	318	8.5	10.1	33.8
Middle	0	0.0	18.3	0	0.0	13.3	8	38.1	22.5	922	24.6	17.2	31.7
Upper	6	85.7	69.7	1,294	90.7	77.2	12	57.1	64.8	2,514	67.0	72.6	33.3
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Total	7	100.0	100.0	1,427	100.0	100.0	21	100.0	100.0	3,754	100.0	100.0	100.0
	•			•	Hon	ne Impro	vement L	oans					
Low	0	0.0	2.3	0	0.0	0.7	0	0.0	2.9	0	0.0	1.0	1.1
Moderate	0	0.0	18.2	0	0.0	13.6	0	0.0	20.0	0	0.0	15.6	33.8
Middle	0	0.0	31.8	0	0.0	38.5	0	0.0	8.6	0	0.0	6.6	31.7
Upper	0	0.0	47.7	0	0.0	47.2	0	0.0	68.6	0	0.0	76.8	33.3
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Total	0	0.0	100.0	0	0.0	100.0	0	0.0	100.0	0	0.0	100.0	100.0
						Multifam	ily Loans						Multi-family Units %
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	2.9	0	0.0	0.2	2.0
Moderate	0	0.0	39.1	0	0.0	13.5	0	0.0	70.6	0	0.0	32.0	43.7
Middle	0	0.0	30.4	0	0.0	12.2	1	100.0	14.7	336	100.0	4.1	22.8
Upper	0	0.0	30.4	0	0.0	74.2	0	0.0	11.8	0	0.0	63.7	31.5
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Total	0	0.0	100.0	0	0.0	100.0	1	100.0	100.0	336	100.0	100.0	100.0
	<del>                                     </del>				Total	Home M	ortgage L	oans					Owner Occupied Units %
Low	0	0.0	0.2	0	0.0	0.1	0	0.0	0.2	0	0.0	0.1	1.1
Moderate	5	16.1	16.1	1,003	13.4	12.8	9	22.0	16.8	1,298	16.7	14.1	33.8
Middle	6	19.4	25.5	796	10.6	19.1	12	29.3	26.8	1,738	22.4	20.5	31.7
Upper	20	64.5	58.2	5,696	76.0	68.0	20	48.8	56.2	4,716	60.8	65.3	33.3
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Total	31	100.0	100.0	7,495	100.0	100.0	41	100.0	100.0	7,752	100.0	100.0	100.0

2011-2015 U.S. Census Bureau: American Community Survey

Table D-16

1	Distribution	of 2019 Hom		e D-16 Lending By	Income Leve	l of Geogran	hv		
	Diotribution			rea: Laredo		. or Goograf	<b>,</b>		
			Bank And Agg						
Geographic Income Level	Ва	nk	Agg	Ва	nk	Agg	Owner Occupied Units %		
income Ecver	#	#%	#%	\$(000)	\$%	\$%	Omis 70		
			Home Pur	chase Loans					
Low	0	0.0	0.2	0	0.0	0.1	1.1		
Moderate	3	13.6	21.1	1,016	13.8	17.6	33.8		
Middle	1	4.5	29.8	182	2.5	24.2	31.7		
Upper	18	81.8	48.9	6,164	83.7	58.0	33.3		
Unknown	0	0.0	0.0	0	0.0	0.0	0.0		
Total	22	100.0	100.0	7,362	100.0	100.0	100.0		
		•	Refinar	nce Loans					
Low	1.1								
Moderate	1	14.3	15.0	142	7.9	11.9	33.8		
Middle	2	28.6	25.1	215	11.9	17.8	31.7		
Upper	4	57.1	59.9	1,444	80.2	70.3	33.3		
Unknown	0	0.0	0.0	0	0.0	0.0	0.0		
Total	7	100.0	100.0	1,801	100.0	100.0	100.0		
		•	Home Impro	vement Loans					
Low	0	0.0	0.0	0	0.0	0.0	1.1		
Moderate	0	0.0	42.9	0	0.0	33.8	33.8		
Middle	0	0.0	20.4	0	0.0	11.4	31.7		
Upper	0	0.0	36.7	0	0.0	54.8	33.3		
Unknown	0	0.0	0.0	0	0.0	0.0	0.0		
Total	0	0.0	100.0	0	0.0	100.0	100.0		
			Multifami	ly Loans			Multi-family Units %		
Low	0	0.0	0.0	0	0.0	0.0	2.0		
Moderate	0	0.0	31.8	0	0.0	6.1	43.7		
Middle	0	0.0	22.7	0	0.0	12.1	22.8		
Upper	0	0.0	45.5	0	0.0	81.9	31.5		
Unknown	0	0.0	0.0	0	0.0	0.0	0.0		
Total	0	0.0	100.0	0	0.0	100.0	100.0		
Total Home Mortgage Loans									
Low	0	0.0	0.1	0	0.0	0.1	1.1		
Moderate	5	16.1	19.9	1,228	13.1	15.8	33.8		
Middle	3	9.7	29.5	397	4.2	22.5	31.7		
Upper	23	74.2	50.5	7,734	82.6	61.6	33.3		
Unknown	0	0.0	0.0	0	0.0	0.0	0.0		
Total	31	100.0	100.0	9,359	100.0	100.0	100.0		

2011-2015 U.S. Census Bureau: American Community Survey

Table D-17

Di	Distribution of 2020 and 2021 Small Business Lending By Income Level of Geography													
	Assessment Area: Laredo MSA													
				Bank	And A	ggrega	te Loa	ns By	Year					
Geographic			2	020			2021						Total	
Income Level Bank Agg Bank Agg Bank Agg Bank Agg									Businesses					
Level	#	#%	#%	\$(000)	\$%	\$%	#	#%	#%	\$(000)	\$%	\$%	%	
Low	0	0.0	0.8	0	0.0	0.4	0	0.0	0.7	0	0.0	0.2	0.8	
Moderate	30	24.6	31.0	8,006	29.8	31.7	14	20.0	29.3	2,964	20.9	32.1	32.2	
Middle	8	6.6	14.1	2,622	9.8	9.3	10	14.3	15.5	1,799	12.7	10.1	17.2	
Upper	84	68.9	53.5	16,218	60.4	58.0	46	65.7	53.8	9,420	66.4	57.1	49.3	
Unknown	0	0 0.0 0.3 0 0.0 0.3 0 0.0 0.2 0 0.0											0.4	
Total	122	100.0	100.0	26,846	100.0	100.0	70	100.0	100.0	14,183	100.0	100.0	100.0	

2021 Dun & Bradstreet Data

2011-2015 U.S. Census Bureau: American Community Survey

Note: Percentages may not total 100.0 percent due to rounding.

Table D-18

D	Distribution of 2019 Small Business Lending By Income Level of Geography													
	Assessment Area: Laredo MSA													
Geographic		Bank And Aggregate Loans												
Income	Ва	Bank Agg Bank Agg												
Level	#	# #% #% \$(000) \$% \$%												
Low	1	1 2.3 0.7 90 0.7 0.3												
Moderate	14	32.6	30.9	5,725	44.2	30.0	32.7							
Middle	1	2.3	15.0	86	0.7	10.2	17.7							
Upper	27	62.8	52.2	7,060	54.5	58.7	48.4							
Unknown	0	0 0.0 0.3 0 0.0 0.4												
Total	43													

Source: 2019 FFIEC Census Data

2019 Dun & Bradstreet Data

2011-2015 U.S. Census Bureau: American Community Survey

Table D-19

Di	istribu	tion of	2020 a	and 202	21 Hon		tgage l	_endin	g By B	orrowe	er Inco	me Le	vel
				As	sessn	nent Ar	ea: Lai	redo M	ISA				
				ı	Bank And	Aggrega	ate Loans	By Year	-				
Borrower Income			2020						20	21			Families by Family
Level	Ва	nk	Agg	Ва	nk	Agg	Bai	nk	Agg	Ва	nk	Agg	Income %
	#	#%	#%	\$(000)	\$%	\$%	#	#%	#%	\$(000)	\$%	\$%	
					Н	ome Purc	hase Loa	ins					
Low	1	4.5	1.3	73	1.3	0.6	1	5.3	1.6	113	3.1	0.8	25.6
Moderate	1	4.5	12.2	130	2.3	8.3	4	21.1	11.9	604	16.5	8.3	15.4
Middle	4	18.2	25.7	657	11.4	22.5	3	15.8	24.3	468	12.8	21.8	16.8
Upper	14	63.6	47.8	4,628	80.5	55.6	11	57.9	37.2	2,477	67.6	46.3	42.3
Unknown	2	9.1	13.0	264	4.6	12.9	0	0.0	25.1	0	0.0	22.9	0.0
Total	22	100.0	100.0	5,752	100.0	100.0	19	100.0	100.0	3,662	100.0	100.0	100.0
						Refinan	ce Loans				,		
Low	0	0.0	0.8	0	0.0	0.3	0	0.0	1.1	0	0.0	0.6	25.6
Moderate	1	14.3	3.0	150	10.5	1.6	2	9.5	4.9	141	3.8	2.9	15.4
Middle	1	14.3	9.8	135	9.5	6.8	2	9.5	13.1	385	10.3	9.8	16.8
Upper	5	71.4	52.0	1,142	80.0	54.8	15	71.4	47.0	3,038	80.9	51.3	42.3
Unknown	0	0.0	34.4	0	0.0	36.6	2	9.5	33.8	190	5.1	35.4	0.0
Total	7	100.0	100.0	1,427	100.0	100.0	21	100.0	100.0	3,754	100.0	100.0	100.0
					Hon	ne Impro	vement L	oans			'		
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	25.6
Moderate	0	0.0	13.6	0	0.0	11.4	0	0.0	8.6	0	0.0	5.0	15.4
Middle	0	0.0	13.6	0	0.0	15.3	0	0.0	14.3	0	0.0	15.4	16.8
Upper	0	0.0	72.7	0	0.0	73.3	0	0.0	77.1	0	0.0	79.7	42.3
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Total	0	0.0	100.0	0	0.0	100.0	0	0.0	100.0	0	0.0	100.0	100.0
					Total	Home M	ortgage l	Loans			'		
Low	1	3.2	1.0	73	1.0	0.5	1	2.5	1.4	113	1.5	0.7	25.6
Moderate	2	6.5	7.6	280	3.7	5.4	6	15.0	9.0	745	10.0	6.3	15.4
Middle	5	16.1	17.1	792	10.6	15.4	5	12.5	19.4	853	11.5	17.2	16.8
Upper	21	67.7	43.1	6,086	81.2	51.1	26	65.0	39.8	5,515	74.4	47.2	42.3
Unknown	2	6.5	31.1	264	3.5	27.6	2	5.0	30.4	190	2.6	28.6	0.0
Total	31	100.0	100.0	7,495	100.0	100.0	40	100.0	100.0	7,416	100.0	100.0	100.0
000455													

Source: 2021 FFIEC Census Data

2011-2015 U.S. Census Bureau: American Community Survey

Note: Percentages may not total 100.0 percent due to rounding.

Multifamily loans are not included in the borrower distribution analysis.

Table D-20

	Distributio	n of 2019 Ho As		je Lending B rea: Laredo	-	ncome Leve	I
_			Bank And Agg	regate Loans			
Borrower Income Level	Ва	nk	Agg	Ва	nk	Agg	Families by Family Income %
	#	#%	#%	\$(000)	\$%	\$%	Tunny moonio 70
			Home Pur	chase Loans			
Low	0	0.0	1.3	0	0.0	1.0	25.6
Moderate	1	4.5	5.7	78	1.1	3.2	15.4
Middle	1	4.5	15.3	167	2.3	11.9	16.8
Upper	19	86.4	62.2	6,487	88.1	69.3	42.3
Unknown	1	4.5	15.5	630	8.6	14.7	0.0
Total	22	100.0	100.0	7,362	100.0	100.0	100.0
			Refina	nce Loans			
Low	0	0.0	1.8	0	0.0	0.9	25.6
Moderate	0	0.0	2.1	0	0.0	1.0	15.4
Middle	2	28.6	8.9	234	13.0	5.2	16.8
Upper	5	71.4	60.3	1,567	87.0	61.9	42.3
Unknown	0	0.0	26.9	0	0.0	30.9	0.0
Total	7	100.0	100.0	1,801	100.0	100.0	100.0
			Home Impro	ovement Loans			
Low	0	0.0	6.1	0	0.0	3.2	25.6
Moderate	0	0.0	4.1	0	0.0	2.2	15.4
Middle	0	0.0	10.2	0	0.0	4.8	16.8
Upper	0	0.0	73.5	0	0.0	79.0	42.3
Unknown	0	0.0	6.1	0	0.0	10.8	0.0
Total	0	0.0	100.0	0	0.0	100.0	100.0
			Total Home I	Mortgage Loans	5		
Low	0	0.0	1.5	0	0.0	0.9	25.6
Moderate	1	3.2	4.6	78	0.8	2.7	15.4
Middle	3	9.7	13.3	401	4.3	10.2	16.8
Upper	26	83.9	58.4	8,250	88.2	65.5	42.3
Unknown	1	3.2	22.3	630	6.7	20.6	0.0
Total	31	100.0	100.0	9,359	100.0	100.0	100.0

2011-2015 U.S. Census Bureau: American Community Survey

Note: Percentages may not total 100.0 percent due to rounding.

Multifamily loans are not included in the borrower distribution analysis.

Table D-21

Distri	bution	of 202	0 and 2	2021 Sma	all Busi	ness L	ending.	g By Re	evenue	Size of	Busin	esses	
				Asses	sment	Area:	Laredo	MSA					
				Bank	And A	ggrega	te Loa	ns By	Year				
			2	020					20	021			Total Businesses
	Ва	nk	Agg	Ban	ık	Agg	Ва	nk	Agg	Bar	nk	Agg	%
	#	#%	#%	\$(000)	\$%	\$%	#	#%	#%	\$(000)	\$%	\$%	
					Ву	Reven	ue						
\$1 Million or Less	18	14.8	39.1	8,869	33.0	29.0	4	5.7	42.1	900	6.3	34.9	90.4
Over \$1 Million	13	10.7		4,636	17.3		11	15.7		6,323	44.6		9.0
Revenue Unknown	91	74.6		13,341	49.7		55	78.6		6,960	49.1		0.7
Total	122	100.0		26,846	100.0		70	100.0		14,183	100.0		100.0
					Ву	_oan S	ize						
\$100,000 or Less	56	45.9	84.3	2,503	9.3	32.1	37	52.9	87.3	1,568	11.1	33.1	
\$100,001 - \$250,000	32	26.2	9.8	5,227	19.5	24.1	15	21.4	7.9	2,465	17.4	23.5	
\$250,001 -\$1 Million	34	27.9	5.9	19,116	71.2	43.8	18	25.7	4.8	10,150	71.6	43.5	
Total	122	100.0	100.0	26,846	100.0	100.0	70	100.0	100.0	14,183	100.0	100.0	
			By Lo	oan Size	and Re	venue	s \$1 M	lillion o	r Less				
\$100,000 or Less	2	11.1		96	1.1		2	50.0		120	13.3		
\$100,001 - \$250,000	3	16.7		489	5.5		0	0.0		0	0.0		
\$250,001 -\$1 Million	13	72.2		8,284	93.4		2	50.0		780	86.7		
Total	18	100.0		8,869	100.0		4	100.0		900	100.0		

Source: 2021 FFIEC Census Data 2021 Dun & Bradstreet Data

2011-2015 U.S. Census Bureau: American Community Survey

Table D-22

Distributio	n of 2019 Sı	mall Busine	ss Lending	By Reven	ue Size of E	Businesses								
Assessment Area: Laredo MSA														
		Bai	nk And Agg	regate Loa	ns		Total							
	Ba	nk	Agg	Ва	nk	Agg	Businesses							
	#	#%	#%	\$(000)	\$%	\$%	%							
By Revenue														
<b>1 Million or Less</b> 21 48.8 44.6 6,687 51.6 37.6 89														
Over \$1 Million	13	30.2		5,671	43.8		9.7							
Revenue Unknown	9	20.9		603	4.7		0.7							
Total														
		В	y Loan Size	е										
\$100,000 or Less	13	30.2	88.7	858	6.6	33.6								
\$100,001 - \$250,000	13	30.2	6.2	2,289	17.7	19.2								
\$250,001 - \$1 Million	17	39.5	5.0	9,814	75.7	47.2								
Total	43	100.0	100.0	12,961	100.0	100.0								
	By Loa	n Size and	Revenues	\$1 Million o	r Less									
\$100,000 or Less	3	14.3		250	3.7									
\$100,001 - \$250,000	10	47.6		1,815	27.1									
\$250,001 - \$1 Million	8	38.1		4,622	69.1									
Total	21	100.0		6,687	100.0									

2019 Dun & Bradstreet Data

2011-2015 U.S. Census Bureau: American Community Survey

## Appendix D-4 Table D-23

	20	21 Fort Wo	orth Metropo	e D-23 olitan AA De	mographics	<b>.</b>		
Income Categories	Tract Dist		Families Inco	by Tract	Families % Level as % by T	< Poverty of Families	Families I	
	#	%	#	%	#	%	#	%
Low	47	13.2	39,666	8.5	14,651	36.9	106,853	22.9
Moderate	92	25.8	105,020	22.5	20,519	19.5	75,485	16.2
Middle	113	31.7	153,821	33.0	13,025	8.5	89,879	19.3
Upper	104	29.1	167,563	36.0	5,684	3.4	193,853	41.6
Unknown	1	0.3	0	0.0	0	0.0	0	0.0
Total AA	357	100.0	466,070	100.0	53,879	11.6	466,070	100.0
	Housing			Hous	ing Type by	Tract		
	Units by	01	wner-occupie	ed	Rer	ntal	Vac	ant
	Tract	#	% by tract	% by unit	#	% by unit	#	% by unit
Low	73,353	21,537	5.2	29.4	40,992	55.9	10,824	14.8
Moderate	179,506	77,148	18.8	43.0	83,981	46.8	18,377	10.2
Middle	242,240	141,409	34.4	58.4	84,570	34.9	16,261	6.7
Upper	237,874	170,392	41.5	71.6	53,708	22.6	13,774	5.8
Unknown	12	0	0.0	0.0	0	0.0	12	100.0
Total AA	732,985	410,486	100.0	56.0	263,251	35.9	59,248	8.1
	Total Busir			Busin	esses by Tra	ct & Revenu	e Size	
	Tra		Less Th \$1 M	nan or = illion	Over \$1	Million	Revenue No	ot Reported
	#	%	#	%	#	%	#	%
Low	7,340	6.9	6,614	6.6	660	10.6	66	6.0
Moderate	22,494	21.0	20,468	20.6	1,865	30.0	161	14.6
Middle	30,236	28.3	28,579	28.7	1,412	22.7	245	22.2
Upper	46,683	43.7	43,812	44.0	2,241	36.0	630	57.1
Unknown	127	0.1	82	0.1	44	0.7	1	0.1
Total AA	106,880	100.0	99,555	100.0	6,222	100.0	1,103	100.0
Percent	tage of Total E	usinesses:		93.1		5.8		1.0
				Far	ms by Tract	& Revenue S	Size	
	Total Farm	s by Tract	Less Th \$1 M	nan or = illion	Over \$1	Million	Revenue No	ot Reported
	#	%	#	%	#	%	#	%
Low	19	2.6	18	2.5	1	8.3	0	0.0
Moderate	83	11.4	83	11.6	0	0.0	0	0.0
Middle	178	24.5	175	24.5	3	25.0	0	0.0
Upper	447	61.5	439	61.4	8	66.7	0	0.0
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	727	100.0	715	100.0	12	100.0	0	0.0
Pe	rcentage of T	otal Farms:		98.3		1.7		0.0

Source: 2021 FFIEC Census Data

2021 Dun & Bradstreet Data

2011-2015 U.S. Census Bureau: American Community Survey

Table D-24

	20	20 Fort Wo	rth Metrop		emographics	<b>S</b>					
Income Categories	Tract Dist	tribution	Families Inco	-	Families ( Level as % by T	•	Families I				
	#	%	#	%	#	%	#	%			
Low	47	13.2	39,666	8.5	14,651	36.9	106,853	22.9			
Moderate	92	25.8	105,020	22.5	20,519	19.5	75,485	16.2			
Middle	113	31.7	153,821	33.0	13,025	8.5	89,879	19.3			
Upper	104	29.1	167,563	36.0	5,684	3.4	193,853	41.6			
Unknown	1	0.3	0	0.0	0	0.0	0	0.0			
Total AA	357	100.0	466,070	100.0	53,879	11.6	466,070	100.0			
	Housing			Hous	ing Type by	Tract					
	Units by	0	wner-occupie	ed	Rer	ntal	I Vacant				
	Tract	#	% by tract	% by unit	#	% by unit	% by unit				
Low	73,353	21,537	5.2	29.4	40,992	55.9	10,824	14.8			
Moderate	179,506	77,148	18.8	43.0	83,981	46.8	18,377	10.2			
Middle	242,240	141,409	34.4	58.4	84,570	34.9	16,261	6.7			
Upper	237,874	170,392	41.5	71.6	53,708	22.6	13,774	5.8			
Unknown	12	0	0.0	0.0	0	0.0	12	100.0			
Total AA	732,985	410,486	100.0	56.0	263,251	35.9	59,248	8.1			
	Total Busir Tra		Less Th \$1 M		Over \$1	Million	Revenue No	ot Reported			
	#	%	#	%	#	%	#	%			
Low	7,162	6.8	6,454	6.6	656	10.3	52	4.9			
Moderate	22,161	21.1	20,105	20.6	1,907	30.1	149	14.0			
Middle	29,693	28.3	27,988	28.7	1,463	23.1	242	22.8			
Upper	45,816	43.7	42,926	44.0	2,272	35.8	618	58.2			
Unknown	126	0.1	83	0.1	42	0.7	1	0.1			
Total AA	104,958	100.0	97,556	100.0	6,340	100.0	1,062	100.0			
Percen	tage of Total E	Businesses:		92.9		6.0		1.0			
				Far	ms by Tract	& Revenue S	Size				
	Total Farms	s by Tract	Less Th		Over \$1	Million	Revenue No	ot Reported			
	#	%	#	%	#	%	#	%			
Low	19	2.5	18	2.4	1	9.1	0	0.0			
Moderate	85	11.4	85	11.5	0	0.0	0	0.0			
Middle	189	25.3	188	25.5	1	9.1	0	0.0			
Upper	455	60.8	446	60.5	9	81.8	0	0.0			
Unknown	0	0.0	0	0.0	0	0.0	0	0.0			
Total AA	748	100.0	737	100.0	11	100.0	0	0.0			
	ercentage of T		Percentage of Total Farms: 98.5 1.5								

Source: 2020 FFIEC Census Data 2020 Dun & Bradstreet Data

2011-2015 U.S. Census Bureau: American Community Survey

Table D-25

	201	0 Fort Wor	th Metropo		mographic	•		
	201	a LOIT MOI			• .	< Poverty		
Income Categories	Tract Dist	ribution	Families Inco	-	Level as %	of Families Tract	# 106,853 9.5	by Family ome
	#	%	#	%	#	%	#	%
Low	47	13.2	39,666	8.5	14,651	36.9	106,853	22.9
Moderate	92	25.8	105,020	22.5	20,519	19.5	75,485	16.2
Middle	113	31.7	153,821	33.0	13,025	8.5	89,879	19.3
Upper	104	29.1	167,563	36.0	5,684	3.4	193,853	41.6
Unknown	1	0.3	0	0.0	0	0.0	0	0.0
Total AA	357	100.0	466,070	100.0	53,879	11.6	466,070	100.0
	Housing			Hous	ing Type by	Tract		
	Units by	Ov	vner-occupi	ed	Rei	ntal	Vac	ant
	Tract	#	% by tract	% by unit	#	% by unit	#	% by unit
Low	73,353	21,537	5.2	29.4	40,992	55.9	10,824	14.8
Moderate	179,506	77,148	18.8	43.0	83,981	46.8	18,377	10.2
Middle	242,240	141,409	34.4	58.4	84,570	34.9	16,261	6.7
Upper	237,874	170,392	41.5	71.6	53,708	22.6	13,774	5.8
Unknown	12	0	0.0	0.0	0	0.0	12	100.0
Total AA	732,985	410,486	100.0	56.0	263,251	35.9	59,248	8.1
				Busine	sses by Tra	ct & Revenu	ie Size	
	Total Busin Trac	- 1	Less Th		Over \$1	Million	Revenue N	ot Reported
	#	%	#	%	#	%	#	%
Low	6,973	6.8	6,257	6.6	664	10.3	52	4.9
Moderate	21,808	21.3	19,712	20.8	1,950	30.4	146	13.8
Middle	28,964	28.3	27,242	28.7	1,471	22.9	251	23.7
Upper	44,431	43.4	41,528	43.8	2,295	35.8	608	57.5
Unknown	111	0.1	74	0.1	36	0.6	1	0.1
Total AA	102,287	100.0	94,813	100.0	6,416	100.0	1,058	100.0
Percent	age of Total B	usinesses:		92.7		6.3		1.0
				Farr	ns by Tract	& Revenue	Size	
	Total Farms	by Tract	Less Th		Over \$1	Million	Revenue N	ot Reported
	#	%	#	%	#	%	#	%
Low	18	2.4	17	2.3	1	7.1	0	0.0
Moderate	90	12.0	89	12.1	1	7.1	0	0.0
Middle	205	27.4	204	27.8	1	7.1	0	0.0
Upper	435	58.2	424	57.8	11	78.6	0	0.0
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	748	100.0	734	100.0	14	100.0	0	0.0
101417171								

Source: 2019 FFIEC Census Data 2019 Dun & Bradstreet Data

2011-2015 U.S. Census Bureau: American Community Survey

Table D-26

	טווטעווט	on of 20		d 2021 ssessn		_	age Le	_	-		vel of	Geogr	aphy
			A				ate Loans			an			
Geographic			20	20					20	21			Owner Occupied
Income Level	Ва	nk	Agg	Ва	nk	Agg	Bai	nk	Agg	Ва	nk	Agg	Units %
	#	#%	#%	\$(000)	\$%	\$%	#	#%	#%	\$(000)	\$%	\$%	
					H	ome Purc	chase Loa	ıns					
Low	0	0.0	2.9	0	0.0	1.8	0	0.0	3.6	0	0.0	2.2	5.2
Moderate	2	28.6	14.1	302	3.0	11.0	0	0.0	16.4	0	0.0	12.6	18.8
Middle	2	28.6	36.9	5,260	51.9	31.3	1	9.1	34.0	140	2.7	28.7	34.4
Upper	3	42.9	46.1	4,570	45.1	55.8	10	90.9	45.9	4,955	97.3	56.5	41.5
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Total	7	100.0	100.0	10,132	100.0	100.0	11	100.0	100.0	5,095	100.0	100.0	100.0
						Refinan	ce Loans						
Low	0	0.0	1.1	0	0.0	0.7	0	0.0	1.5	0	0.0	0.9	5.2
Moderate	1	25.0	9.8	105	11.8	7.2	0	0.0	11.2	0	0.0	8.1	18.8
Middle	0	0.0	29.4	0	0.0	23.4	6	35.3	31.9	1,390	19.9	25.5	34.4
Upper	3	75.0	59.7	786	88.2	68.7	11	64.7	55.4	5,587	80.1	65.4	41.5
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Total	4	100.0	100.0	891	100.0	100.0	17	100.0	100.0	6,977	100.0	100.0	100.0
					Hon	ne Impro	vement L	oans					
Low	0	0.0	2.2	0	0.0	1.6	0	0.0	2.7	0	0.0	1.7	5.2
Moderate	1	100.0	11.0	155	100.0	9.1	0	0.0	11.6	0	0.0	9.1	18.8
Middle	0	0.0	28.7	0	0.0	24.4	0	0.0	28.2	0	0.0	23.5	34.4
Upper	0	0.0	58.1	0	0.0	65.0	0	0.0	57.5	0	0.0	65.7	41.5
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Total	1	100.0	100.0	155	100.0	100.0	0	0.0	100.0	0	0.0	100.0	100.0
						Multifam	ily Loans						Multi-family Units %
Low	0	0.0	20.4	0	0.0	13.8	1	25.0	15.9	2,345	18.1	15.7	16.4
Moderate	0	0.0	34.7	0	0.0	31.2	0	0.0	36.0	0	0.0	35.8	32.2
Middle	0	0.0	25.2	0	0.0	22.2	3	75.0	32.9	10,576	81.9	24.5	31.2
Upper	0	0.0	19.7	0	0.0	32.7	0	0.0	15.2	0	0.0	24.1	20.3
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Total	0	0.0	100.0	0	0.0	100.0	4	100.0	100.0	12,921	100.0	100.0	100.0
					Total	Home Mo	ortgage L	oans					Owner Occupied Units %
Low	0	0.0	2.1	0	0.0	1.9	1	3.0	2.5	2,345	9.1	2.5	5.2
Moderate	4	30.8	12.2	562	4.9	10.3	U	0.0	13.7	U	0.0	12.2	18.8
Middle	2	15.4	33.2	5,260	46.2	27.1	10	30.3	32.8	12,106	47.0	26.8	34.4
Upper	7	53.8	52.6	5,551	48.8	60.7	22	66.7	50.9	11,292	43.9	58.5	41.5
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Total	13	100.0	100.0	11,373	100.0	100.0	33	100.0	100.0	25,743	100.0	100.0	100.0

2011-2015 U.S. Census Bureau: American Community Survey

Table D-27

	Distribution	of 2019 Hom		e ט-צו Lending By ∣	Income Leve	l of Geograp	ohy
				ort Worth M		٠.	-
			Bank And Agg	regate Loans			
Geographic Income Level	Ва	nk	Agg	Ва	nk	Agg	Owner Occupied Units %
	#	#%	#%	\$(000)	\$%	\$%	<b></b>
		•	Home Pur	chase Loans			
Low	0	0.0	2.7	0	0.0	1.6	5.2
Moderate	0	0.0	15.2	0	0.0	11.5	18.8
Middle	0	0.0	35.4	0	0.0	30.0	34.4
Upper	1	100.0	46.7	332	100.0	56.8	41.5
Unknown	0	0.0	0.0	0	0.0	0.0	0.0
Total	1	100.0	100.0	332	100.0	100.0	100.0
	,		Refinal	nce Loans			
Low	0	0.0	1.5	0	0.0	0.9	5.2
Moderate	1	20.0	11.9	125	12.6	8.2	18.8
Middle	1	20.0	32.6	172	17.3	25.5	34.4
Upper	3	60.0	53.9	696	70.1	65.4	41.5
Unknown	0	0.0	0.0	0	0.0	0.0	0.0
Total	5	100.0	100.0	993	100.0	100.0	100.0
			Home Impro	vement Loans			
Low	0	0.0	2.9	0	0.0	2.5	5.2
Moderate	0	0.0	12.4	0	0.0	9.3	18.8
Middle	0	0.0	30.7	0	0.0	27.6	34.4
Upper	0	0.0	53.9	0	0.0	60.6	41.5
Unknown	0	0.0	0.0	0	0.0	0.0	0.0
Total	0	0.0	100.0	0	0.0	100.0	100.0
			Multifami	ly Loans			Multi-family Units %
Low	0	0.0	18.3	0	0.0	15.7	16.4
Moderate	0	0.0	31.7	0	0.0	26.6	32.2
Middle	0	0.0	26.1	0	0.0	27.1	31.2
Upper	0	0.0	23.9	0	0.0	30.6	20.3
Unknown	0	0.0	0.0	0	0.0	0.0	0.0
Total	0	0.0	100.0	0	0.0	100.0	100.0
			Total Home Mo	ortgage Loans			Owner Occupied Units %
Low	0	0.0	2.4	0	0.0	3.0	5.2
Moderate	1	16.7	14.2	125	9.4	12.4	18.8
Middle	1	16.7	34.5	172	13.0	28.5	34.4
Upper	4	66.7	48.8	1,028	77.6	56.2	41.5
Unknown	0	0.0	0.0	0	0.0	0.0	0.0
Total	6	100.0	100.0	1,325	100.0	100.0	100.0

2011-2015 U.S. Census Bureau: American Community Survey

Table D-28

Distribution of 2020 and 2021 Small Business Lending By Income Level of Geography															
	Assessment Area: Fort Worth Metropolitan														
	Bank And Aggregate Loans By Year														
Geographic		2020 2021													
Income Level	Ва	Bank Agg Bank Agg Bank Agg													
	#														
Low	6	10.9	7.0	3,466	29.1	8.5	1	3.3	6.9	153	1.5	8.5	6.9		
Moderate	11	20.0	21.5	2,127	17.9	24.2	4	13.3	21.2	1,363	13.7	24.1	21.0		
Middle	16	29.1	25.6	2,546	21.4	22.7	11	36.7	26.6	3,171	31.8	22.9	28.3		
Upper	22	40.0	45.3	3,761	31.6	43.9	14	46.7	44.6	5,289	53.0	43.9	43.7		
Unknown	0	0.0	0.2	0.1											
Total	55	100.0	100.0	11.900	100.0	100.0	30	100.0	100.0	9.976	100.0	100.0	100.0		

2021 Dun & Bradstreet Data

2011-2015 U.S. Census Bureau: American Community Survey

Note: Percentages may not total 100.0 percent due to rounding.

Table D-29

Di	Distribution of 2019 Small Business Lending By Income Level of Geography														
	Assessment Area: Fort Worth Metropolitan														
Geographic	eographic Bank And Aggregate Loans														
Income	Ва	Businesses													
Level	Bank   Agg   Bank   Agg														
Low	0 0.0 6.7 0 0.0 8.7														
Moderate	1	6.3	21.3	900	11.2	24.0	21.3								
Middle	4	25.0	25.5	1,290	16.1	22.0	28.3								
Upper	11	68.8	44.9	5,820	72.7	44.3	43.4								
Unknown	0	0.0	0.1	0	0.0	0.2	0.1								
Total	16	100.0	100.0	8,010	100.0	100.0	100.0								

Source: 2019 FFIEC Census Data

2019 Dun & Bradstreet Data

2011-2015 U.S. Census Bureau: American Community Survey

Table D-30

Di	istrihu	tion of	2020 :	and 202	21 Hon		D-30 tgage l	endin	a By P	orrow	er Inco	me l e	vel
	J. IDU			ssessn					_			=0	
							ate Loans						
Borrower Income			2020						20	21			Families by Family
Level	Ва	nk	Agg	Ва	nk	Agg	Bai	nk	Agg	Ва	nk	Agg	Income %
	#	#%	#%	\$(000)	\$%	\$%	#	#%	#%	\$(000)	\$%	\$%	
					Н	ome Purc	hase Loa	ıns					
Low	0	0.0	3.9	0	0.0	2.2	0	0.0	2.8	0	0.0	1.4	22.9
Moderate	1	14.3	21.0	158	1.6	15.5	0	0.0	16.4	0	0.0	11.6	16.2
Middle	0	0.0	26.5	0	0.0	23.8	1	9.1	22.7	275	5.4	19.9	19.3
Upper	4	57.1	38.3	5,342	52.7	47.8	10	90.9	35.7	4,820	94.6	46.9	41.6
Unknown	2	28.6	10.3	4,632	45.7	10.7	0	0.0	22.5	0	0.0	20.1	0.0
Total	7	100.0	100.0	10,132	100.0	100.0	11	100.0	100.0	5,095	100.0	100.0	100.0
						Refinan	ce Loans						
Low	0	0.0	2.9	0	0.0	1.4	0	0.0	3.6	0	0.0	1.9	22.9
Moderate	0	0.0	10.4	0	0.0	6.6	1	5.9	11.6	252	3.6	7.5	16.2
Middle	0	0.0	18.1	0	0.0	14.0	6	35.3	18.5	1,359	19.5	14.5	19.3
Upper	3	75.0	45.3	691	77.6	54.0	10	58.8	41.9	5,366	76.9	51.0	41.6
Unknown	1	25.0	23.3	200	22.4	23.9	0	0.0	24.3	0	0.0	25.0	0.0
Total	4	100.0	100.0	891	100.0	100.0	17	100.0	100.0	6,977	100.0	100.0	100.0
					Hon	ne Impro	vement L	oans					
Low	0	0.0	4.8	0	0.0	2.8	0	0.0	5.5	0	0.0	3.3	22.9
Moderate	0	0.0	13.1	0	0.0	9.6	0	0.0	12.1	0	0.0	8.5	16.2
Middle	0	0.0	19.3	0	0.0	16.9	0	0.0	18.2	0	0.0	15.7	19.3
Upper	0	0.0	60.1	0	0.0	67.0	0	0.0	60.5	0	0.0	68.1	41.6
Unknown	1	100.0	2.7	155	100.0	3.7	0	0.0	3.7	0	0.0	4.4	0.0
Total	1	100.0	100.0	155	100.0	100.0	0	0.0	100.0	0	0.0	100.0	100.0
					Total	Home M	ortgage i	Loans					
Low	0	0.0	3.3	0	0.0	1.8	0	0.0	3.3	0	0.0	1.7	22.9
Moderate	1	7.7	14.8	158	1.4	10.6	1	3.4	13.7	252	2.0	9.5	16.2
Middle	0	0.0	21.1	0	0.0	18.3	7	24.1	20.2	1,634	12.7	17.0	19.3
Upper	8	61.5	40.8	6,228	54.8	50.2	21	72.4	39.2	10,936	85.3	49.0	41.6
Unknown	4	30.8	19.9	4,987	43.8	19.0	0	0.0	23.8	0	0.0	22.8	0.0
Total	13	100.0	100.0	11,373	100.0	100.0	29	100.0	100.0	12,822	100.0	100.0	100.0

Source: 2021 FFIEC Census Data

2011-2015 U.S. Census Bureau: American Community Survey

Note: Percentages may not total 100.0 percent due to rounding.

Multifamily loans are not included in the borrower distribution analysis.

Table D-31

	Distributio	n of 2019 Ho			-	ncome Leve	I
		Assessn		ort Worth M	etropolitan		
Borrower			Bank And Agg	gregate Loans			Families by
Income Level	Ва	nk	Agg	Ва	nk	Agg	Family Income %
	#	#%	#%	\$(000)	\$%	\$%	
ļ			Home Pur	chase Loans			
Low	0	0.0	2.8	0	0.0	1.5	22.9
Moderate	0	0.0	16.8	0	0.0	11.6	16.2
Middle	0	0.0	24.8	0	0.0	21.2	19.3
Upper	0	0.0	40.7	0	0.0	51.5	41.6
Unknown	1	100.0	14.8	332	100.0	14.2	0.0
Total	1	100.0	100.0	332	100.0	100.0	100.0
			Refina	nce Loans			
Low	0	0.0	4.2	0	0.0	2.0	22.9
Moderate	0	0.0	11.8	0	0.0	7.1	16.2
Middle	0	0.0	18.8	0	0.0	14.0	19.3
Upper	1	20.0	45.3	348	35.0	55.3	41.6
Unknown	4	80.0	19.9	645	65.0	21.6	0.0
Total	5	100.0	100.0	993	100.0	100.0	100.0
			Home Impro	ovement Loans			
Low	0	0.0	4.7	0	0.0	3.2	22.9
Moderate	0	0.0	14.2	0	0.0	10.8	16.2
Middle	0	0.0	18.9	0	0.0	16.0	19.3
Upper	0	0.0	58.3	0	0.0	64.0	41.6
Unknown	0	0.0	4.0	0	0.0	6.0	0.0
Total	0	0.0	100.0	0	0.0	100.0	100.0
			Total Home I	Mortgage Loans	3		
Low	0	0.0	3.3	0	0.0	1.7	22.9
Moderate	0	0.0	14.8	0	0.0	10.0	16.2
Middle	0	0.0	22.2	0	0.0	18.6	19.3
Upper	1	16.7	42.0	348	26.3	52.3	41.6
Unknown	5	83.3	17.7	977	73.7	17.4	0.0
Total	6	100.0	100.0	1,325	100.0	100.0	100.0

2011-2015 U.S. Census Bureau: American Community Survey

Note: Percentages may not total 100.0 percent due to rounding.

Multifamily loans are not included in the borrower distribution analysis.

Table D-32

Distrib	ution o	f 2020	and 20	021 Sma	II Busi	ness L	ending	By Re	evenue	Size o	f Busir	esses	
			Asse	ssment	Area:	Fort W	orth M	letropo	litan				
				Bank	And A	ggrega	te Loa	ns By	Year				
			20	020					20	21			Total Businesses
	Ва	nk	Agg	Bar	ık	Agg	Ва	nk	Agg	Ва	nk	Agg	%
	#	#%	#%	\$(000)	\$%	\$%	#	#%	#%	\$(000)	\$%	\$%	
					Ву	Reveni	ue						
\$1 Million or Less	14	25.5	37.6	4,929	41.4	25.1	9	30.0	41.0	3,607	36.2	28.5	93.1
Over\$1 Million	3	5.5		850	7.1		3	10.0		2,435	24.4		5.8
Revenue Unknown	38	69.1		6,121	51.4		18	60.0		3,934	39.4		1.0
Total	55	100.0		11,900	100.0		30	100.0		9,976	100.0		100.0
					Ву І	oan S	ize						
\$100,000 or Less	30	54.5	87.0	1,221	10.3	32.1	9	30.0	91.8	341	3.4	36.9	
\$100,001 - \$250,000	8	14.5	7.4	1,654	13.9	20.0	8	26.7	4.5	1,341	13.4	17.0	
\$250,001 - \$1 Million	17	30.9	5.6	9,025	75.8	47.9	13	43.3	3.8	8,294	83.1	46.1	
Total	55	100.0	100.0	11,900	100.0	100.0	30	100.0	100.0	9,976	100.0	100.0	
			By Loa	an Size a	and Re	venue	s \$1 M	illion o	r Less				
\$100,000 or Less	2	14.3		150	3.0		2	22.2		132	3.7		
\$100,001 - \$250,000	5	35.7		1,062	21.5		2	22.2		325	9.0		
\$250,001 - \$1 Million	7	50.0		3,717	75.4		5	55.6		3,150	87.3		
Total	14	100.0		4,929	100.0		9	100.0		3,607	100.0		

Source: 2021 FFIEC Census Data 2021 Dun & Bradstreet Data

2011-2015 U.S. Census Bureau: American Community Survey

Table D-33

Distribution	n of 2019 Sı	mall Busine	ss Lending	By Reven	ue Size of E	Businesses	i
	Asses	ssment Are	a: Fort Wo	rth Metropo	olitan		
		Bai	nk And Agg	regate Loa	ns		Total
	Ba	nk	Agg	Ва	nk	Agg	Businesses
	#	#%	#%	\$(000)	\$%	\$%	%
			By Revenue				
\$1 Million or Less	11	68.8	46.3	5,720	71.4	34.6	92.7
Over \$1 Million	3	18.8		1,465	18.3		6.3
Revenue Unknown	2	12.5		825	10.3		1.0
Total	16	100.0		8,010	100.0		100.0
		В	By Loan Size	е			
\$100,000 or Less	3	18.8	93.0	160	2.0	37.5	
\$100,001 - \$250,000	3	18.8	3.5	426	5.3	14.8	
\$250,001 - \$1 Million	10	62.5	3.6	7,424	92.7	47.7	
Total	16	100.0	100.0	8,010	100.0	100.0	
	By Loa	n Size and	Revenues	\$1 Million o	r Less		
\$100,000 or Less	2	18.2		85	1.5		
\$100,001 - \$250,000	2	18.2		301	5.3		
\$250,001 - \$1 Million	7	63.6		5,334	93.3		
Total	11	100.0		5,720	100.0		

2019 Dun & Bradstreet Data

2011-2015 U.S. Census Bureau: American Community Survey

#### APPENDIX E – NONMETROPOLITAN LIMITED-SCOPE ASSESSMENT AREAS

# Appendix E-1 Table

E-1

	0004 5			-1	A D	-1-1			
Income Categories	Tract Dis		Families	by Tract	II .		Families by Family Income		
	#	%	#	%	#	%	#	%	
Low	0	0.0	0	0.0	0	0.0	461	24.1	
Moderate	0	0.0	0	0.0	0	0.0	326	17.0	
Middle	2	100.0	1,916	100.0	315	16.4	323	16.9	
Upper	0	0.0	0	0.0	0	0.0	806	42.1	
Unknown	0	0.0	0	0.0	0	0.0	0	0.0	
Total AA	2	100.0	1,916	100.0	315	16.4	1,916	100.0	
	Housing			Hous	ing Type by	Tract	•		
	Units by	0	wner-occupi	ed	Rei	ntal	Vac	acant	
	Tract	#	% by tract	% by unit	#	% by unit	#	% by unit	
Low	0	0	0.0	0.0	0	0.0	0	0.0	
Moderate	0	0	0.0	0.0	0	0.0	0	0.0	
Middle	3,727	2,035	100.0	54.6	718	19.3	974	26.1	
Upper	0	0	0.0	0.0	0	0.0	0	0.0	
Unknown	0	0	0.0	0.0	0	0.0	0	0.0	
Total AA	3,727	2,035	100.0	54.6	718	19.3	974	26.1	
	Businesses by Tract & Revenue Size Total Businesses by								
	Tra	act		illion	Over \$1	Million	Revenue N	ot Reported	
	#	%	#	%	#	%	#	%	
Low	0	0.0	0	0.0	0	0.0	0	0.0	
Mode rate	0	0.0	0	0.0	0	0.0	0	0.0	
Middle	227	100.0	198	100.0	21	100.0	8	100.0	
Upper	0	0.0	0	0.0	0	0.0	0	0.0	
Unknown	0	0.0	0	0.0	0	0.0	0	0.0	
Total AA	227	100.0	198	100.0	21	100.0	8	100.0	
Percent	tage of Total E	Businesses:		87.2		9.3		3.5	
				Far	ms by Tract	& Revenue \$	Size		
	Total Farm	s by Tract	1	nan or = illion	Over \$1	Million	Revenue N	ot Reported	
	#	%	#	%	#	%	#	%	
Low	0	0.0	0	0.0	0	0.0	0	0.0	
Moderate	0	0.0	0	0.0	0	0.0	0	0.0	
Middle	28	100.0	28	100.0	0	0.0	0	0.0	
Upper	0	0.0	0	0.0	0	0.0	0	0.0	
Unknown	0	0.0	0	0.0	0	0.0	0	0.0	
Total AA	28	100.0	28	100.0	0	0.0	0	0.0	
Percentage of Total Farms: 100.0 0.0						0.0			

Source: 2021 FFIEC Census Data

2021 Dun & Bradstreet Data 2011-2015 U.S. Census Bureau: American Community Survey

Table E-2

	2020 1	Refugio Cou	inty Nonme	e E-Z tropolitan A	A Demogra	ohics		
Income Categories		tribution	T .	by Tract	Families 6		Families Inco	-
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	461	24.1
Moderate	0	0.0	0	0.0	0	0.0	326	17.0
Middle	2	100.0	1,916	100.0	315	16.4	323	16.9
Upper	0	0.0	0	0.0	0	0.0	806	42.1
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	2	100.0	1,916	100.0	315	16.4	1,916	100.0
	Housing			Hous	ing Type by	Tract		
	Units by	01	wner-occupie	ed	Rer	ntal	Vac	ant
	Tract	#	% by tract	% by unit	#	% by unit	#	% by unit
Low	0	0	0.0	0.0	0	0.0	0	0.0
Moderate	0	0	0.0	0.0	0	0.0	0	0.0
Middle	3,727	2,035	100.0	54.6	718	19.3	974	26.1
Upper	0	0	0.0	0.0	0	0.0	0	0.0
Unknown	0	0	0.0	0.0	0	0.0	0	0.0
Total AA	3,727	2,035	100.0		718	19.3		26.1
	Total Busi	noonoo bu		Busin	esses by Tra	ct & Revenu	e Size	
	1	act		nan or = illion	Over \$1	Million	Revenue N	ot Reported
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	0	0.0
Moderate	0	0.0	0	0.0	0	0.0	0	0.0
Middle	227	100.0	198	100.0	21	100.0	8	100.0
Upper	0	0.0	0	0.0	0	0.0	0	0.0
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	227	100.0	198	100.0	21	100.0	8	100.0
Percent	age of Total E	Businesses:		87.2		9.3		3.5
				Far	ms by Tract	& Revenue S	Size	
	Total Farm	s by Tract	1	nan or = illion	Over \$1	Million	Revenue N	ot Reported
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	0	0.0
Moderate	0	0.0	0	0.0	0	0.0	0	0.0
Middle	29	100.0	29	100.0	0	0.0	0	0.0
Upper	0	0.0	0	0.0	0	0.0	0	0.0
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	29	100.0	29	100.0	0	0.0	0	0.0
	rcentage of 1			100.0		0.0		0.0
Source: 2020 FEIEC Census I			L		I		L	

2020 Dun & Bradstreet Data

2011-2015 U.S. Census Bureau: American Community Survey

Table E-3

	2019 Re	fugio Cou	nty Nonmet	ropolitan A	A Demogra	phics		
Income Categories	Tract Dis			by Tract	Families &	-	Families Inco	-
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	461	24.1
Moderate	0	0.0	0	0.0	0	0.0	326	17.0
Middle	2	100.0	1,916	100.0	315	16.4	323	16.9
Upper	0	0.0	0	0.0	0	0.0	806	42.1
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	2	100.0	1,916	100.0	315	16.4	1,916	100.0
	Housing			Hous	ing Type by	Tract		
	Units by	01	wner-occupi	ed	Rei	ntal	Vac	ant
	Tract	#	% by tract	% by unit	#	% by unit	#	% by unit
Low	0	0	0.0	0.0	0	0.0	0	0.0
Moderate	0	0	0.0	0.0	0	0.0	0	0.0
Middle	3,727	2,035	100.0	54.6	718	19.3	974	26.1
Upper	0	0	0.0	0.0	0	0.0	0	0.0
Unknown	0	0	0.0	0.0	0	0.0	0	0.0
Total AA	3,727	2,035	100.0	54.6	718	19.3	974	26.1
				Busine	sses by Tra	ct & Revenu	ie Size	
	Total Busir Tra		Less Th	an or = illion	Over \$1	Million	Revenue N	ot Reported
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	0	0.0
Moderate	0	0.0	0	0.0	0	0.0	0	0.0
Middle	216	100.0	188	100.0	21	100.0	7	100.0
Upper	0	0.0	0	0.0	0	0.0	0	0.0
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
Total AA	216	100.0	188	100.0	21	100.0	7	100.0
Percenta	age of Total B	usinesses:		87.0		9.7		3.2
				Fari	ns by Tract	& Revenue	Size	
	Total Farm	s by Tract	Less Th	an or = illion	Over \$1	Million	Revenue N	ot Reported
	#	%	#	%	#	%	#	%
Low	0	0.0	0	0.0	0	0.0	0	0.0
Moderate	0	0.0	0	0.0	0	0.0	0	0.0
Middle	30	100.0	30	100.0	0	0.0	0	0.0
Upper	0	0.0	0	0.0	0	0.0	0	0.0
Unknown	0	0.0	0	0.0	0	0.0	0	0.0
		400.0		400.0	_	0.0		0.0
Total AA	30	100.0	30	100.0	0	0.0	0	0.0

2019 Dun & Bradstreet Data

2011-2015 U.S. Census Bureau: American Community Survey

Table E-4

Dis	tributio	on of 20		d 2021		Mortg	_	_	-			Geogr	aphy
			Asses	sment			o Cour ate Loans			politan	1		
Geographic			20					_,	20	21			Owner Occupied
Income Level	Ва	nk	Agg	Ва	nk	Agg	Bai	nk	Agg	Bai	nk	Agg	Units %
	#	#%	#%	\$(000)	\$%	\$%	#	#%	#%	\$(000)	\$%	\$%	
					Н	ome Pur	chase Loa	ins					
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Moderate	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Middle	3	100.0	100.0	181	100.0	100.0	1	100.0	100.0	143	100.0	100.0	100.0
Upper	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Total	3	100.0	100.0	181	100.0	100.0	1	100.0	100.0	143	100.0	100.0	100.0
						Refinan	ce Loans						
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Moderate	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Middle	0	0.0	100.0	0	0.0	100.0	0	0.0	100.0	0	0.0	100.0	100.0
Upper	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Total	0	0.0	100.0	0	0.0	100.0	0	0.0	100.0	0	0.0	100.0	100.0
					Hon	ne Impro	vement L	oans					
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Moderate	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Middle	0	0.0	100.0	0	0.0	100.0	0	0.0	100.0	0	0.0	100.0	100.0
Upper	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Total	0	0.0	100.0	0	0.0	100.0	0	0.0	100.0	0	0.0	100.0	100.0
						Multifam	ily Loans						Multi-family Units %
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Moderate	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Middle	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	100.0
Upper	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Total	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	100.0
					Total	Home M	ortgage L	oans		'			Owner Occupied Units %
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Moderate	U	0.0	0.0	U	0.0	0.0	U	0.0	0.0	U	0.0	0.0	0.0
Middle	3	100.0	100.0	181	100.0	100.0	1	100.0	100.0	143	100.0	100.0	100.0
Upper	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Unknown	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Total	3	100.0	100.0	181	100.0	100.0	1	100.0	100.0	143	100.0	100.0	100.0

2011-2015 U.S. Census Bureau: American Community Survey

Table E-5

С		of 2019 Hom	e Mortgage				ohy
		Assessment	Area: Refug Bank And Agg		onmetropolit	an	
Geographic	Ba	nk	Agg	Ва	nk	Agg	Owner Occupied
Income Level	#	#%	#%	\$(000)	\$%	\$%	Units %
ļ			Home Pur	chase Loans	-		<u> </u>
Low	0	0.0	0.0	0	0.0	0.0	0.0
Moderate	0	0.0	0.0	0	0.0	0.0	0.0
Middle	0	0.0	100.0	0	0.0	100.0	100.0
Upper	0	0.0	0.0	0	0.0	0.0	0.0
Unknown	0	0.0	0.0	0	0.0	0.0	0.0
Total	0	0.0	100.0	0	0.0	100.0	100.0
			Refinar	nce Loans			
Low	0	0.0	0.0	0	0.0	0.0	0.0
Moderate	0	0.0	0.0	0	0.0	0.0	0.0
Middle	0	0.0	100.0	0	0.0	100.0	100.0
Upper	0	0.0	0.0	0	0.0	0.0	0.0
Unknown	0	0.0	0.0	0	0.0	0.0	0.0
Total	0	0.0	100.0	0	0.0	100.0	100.0
			Home Impro	vement Loans			
Low	0	0.0	0.0	0	0.0	0.0	0.0
Moderate	0	0.0	0.0	0	0.0	0.0	0.0
Middle	0	0.0	100.0	0	0.0	100.0	100.0
Upper	0	0.0	0.0	0	0.0	0.0	0.0
Unknown	0	0.0	0.0	0	0.0	0.0	0.0
Total	0	0.0	100.0	0	0.0	100.0	100.0
			Multifami	ly Loans			Multi-family Units %
Low	0	0.0	0.0	0	0.0	0.0	0.0
Moderate	0	0.0	0.0	0	0.0	0.0	0.0
Middle	0	0.0	0.0	0	0.0	0.0	100.0
Upper	0	0.0	0.0	0	0.0	0.0	0.0
Unknown	0	0.0	0.0	0	0.0	0.0	0.0
Total	0	0.0	0.0	0	0.0	0.0	100.0
			Total Home Mo	ortgage Loans			Owner Occupied Units %
Low	0	0.0	0.0	0	0.0	0.0	0.0
Moderate	0	0.0	0.0	0	0.0	0.0	0.0
Middle	1	100.0	100.0	40	100.0	100.0	100.0
Upper	0	0.0	0.0	0	0.0	0.0	0.0
Unknown	0	0.0	0.0	0	0.0	0.0	0.0
Total	1	100.0	100.0	40	100.0	100.0	100.0

2011-2015 U.S. Census Bureau: American Community Survey

Table E-6

Dis	Distribution of 2020 and 2021 Small Business Lending By Income Level of Geography												
			Asse	ssment	Area: I	Refugio	o Coun	ty Non	metro	politan			
				Bank	And A	ggreg	ate Loa	ns By	Year				
Geographic			20	020					20	)21			Total
Income Level	Ва	nk											Businesses %
Level	#	#%	#%	\$(000)	\$%	\$%	#	#%	#%	\$(000)	\$%	\$%	/0
Low	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Moderate	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Middle	5	100.0	95.6	100	100.0	96.5	6	100.0	96.8	337	100.0	97.6	100.0
Upper	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0.0
Unknown	0	0 0.0 0.0 0 0.0 0.0 0 0.0 0.0 0.0 0.0										0.0	0.0
Total	5	100.0	100.0	100	100.0	100.0	6	100.0	100.0	337	100.0	100.0	100.0

2021 Dun & Bradstreet Data

2011-2015 U.S. Census Bureau: American Community Survey

Note: Percentages may not total 100.0 percent due to rounding.

Table E-7

			Tab	IC L-7									
Dis	stribution o	of 2019 Small	Business L	ending By In	come Level	of Geograph	ny						
	A	ssessment A	Area: Refugi	County No	nmetropolita	an							
Geographic	Geographic Bank And Aggregate Loans												
Income	Ва	Bank Agg Bank Agg											
Level	#												
Low	0	0.0	0.0	0	0.0	0.0	0.0						
Moderate	0	0.0	0.0	0	0.0	0.0	0.0						
Middle	2	100.0	85.6	163	100.0	93.8	100.0						
Upper	0	0.0	0.0	0	0.0	0.0	0.0						
Unknown	0	0.0	0.0	0	0.0	0.0	0.0						
Total	2	100.0	100.0	163	100.0	100.0	100.0						

Source: 2019 FFIEC Census Data

2019 Dun & Bradstreet Data

2011-2015 U.S. Census Bureau: American Community Survey

Table E-8

stribu	tion of	2020 a	and 202	21 Hon		e E-8 tgage l	_endin	g By B	orrowe	r Inco	me Le	vel
		Asses	sment	Area:	Refugi	o Cour	ity Noi	nmetro	politan	ı		
			E	Bank And	l Aggrega	ate Loans	By Year					
		2020						20	21			Families by Family
Ва	nk	Agg	Bai	nk	Agg	Bai	nk	Agg	Bai	nk	Agg	Income %
#	#%	#%	\$(000)	\$%	\$%	#	#%	#%	\$(000)	\$%	\$%	
				Н	ome Purc	hase Loa	ıns					
0	0.0	3.8	0	0.0	1.5	0	0.0	1.4	0	0.0	0.7	24.1
0	0.0	13.9	0	0.0	7.6	0	0.0	9.5	0	0.0	6.1	17.0
0	0.0	19.0	0	0.0	18.4	0	0.0	27.0	0	0.0	19.4	16.9
3	100.0	53.2	181	100.0	62.0	1	100.0	47.3	143	100.0	56.4	42.1
0	0.0	10.1	0	0.0	10.5	0	0.0	14.9	0	0.0	17.4	0.0
3	100.0	100.0	181	100.0	100.0	1	100.0	100.0	143	100.0	100.0	100.0
					Refinan	ce Loans						
0	0.0	0.0	0	0.0	0.0	0	0.0	9.5	0	0.0	5.5	24.1
0	0.0	7.5	0	0.0	3.1	0	0.0	7.1	0	0.0	6.6	17.0
0	0.0	10.0	0	0.0	5.7	0	0.0	9.5	0	0.0	6.3	16.9
0	0.0	47.5	0	0.0	53.0	0	0.0	47.6	0	0.0	46.5	42.1
0	0.0	35.0	0	0.0	38.1	0	0.0	26.2	0	0.0	35.1	0.0
0	0.0	100.0	0	0.0	100.0	0	0.0	100.0	0	0.0	100.0	100.0
				Hon	ne Impro	vement L	oans			•		
0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	24.1
0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0	17.0
0	0.0	50.0	0	0.0	28.6	0	0.0	50.0	0	0.0	31.8	16.9
0	0.0	25.0	0	0.0	6.8	0	0.0	50.0	0	0.0	68.2	42.1
0	0.0	25.0	0	0.0	64.5	0	0.0	0.0	0	0.0	0.0	0.0
0	0.0	100.0	0	0.0	100.0	0	0.0	100.0	0	0.0	100.0	100.0
	'			Total	Home M	ortgage l	Loans					
0	0.0	2.3	0	0.0	0.9	0	0.0	4.9	0	0.0	2.4	24.1
0	0.0	10.7	0	0.0	5.6	0	0.0	8.2	0	0.0	6.1	17.0
0	0.0	16.0	0	0.0	13.6	0	0.0	20.5	0	0.0	14.9	16.9
3	100.0	48.9	181	100.0	56.6	1	100.0	45.9	143	100.0	51.9	42.1
0	0.0	22.1	0	0.0	23.4	0	0.0	20.5	0	0.0	24.8	0.0
3	100.0	100.0	181	100.0	100.0	1	100.0	100.0	143	100.0	100.0	100.0
	# 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	# #%  0 0.0 0 0.0 0 0.0 3 100.0 0 0.0 3 100.0 0 0.0	Rases   Rase	Assessment   E	Bank And   Reserve	Stribution of 2020 and 2021 Home Mor Assessment Area: Refugi	Stribution of 2020 and 2021 Home   Mortgage   Assessment   Area: Refugio   Cour	Stribution of 2020 and 2021 Home   Mortgage Lendin   Assessment   Area: Refugio County Not	Stribution of 2020 and 2021 Home Mortgage Lending By B Assessment Area: Refugio County Nonmetro	Stribution of 2020 and 2021 Home Mortgage Lending By Borrowe Assessment Area: Refugio County Nonmetropolitan	Stribution of 2020 and 2021 Home Mortgage Lending By Borrower Incorpolitan   Sank And Aggregate Loans By Year   2021   Sank	Set   Set

Source: 2021 FFIEC Census Data

2011-2015 U.S. Census Bureau: American Community Survey

Note: Percentages may not total 100.0 percent due to rounding.

Multifamily loans are not included in the borrower distribution analysis.

Table E-9

		n of 2019 Ho Assessment		_	_		I
			Bank And Agg	regate Loans			
Borrower Income Level	Ва	nk	Agg	Ва	nk	Agg	Families by Family Income %
income Lever	#	#%	#%	\$(000)	\$%	\$%	r anning meetine 70
			Home Pur	chase Loans			
Low	0	0.0	1.6	0	0.0	0.7	24.1
Moderate	0	0.0	11.3	0	0.0	6.0	17.0
Middle	0	0.0	25.8	0	0.0	23.0	16.9
Upper	0	0.0	46.8	0	0.0	58.4	42.1
Unknown	0	0.0	14.5	0	0.0	11.8	0.0
Total	0	0.0	100.0	0	0.0	100.0	100.0
			Refina	nce Loans			
Low	0	0.0	4.2	0	0.0	0.9	24.1
Moderate	0	0.0	4.2	0	0.0	1.0	17.0
Middle	0	0.0	0.0	0	0.0	0.0	16.9
Upper	0	0.0	75.0	0	0.0	77.9	42.1
Unknown	0	0.0	16.7	0	0.0	20.2	0.0
Total	0	0.0	100.0	0	0.0	100.0	100.0
			Home Impro	vement Loans			
Low	0	0.0	0.0	0	0.0	0.0	24.1
Moderate	0	0.0	0.0	0	0.0	0.0	17.0
Middle	0	0.0	0.0	0	0.0	0.0	16.9
Upper	0	0.0	100.0	0	0.0	100.0	42.1
Unknown	0	0.0	0.0	0	0.0	0.0	0.0
Total	0	0.0	100.0	0	0.0	100.0	100.0
			Total Home I	/lortgage Loans	5		
Low	0	0.0	2.1	0	0.0	0.7	24.1
Moderate	1	100.0	8.2	40	100.0	4.1	17.0
Middle	0	0.0	17.5	0	0.0	15.2	16.9
Upper	0	0.0	54.6	0	0.0	64.3	42.1
Unknown	0	0.0	17.5	0	0.0	15.7	0.0
Total	1	100.0	100.0	40	100.0	100.0	100.0

2011-2015 U.S. Census Bureau: American Community Survey

Note: Percentages may not total 100.0 percent due to rounding.

Multifamily loans are not included in the borrower distribution analysis.

Table E-10

Distrib	ution c	f 2020	and 2	021 Sma	all Bus	iness L	endin	g By R	evenu	e Size of	Busin	esses	
		As	sessm	ent Are	a: Refu	ıgio Co	ounty N	lonme	tropoli	tan			
				Bank	And A	ggreg	ate Lo	ans By	Year				
			20	)20						021			Total Businesses
	Ва	nk	Agg	Baı	nk	Agg	Ва	nk	Agg	Bar	ık	Agg	%
	#	#%	#%	\$(000)	\$%	\$%	#	#%	#%	\$(000)	\$%	\$%	
By Revenue													
\$1 Million or Less	3	60.0	23.0	61	61.0	18.1	2	33.3	29.8	132	39.2	9.1	87.2
Over\$1 Million	0	0.0		0	0.0		0	0.0		0	0.0		9.3
Revenue Unknown	2	40.0		39	39.0		4	66.7		205	60.8		3.5
Total	5	100.0		100	100.0		6	100.0		337	100.0		100.0
					Ву	Loan S	Size						
\$100,000 or Less	5	100.0	90.3	100	100.0	37.7	5	83.3	91.5	223	66.2	31.6	
\$100,001 - \$250,000	0	0.0	7.1	0	0.0	26.7	1	16.7	5.3	114	33.8	26.6	
\$250,001 - \$1 Million	0	0.0	2.7	0	0.0	35.5	0	0.0	3.2	0	0.0	41.8	
Total	5	100.0	100.0	100	100.0	100.0	6	100.0	100.0	337	100.0	100.0	
			By Lo	an Size	and Re	evenue	s \$1 M	lillion o	r Less	;			
\$100,000 or Less	3	100.0		61	100.0		2	100.0		132	100.0		
\$100,001 - \$250,000	0	0.0		0	0.0		0	0.0		0	0.0		
\$250,001 - \$1 Million	0	0.0		0	0.0		0	0.0		0	0.0		
Total	3	100.0		61	100.0		2	100.0		132	100.0		

Source: 2021 FFIEC Census Data 2021 Dun & Bradstreet Data

2011-2015 U.S. Census Bureau: American Community Survey

Table E-11

Distributio	n of 2019 S	mall Busine	ess Lending	By Reven	ue Size of E	Businesses	;				
	Assessme	ent Area: R	efugio Cou	nty Nonme	tropolitan						
		Baı	nk And Agg	regate Loa	ns		Total				
	Ва	nk	Agg	Ва	nk	Agg	Businesses				
	#	#%	#%	\$(000)	\$%	\$%	%				
			By Revenue	•							
\$1 Million or Less	1	50.0	33.1	41	25.2	25.3	87.0				
Over \$1 Million	1	50.0		122	74.8		9.7				
Revenue Unknown	0	0.0		0	0.0		3.2				
Ootal         2         100.0         163         100.0											
		Е	By Loan Siz	е							
\$100,000 or Less	1	50.0	94.1	41	25.2	40.6					
\$100,001 - \$250,000	1	50.0	4.2	122	74.8	21.4					
\$250,001 - \$1 Million	0	0.0	1.7	0	0.0	38.0					
Total	2	100.0	100.0	163	100.0	100.0					
	By Loa	n Size and	Revenues	\$1 Million o	r Less						
\$100,000 or Less	1	100.0		41	100.0						
\$100,001 - \$250,000	0	0.0		0	0.0						
\$250,001 - \$1 Million	0	0.0		0	0.0						
Total	1	100.0		41	100.0						

2019 Dun & Bradstreet Data

2011-2015 U.S. Census Bureau: American Community Survey

#### APPENDIX F - GLOSSARY

**Aggregate lending:** The number of loans originated and purchased by all reporting lenders in specified income categories as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the metropolitan area/assessment area.

**Census tract:** A small, relatively permanent statistical subdivision of a county. Census tract boundaries do not cross county lines; however, they may cross the boundaries of metropolitan statistical areas. Census tracts average about 4,000 inhabitants, and their physical size varies widely depending upon population density. Census tracts are designed to be homogeneous with respect to the population characteristics, economic status, and living conditions to allow for statistical comparisons.

**Community development:** All Agencies have adopted the following language:

- 1. Affordable housing (including multi-family rental housing) for low- or moderate-income individuals.
- 2. Community services targeted to low- or moderate-income individuals.
- 3. Activities that promote economic development by financing businesses or farms that meet the size eligibility standards of the Small Business Administration's Development Company or Small Business Investment Company programs (13 CFR 121.301) or have gross annual revenues of \$1 million or less.
- 4. Activities that revitalize or stabilize
  - a. Low- or moderate-income geographies.
  - b. Designated disaster areas.
  - c. Distressed or underserved nonmetropolitan middle-income geographies designated by the Board, Federal Deposit Insurance Corporation, and Office of the Comptroller of the Currency, based on
    - i. Rates of poverty, unemployment, and population loss.
    - ii. Population size, density, and dispersion. Activities that revitalize and stabilize geographies designated based on population size, density, and dispersion if they help to meet essential community needs, including needs of low- and moderate-income individuals.

**Consumer loan(s):** A loan(s) to one or more individuals for household, family, or other personal expenditures. A consumer loan does not include a home mortgage, small business, or small farm loan. This definition includes the following categories: motor vehicle loans, credit card loans, home equity loans, other secured consumer loans, and other unsecured consumer loans.

**Family:** Includes a householder and one or more other persons living in the same household who are related to the householder by birth, marriage, or adoption. The number of family households always equals the number of families; however, a family household may also include non-relatives living with the family. Families are classified by type as either a married-couple family or other family, which is further classified into 'male householder' (a family with a male householder and no wife present) or 'female householder' (a family with a female householder and no husband present).

**Geography:** A census tract delineated by the United States Bureau of the Census in the most recent decennial census.

**Home Mortgage Disclosure Act (HMDA):** The statute that requires certain mortgage lenders that do business or have banking offices in a metropolitan statistical area to file annual summary reports of their mortgage lending activity. The reports include such data as the race, gender, and income of the applicants; the amount of loan requested; and the disposition of the application (for example, approved, denied, or withdrawn).

**Home mortgage loans:** Includes home purchase and home improvement loans as defined in the HMDA regulation. This definition also includes multifamily (five or more families) dwelling loans, loans for the purchase of manufactured homes, and refinancing of home improvement and home purchase loans.

**Household:** Includes all persons occupying a housing unit. Persons not living in households are classified as living in group quarters. In 100 percent tabulations, the count of households always equals the count of occupied housing units.

**Low-income:** Individual income that is less than 50 percent of the area median income, or a median family income that is less than 50 percent, in the case of a geography.

**Market share:** The number of loans originated and purchased by the institution as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the metropolitan area/assessment area.

**Metropolitan area (MA):** A metropolitan statistical area (MSA) or a metropolitan division (MD) as defined by the Office of Management and Budget. A MSA is a core area containing at least one urbanized area of 50,000 or more inhabitants, together with adjacent communities having a high degree of economic and social integration with that core. A MD is a division of a MSA based on specific criteria including commuting patterns. Only a MSA that has a population of at least 2.5 million may be divided into MDs.

**Middle-income:** Individual income that is at least 80 percent and less than 120 percent of the area median income, or a median family income that is at least 80 percent and less than 120 percent, in the case of a geography.

**Moderate-income:** Individual income that is at least 50 percent and less than 80 percent of the area median income, or a median family income that is at least 50 percent and less than 80 percent, in the case of a geography.

**Multifamily:** Refers to a residential structure that contains five or more units.

**Other products:** Includes any unreported optional category of loans for which the institution collects and maintains data for consideration during a CRA evaluation. Examples of such activity include consumer loans and other loan data an institution may provide concerning its lending performance.

**Owner-occupied units:** Includes units occupied by the owner or co-owner, even if the unit has not been fully paid for or is mortgaged.

**Qualified investment:** A qualified investment is defined as any lawful investment, deposit, membership share, or grant that has as its primary purpose community development.

**Rated area:** A rated area is a state or multistate metropolitan area. For an institution with domestic branches in only one state, the institution's CRA rating would be the state rating. If an institution maintains domestic branches in more than one state, the institution will receive a rating for each state in which those branches are located. If an institution maintains domestic branches in two or more states within a multistate metropolitan area, the institution will receive a rating for the multistate metropolitan area.

**Small loan(s) to business(es):** A loan included in 'loans to small businesses' as defined in the Consolidated Report of Condition and Income (Call Report) and the Thrift Financial Reporting (TFR) instructions. These loans have original amounts of \$1 million or less and typically are either secured by nonfarm or nonresidential real estate or are classified as commercial and industrial loans. However, thrift institutions may also exercise the option to report loans secured by nonfarm residential real estate as "small business loans" if the loans are reported on the TFR as nonmortgage, commercial loans.

**Small loan(s) to farm(s):** A loan included in 'loans to small farms' as defined in the instructions for preparation of the Call Report. These loans have original amounts of \$500,000 or less and are either secured by farmland, or are classified as loans to finance agricultural production and other loans to farmers.

**Upper-income:** Individual income that is 120 percent or more of the area median income, or a median family income that is 120 percent or more, in the case of a geography.